# AGRICULTURAL OUTLOOK

July 1987

Economic Research Service United States Department of Agriculture

Exports Beginning to Grow

To learn more about OCR and PDF Compression go to ThePaperlessOffice.org

# AGRICULTURAL OUT LOOK

July 1987/AO-132







# **Departments**

- 2 Agricultural Economy Commodity Spotlights
- 11 Cow-Calf Net Returns and the Beef Cattle Inventory
- 12 Meal Sales Drive Exports of U.S. Oilseed Products
- 43 Idling of Cropland Continues With '85 Farm Act
- 15 Irradiation is Moving Cautiously to Market
- 16 World Agriculture and Trade
- 20 General Economy
- 23 Transportation
- 24 Inputs

# Special Article

26 Debt Still Overhongs Third World Economies

# Statistical Indicators

- 34 Summary Dato
- 32 U.S. and Foreign Economic Data
- 33 Farm Prices
- 34 Producer and Consumer Prices
- 36 Farm-Retail Price Spreads
- 37 Livestock and Products
- 41 Crops and Products

- 45 World Agriculture
- 46 U.S. Agricultural Trade
- 49 Form Income
- 52 Transportation
- 52 Indicators of Farm Productivity and Input Use
- 52 Food Supply and Use

Economics Editor — Clark Edwards (202) 786-3313

Associate Economics Editor — Herb Moses (202) 786-3313

Managing Editor — Patricka F, Singer (202) 786-1494

Editorial Staff — Shirley Mammond, Eric Scrensen

Staffistical Coordinator — Ann Duncan (202) 786-3313

Design Coordinator — Carolyn Riley

Design Staff — Barbara Allen

Production Staff — Brenda Powell, Joyce Bailey

Contents of this report have been approved by the World Agricultural Outlaak Board, and the summary was released June 17, 1987. Materials may be reprinted without permission. Agricultural Outlook is published monthly, except for Jahuary/February combined issue. Price and quantity forecasts for crops are based on the June 9 World Agricultural Supply and Demand Estimates.

Annual subscriptions: \$26 U.S., \$32.50 foreign. Order from ERS Publications, 1301 New York Ave., NW, Room 228, Washington, D.C. 20005-4789, Make check payable to ERS Publications. You will receive a copy of the current Issue and acknowledgement of your subscription order, For further information, call (202) 786-1494. Subscriptions also available from the Government Printing Office; for information, call the GPO order desk at (202) 783-3238.

The next issue of Agricultural Outlook (AO-133) is scheduled for mailing on August 3, 1987. If you do not receive AO-133 by August 17, call the managing editor at (202) 786-1494 (be sure to have your mailing label handy). The full text and tables of AO-133 will also be available electronically: additional information on this is available at (202) 447-5163.

Pork output is expected to increase about 8 percent above a year earlier in the second half of 1987, after decreasing 4 percent in the first half. Second-half total poultry production likely will expand 9 to 10 percent from a year earlier, with the first half up about 10 percent also.

However, beef production is expected to decline 5 to 7 percent in the second half. The gain in the pork and poultry sectors should keep per capita meat consumption near to slightly above the 1986 levels.

Positive returns near \$36 per cow in 1986 and projected favorable returns in 1987 may encourage cow-calf producers to expand their beef cow herds and take advantage of abundant forage supplies. However, the incentives for a sharp, broad national expansion are not present, as 1986 was the first year of substantial positive cash net returns since 1981. By 1988, large pork and poultry meat supplies may reduce net returns, limiting additional expansion in the beef cow herd.

Planting conditions for major U.S. field crops were favorable this spring. Planting progress was well ahead of normal, improving the chances of above-average yields. But, with acreage down and export volume up, stocks are expected to decline.

The inflation story for the first part of 1987 is a rising underlying rate—probably due to the falling value of the dollar and rising prices for imported goods—and a higher volatile-price rate—mainly because of oil and food prices. The spurt in oil prices is likely to be over; prices have changed little in the last 3 months. Thus, there is a good chance that the run-up in inflation will prove temporary.



The volume of U.S. exports is rising in response to lower prices, a less expensive dollar, growing foreign demand, reduced foreign supplies, and the Export Enhancement Program (EEP). Export volume in fiscal 1987 is expected to climb more than 15 percent from last year, the first increase in 7 years.

Although prices received for most grain and oilseed exports are lower and the value of shipments is down, the value is up for cotton, livestock products, and horticultural products—commodities benefiting more from the lower valued dollar. The value of all exports is forecast about 5 percent above last year, compared with falling values in recent years.

Extensive third world debt absorbs foreign exchange that might otherwise be used to import farm products, and it limits prospects for economic development. The debt situation affects U.S. farmers because many problem debtors had been part of the United States' fastest growing market for agricultural exports. Problems related to overborrowing are likely to plague the global economy at least into the early 1990's.

Even so, the fastest growing developing countries will be the most important growth market for U.S. exports during 1987. Strong export performance and robust economic growth in Hong Kong, Korea, and Taiwan point to increased demand for imported farm products there. Led by cotton, coarse grains, cattle hides, soybeans, and fruit, the value of U.S. exports to these countries could rise 15 percent in 1987.

Soybean meal shipments through the first half of fiscal 1987 ran more than one-third ahead of last year's pace. At a time when export increases often are attributable to Government programs (Export Enhancement, marketing loans, etc.), the surge in U.S. soybean meal exports was nevertheless the result of market forces: global demand for meal remained strong at a time when U.S. competitors had low supplies.

The USSR purchased 4 million tons of U.S. wheat this year, compared with only 150,000 the year before. Last fall, with its best crop in 8 years, the USSR cut its purchases from the United States. However, following a dry autumn and a harsh winter, Soviet purchases of U.S. corn began in late February. Offered an EEP subsidy, the Soviets started buying U.S. wheat in late spring. Largely because of the EEP, U.S. exports to Eastern Europe, China, and North Africa are also expected to rise in fiscal 1987.



Agricultural Economy

The agricultural sector has been buffeted by the boom of the 1970's and the bust of the 1980's. Things appear to be stabilizing now: export prospects are improving, land values have stopped falling, and the credit crunch appears to be easing. Not cash income this year is forecast at \$48 to \$52 billion, compared with \$49 billion in 1986 (table 1).

Farm numbers have dropped about 2 percent per year since 1982's level of 2.4 million, after a decade of relative stability in the seventies. These aggregate data indicate that agriculture is in a position to start working its way out of its difficulties. They tell us little about what is going on inside the sector, though.

You may not know whether an egg on your refrigerator shelf is raw or hard boiled until you crack it open. If you want to know more about the farm sector, you have to crack it open, too. When you do, you will find that the sector includes a lively variety of types and sizes of farm with different legal forms of organization, different ways of operating, and different goals and family situations.

Because of this variety, changes in the statistics which describe the total sector sometimes veil surprises: when the sector as a whole is doing poorly, some farmers are still doing quite well. When the sector shows signs of improvement, some farmers nevertheless find themselves in deepening financial difficulty.

The livestock sector's net income tends to improve when the crop sector's income is down. The price of feed grain is an income item to the crop sector and an expense item to the livestock sector. To the extent that there is specialization in crop or livestock farms, a reduction in feed grain prices can cut income to crop farmers and increase income to livestock farmers. This has been happening: farm prices for feed grains dropped by one-third from 1984 to 1986 (table 4).

Crop farm income during this period has been supported by direct Government payments. Even so, net income to the crop sector is down slightly. At the same time, net income to the livestock sector has improved; lower feed costs have stimulated an increase in livestock output. Slightly lower livestock receipts are more than offset by reductions in feed costs.

Contrast this with shifts between the crop and livestock sectors during earlier periods, when export markets for grain and oil crops were burgeoning and market prices for these crops were strong. Cash grain farms flourished under these conditions, while incomes on cattle and hog farms fell.

Another example of the aggregate statistics' veiling surprises is the shift between program and nonprogram crops. Acreage restrictions on program crops can reduce surplus production and support crop prices as intended. When capitalized into land values, these programs can indirectly raise the value of land used for both program and nonprogram commodities.

Crops not covered by farm programs, such as dry beans or broccoli, may be affected by program changes. When a program crop and a nonprogram crop compete for the same land, two types of exchanges are important. First, as farmers increase or decrease participation in the program, the acreage used for nonprogram crops can change.

Second, the Secretary of Agriculture is authorized by farm legislation to permit part of acreage removed from production under commodity programs to be planted to other crops. Sweet sorghum, hay, guar, sesame, safflower, sunflower, castor beans, mustard seed, crambe, plantago ovato, flaxseed, triticale, rye, or other commodities can be designated by the Secretary if they are in demand, are not likely to in-

crease the cost of the price support program, and will not adversely affect farm income.

The 50-92 provision also allows farmers, at the discretion of the Secretary, to grow these crops. A farmer may choose to plant between 50 and 92 percent of the permitted plantings of the program crop and plant the remaining acreage to conserving uses, including the above crops. The incentive to underplant program crops as much as 50 percent from permitted acres is that the farmer receives deficiency payments for 92 percent of the permitted acreage, and has in addition the prospect of a profit from sales of the nonprogram crop.

Nonprogram crops likely to be affected by commodity programs include pulses (dry edible beans, peas, and lentils), oilseeds (sunflower, safflower, and flaxseed), hay, vegetables, and sugarbeets. Perennials and biennials are less likely because they require a multiyear commitment. Markets for most of these alternative crops are small, and many are local and depend on the availability of post-harvest processing capacity.

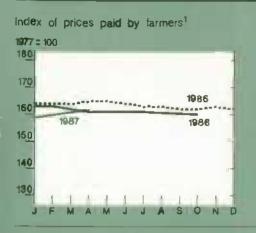
As an example of how program planting changes can influence nonprogram crops, a 0.5-percent change in corn acreage planted could permit a 25-percent change in dry edible bean acreage, or a 12-percent increase in sunflower acreage. This would have only a small effect on corn production and prices, but could have a major effect on dry bean or sunflower production and prices.

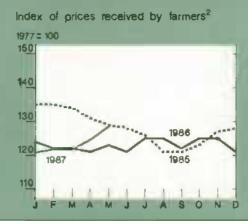
Such uneven crop competition resulting from Government programs raises questions by farmers about permitting idled land to be used for nonprogram crops. Programs which improve incomes for participating farmers can distribute costs and benefits in unexpected ways among other farms. [Clark Edwards (202) 786-3313]

# Livestock Overview

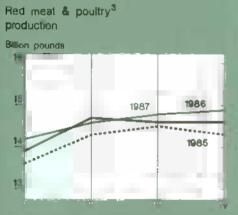
Meat supplies in 1987 are expected to increase about 1 percent from 1986's record, the fifth consecutive year of increase (table 10). The gain this year will occur mostly in the second half as pork and poultry production expands.

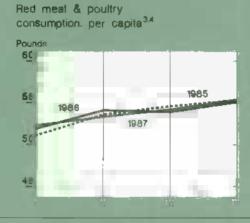
Pork output is expected to increase about 8 percent above a year earlier in the second half, after decreasing 4 percent in the first half. Second-half total

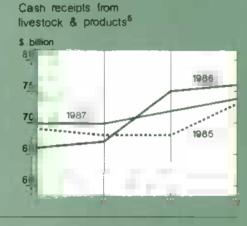


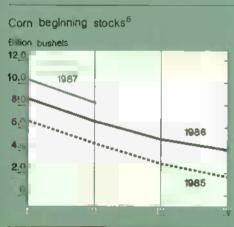


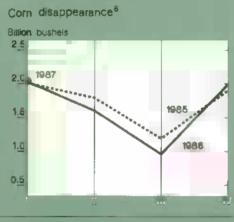


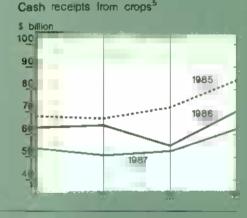


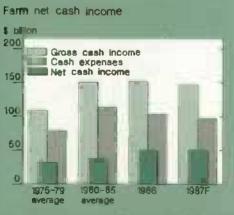


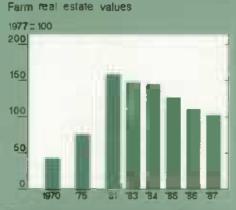














\*For commodities and services interest taxes and wages. Beginning in 1986, data are only available quarterly. \*For all farm products. \*Calendar quarters. Future quarters are forecasts for investock, corn, and cash receipts. \*Retail weight. \*Sessonally adjusted annual rate. \*Pippo-Feb; IIIpmer.-May, IIIpmer.-May, IVI Sept.-Nov.

poultry production likely will expand 9 to 10 percent from a year earlier, with the first half up about 10 percent also. However, beef production is expected to decline 5 to 7 percent in the second half. The gain in the pork and poultry sectors should keep per capita meat consumption near to slightly above the 1986 levels.

The impact of higher meat supplies should be reflected in lower producer prices for livestock and poultry (tables 5, 16). Barrow and gilt prices may decline from an average in the low \$50's during the first half to the low \$40's by the fourth quarter. Broiler prices should drop from about 49 cents in the first half to about 47 cents in the second.

Despite lower production, cattle prices are expected to decline because of larger supplies of competing meats. Lower producer prices should reduce receipts to beef producers in the second half, offsetting some of the gains from lower feed costs. Net returns are likely to remain positive for most producers.

# Pork Prices Strong

Hog prices at the seven major markets likely averaged \$56 per cwt in the second quarter (table 16). This price strength was largely due to lower-than-expected slaughter, low frozen pork stocks, and reduced beef production. Second-quarter hog slaughter comes largely from the March 1 inventory of market hogs weighing 60-179 pounds. Inventories of these hogs increased nearly 1 percent, implying that second-quarter slaughter should be near last year's 20.3 million head.

Preliminary data show federally inspected slaughter in April and May down 11 percent from a year earlier, partly for technical reasons. This year, April and May both had one less slaughter day than in 1986. In addition, Good Friday and Easter Monday, days when slaughter drops sharply from other weekdays, were in April this year, rather than March.

Frozen pork stocks as of April 30 were 23 percent lower than a year before. As a result of lower slaughter rates and lower frozen inventory, available pork supplies are below expectations. So, pork prices remained much stronger this spring than anticipated last winter. The absence of burdensome cold storage supplies will strengthen hog prices this summer, even if slaughter rates rise as expected.

# Egg Prices and Exports Slipping

The long downward trend in egg consumption continues, and prices are also slipping. The average 1987 egg price is expected to be below 1986 as production expands somewhat. Production in the first 4 months of 1987 was 1.5 percent higher than the same period in 1986. Per capita supplies are expected to be close to 1986 levels (table 11).

Egg producers are expected to forcemolt more hens this year because more pullets were added to flocks last year. However, the percentage of the flock being force-molted is lower than last year, so replacement numbers will not increase until fall. Production is expected to be 1 percent greater than last year.

Prices for cartoned Grade A large eggs in New York may average 62 to 67 cents per dozen during the second half, down from 73 cents in second-half 1986. First-quarter net exports of eggs decreased 9 percent from a year earlier. For the year as a whole, exports may be down from last year, even though the less expensive dollar makes U.S. eggs more attractive in foreign markets.

# Broiler Output Up Again

April broiler slaughter was up slightly from a year ago. For all of 1987, production may be 7 to 9 percent above the previous year (table 10). Broiler chick placements for June slaughter are 6.5 above last year. Pullet numbers in the broiler hatchery supply flock for the third quarter of 1987 will be 15 percent higher than the same period in 1986.

The January-April 12-city wholesale price for whole birds averaged 50 cents per pound, the same as in 1986. Late May and early June prices are indicating some weakness. However, with the large broiler supplies, summer prices are expected to range from 46 to 53 cents. Prices in October-December 1987 could average in the 43-49 cent range.

Broiler exports in the first quarter were up 12 percent over the previous year's first quarter. They are predicted to be up about a third for 1987 because of the Export Enhancement Program (EEP) and increased exports to Japan.

# Cold-Storage Turkey Stocks Big

Turkey slaughter during January-April 1987 was up 23 percent over a year earlier. Prices were low in January and February, higher in March and early April, and lower after Easter. Expansion appears to be continuing; poult placements are 19 percent ahead of last year. Second-half production is forecast up 15 percent over 1986

Cold storage holdings in April were up 32 percent over April 1986 and up 17 percent from March 1987. A drop in cold storage was anticipated over Easter but did not occur. Stock building is expected for fourth-quarter holiday consumption; so prices are not expected to be drastically depressed by large storage stocks.

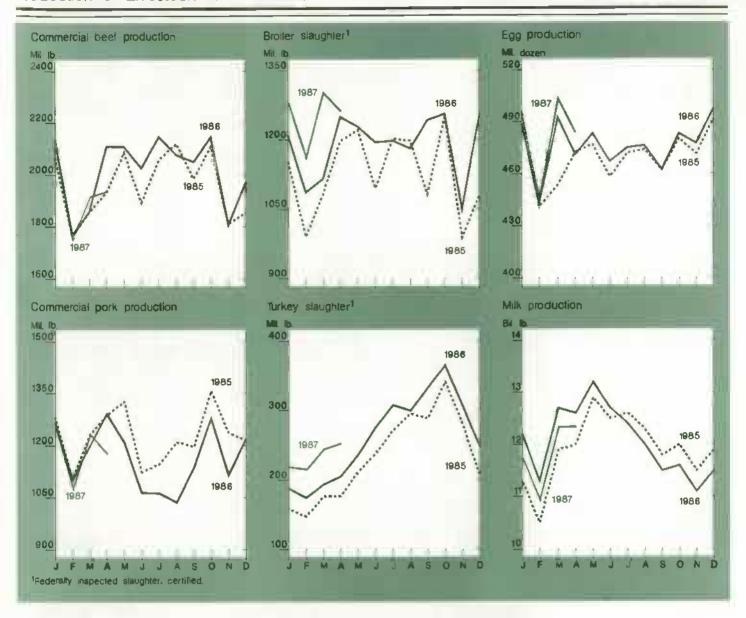
Prices are expected to rebound from post-Easter lows if stock rebuilding occurs as expected. Second-quarter prices likely were 56 to 57 cents, down from 68 cents in second-quarter 1986.

Prices in the second half are now forecast to be 62 to 68 cents, down from 79 in 1986. Prices could stay in this range if the rate of turkey production increase continues close to the first 4 months. However, poult placement and egg lay rates are down from previous months indicating some slowing in production increases.

# Beef Output Down, Prices Up

Beef production in April-May was about 11 percent below a year earlier. Cattle slaughter was nearly 10 percent lower, and commercial dressed weights were 6 to 8 pounds below a year earlier.

Sharply lower dairy cow slaughter, as the end of the Dairy Termination Program (DTP) approaches, is the primary reason for lower beef production. Dairy cow slaughter in April was 44 percent lower than a year before and will remain down sharply through at least August. In addition, fast movement through feedlots and late-winter weather disruptions resulted in fewer cattle marketed and much lower slaughter weights in April and May. Weights likely rose in June as the weather impacts abated. In June, fed cattle marketings likely rose as fed cattle supplies increased and incentives to market cattle ahead of schedule remained strong.



Cattle on feed in the seven monthly reporting States on June 1 were 6 percent above a year before, the second year-to-year increase since October. However, this inventory was still 4 percent below the 1972-86 average for the date. Fed cattle marketings in May were down 7 percent, the lowest for this period since 1982. Net feedlot placements remained large, 12 percent above a year earlier and the largest May placement since 1978. February through May placements were 11 percent above last year's pace, and should result in summer marketings and slaughter weights near a year earlier.

Prices for Choice fed steers in Omaha averaged about \$66.50 per cwt in April, up \$5 from March and \$13 from a year earlier. Prices in May likely averaged near \$71, with prices remaining near \$70 in early June.

Higher fed cattle prices were being passed on to consumers in April and May. Retail prices for Choice beef in April averaged \$2.37 per pound, up from \$2.34 in March and \$2.27 the year before. The farm-to-retail spread has declined since the first of the year and averaged \$0.93 in April, the lowest since November 1985. Much of the additional fed cattle price rise through mid-June will be reflected in higher retail beef prices through early summer.

Broiler supplies are already large, and pork expansion is likely this summer; these larger supplies of competing meats at lower prices likely will hold down retail beef price gains, putting downward pressures on cattle prices. However, though declining, prices are expected to remain well above the low levels of a year earlier. In addition, beef promotion activities, closer trimmed meat cuts, and lower beef supplies will help support prices.

### Dairy Removals Down

Declines in milk production, growth in commercial use, and rebuilding of commercial stocks caused Government dairy purchases to fall this spring (tables 12 and 14). Only 1.2 billion pounds, milk equivalent, were purchased in April-May, little more than a third of last year's level. These removals were smaller than in recent history, running closer to 1977-79 levels.

April-May purchases were limited to areas of residual supply. Little butter was purchased except in the West. Little cheese was purchased outside the Midwest. Nonfat dry milk purchases were very small except in the West and Midwest. Last year at this time, purchases of all three products were widespread. In addition, purchases of each product have declined in each region. These patterns indicate that merchandisers have adjusted fairly well to 1987's tighter dairy markets.

The June onset of seasonal declines in milk production sets the stage for seasonal rises in wholesale prices which have begun for butter. By early summer, Government purchases are expected to be small, and prices of most products likely will have started to rise. Some seasonal wholesale price rises are likely for most dairy products, with butter increasing the most and nonfat dry milk prices increasing the least. If commercial stocks are rebuilt as expected, increases in wholesale dairy prices will start relatively early. But, they may not quite match those of 1986.

For further information, contact: Ron Gustafson and Richard Stillman, cattle; Leland Southard, hogs; Mark Weimer, poultry and eggs; and Jim Miller, dairy; (202) 786-1830.

# Field Crop Overview

Spring planting conditions for the major field crops were favorable in most major producing regions. Planting progress for all crops was above normal from late April through May, particularly for corn, soybeans, and spring wheat. Years when plantings are ahead of schedule usually produce above-average yields.

From April 26 through May 10, 63 percent of the corn crop was planted, compared with an average 36 percent for this period. By May 17, 93 percent of the corn crop was in the ground. This was in contrast to a 67-percent historical average and 76 percent in 1986, when yields reached a record

119.3 bushels per acre. Development of the crop through late May was ahead of average.

Soybean plantings were ahead of normal as well, especially in the Corn Belt, where beans usually are planted earlier than in most Southern States. Through June 7, 85 percent of the soybean crop was planted, compared with 71 percent last season and 68 percent on average. In Illinois, Indiana, Iowa, and Minnesota, 95 percent or more of the crop was in the ground by June 7, compared with averages of 70 to 85 percent.

Plantings were ahead of schedule in most Southern States, but by smaller magnitudes. Much of the national reduction in soybean plantings this season is in Southern States, where yields generally are lower. This, combined with favorable weather, could boost national average soybean yields.

By May 17, virtually all of the spring wheat crop was planted, in contrast to a 76-percent average and 63 percent last season. About 96 percent of the spring wheat had emerged by May 31, compared with an 81-percent average. All of the crop had emerged by May 24 in Idaho, Minnesota, and South Dakota.

Through early June, growers in most States reported the winter wheat crop to be in good condition, with the exception of the northern Delta. Dry weather in Arkansas and the Missouri boot heel is slowing development there.

The winter wheat crop is estimated to be 1.58 billion bushels, up 4 percent from last season. Harvested area for winter wheat is expected to fall 10 percent to 38.9 million acres, but the national average yield is forecast to be up 15 percent from last season to 40.6 bushels per acre. Yields will be up in the 10 major producing States, with the exceptions of Montana with a constant yield of 32 bushels and Oklahoma with a drop from 29 to 27 bushels.

Through June 7, sorghum planting was 70 percent completed, compared with a 59-percent average. Nearly all of the rice crop has emerged, compared with an 87-percent average. Cotton plantings, however, were slightly below the 75-percent average, with plantings in Texas and Oklahoma behind schedule.

Heavy rains during late May and early June throughout the Plains, Delta, and much of the Midwest markedly

changed the market's outlook for crop development. Dry weather through mid-May allowed farmers to plant crops ahead of schedule. Rains thereafter improved conditions for crop emergence and development in areas experiencing below normal precipitation. As of early June, crop moisture conditions were still below normal in the Southeast and Far West. But, crop conditions generally were good for the major crops as of early June.

In mid June, however, hot dry weather prevailed throughout much of the Midwest, and raised concerns about development of the corn and soybean crops in the western Corn Belt. The commodity markets responded with higher prices for corn and beans.

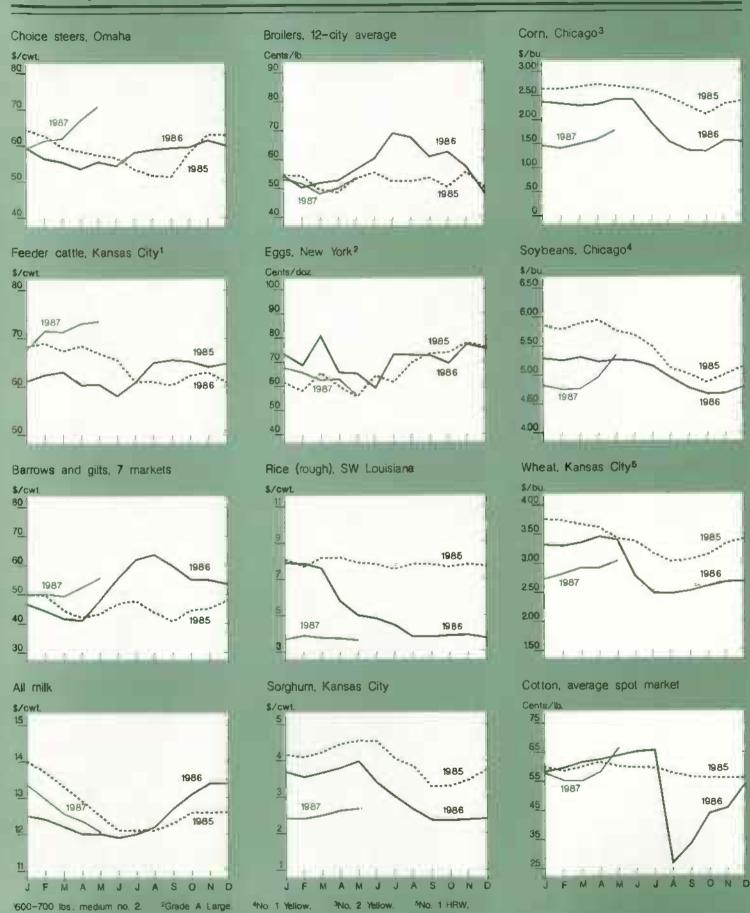
# Generic Certificate Exchanges Jump

Generic certificate exchanges for corn and wheat, which picked up appreciably during March-May, soared to record levels during late May. Corn exchanges continue to be made almost solely by farmers, while much of the increase in wheat exchanges is by grain merchants acquiring CCC-owned stocks.

As of early June, \$2.64 billion of generic certificates were available for exchange through August. About \$6.7 billion of certificates were exchanged through June 3. Of these, 73 percent were exchanged for corn, 18 for wheat, and 4 for grain sorghum.

USDA recently announced additional certificate issuances for this summer. Payments of \$140 million will be made in certificates to farmers for increases in disaster payments on previously approved applications under the 1986 Disaster Program. And, \$804 million in certificates will be issued in June and July as 1987 final paid diversion payments for feed grains.

The recent surge in U.S. wheat sales to the Soviet Union comes from the EEP. The sales have caused the large jump in generic certificate wheat exchanges from CCC stocks. March-May exchanges from CCC-owned stocks totaled 47 percent of all wheat exchanges, up sharply from 12 percent in December-February. Wheat exchanges for March-May reached 241 million bushels, up significantly from December-February's 70 million and September-November's 88 million. Certificate exchanges for wheat should remain fairly strong through the summer quarter, if EEP sales for wheat



Generic Certificate Issuance	es
Item \$	million
Deficiency 6	
diversion payments	6,689
Other	897
Total	7.586
AUTHORIZED (May-August 1987) 2/ 1987 advance deffciency	
& diversion payments	177
1967 final diversion Payments 1967 Cons. Reserve	804
Program	328
Export Enhance. & Targeted Export	
ABBistance Programs	314
Disaster Payments	140
Total	1,762
70TAL, actual & authorized	9,348
CERTIFICATE EXCHANGES (April 1986-June 3, 1987)	6.713
CERTIFICATE AVAILABILITY (June-August 1987)	2,635
1/ Deficiency and diversi	

ent issuancem through April 30. 1987, and other issuances through May 13, 1987. 2/s Remaining balances to be issued.

continue and if growers begin to place wheat under loan and to use certificates to immediately reacquire loan collateral if prices drop below the loan

March-May corn exchanges averaged about 120 million bushels a week through May 13, but then rose to an average of 148 million during the next 3 weeks. Unlike wheat exchanges, virtually all corn exchanges were made from 9-month loans. March-May certificate exchanges totaled 1.64 billion bushels, significantly higher than exchanges made during September-November (344 million bushels) and December-February (751 million bushels).

# U.S. Food Grain Stocks Declining

The 20-percent increase in U.S. wheat exports expected for 1987/88 will offset lower feed use, causing all use to exceed increased production by 57 million bushels. Carryout for 1987/88 is forecast to fall for the second straight year, possibly to 82 percent of annual use, compared with 86 percent in 1986/87 (table 17).

For rice, which will have a smaller carryin than the year before, total use should exceed output in 1987/88 and lead to a further reduction in carryout, from 62.6 million cwt in 1986/87 to 46.8 million cwt. Heavy enrollment in the 1987 wheat and rice acreage reduction programs should nearly offset higher yields for domestic food grains this season; this and rising exports will lower carryout for 1987/88.

# Foreign Wheat Output Dropping

Foreign wheat production is expected to decline 5 percent in 1987/88 (table 26). Most of the drop is likely to occur in the Soviet Union, which had poor weather last fall and winter. Both area and yields are down.

Foreign use may slip too, about 1 percent, largely because of an anticipated cutback in Soviet feed use. Consumption is expected to rise slightly in most major consuming countries, but in Maxico, Brazil, and Eastern Europe, smaller crops may depress use.

World wheat trade is forecast to expand 6 million tons in 1987/88 (July-June). Soviet wheat imports may reach 21 million tons, up from 17 million in 1986/87 but below the 28 million tons shipped in 1984/85.

China's imports may increase from 7.5 million tons to 9 million to support continuing consumption growth. This volume would be the largest since 1983/84, but well below the 13.8 million tons imported in 1980/81. Latin American imports are expected to rise elightly, and Egyptian, Moroccan, and Iraqi imports are forecast to expand.

The United States is expected to capture most of the growth in world trade. Poor weather and low prices have depressed Argentine production, and little recovery in output is anticipated this year. Exports are forecast to rise from the 1986/87 level of 4.5 million tons to 5 million, yet remain well below the 1983/84 record of almost 10 million tons.

Australian wheat area continues to contract in response to lower world prices, and stocks have been drawn down. Thus, exportable supplies are sharply lower. Exports may decline to 13.5 million tons from 15 million in 1986/87 and 16 million the year before.

With the initial price down, Canadian wheat area is 3 percent below the 1986 record. If yields are average, production will fall 5 million tons.

	ccc	Producer
Commodity 1/	Inventory	loans

Cumulative Generic Certificate Exchanges as of June 3, 1987

	CCC Inventory		Total
Food grains			
Wheat			
Volume (mil. bu.)	170.2	325.2	495.4
Value (\$ mil.)	423.6	809.3	1,232,9
Rice			
Volume (mil. cut.)	31,3	0.03	31.3
Value (\$ m11.)	105.3	0.11	105.4
Feed grains			
Corn			
Volume (m11, bu.)	124.7	2.863.6	2.988.3
Value (\$ mil.)	204.4	4,694.4	4.898.8
Grain sorghum			
Volume (mil. bu.)	34.0	127.8	161.8
value (\$ mil.)	59.3	223.1	282.4
Barley			
Volume (mil. bu.)	33.4	86.3	119.7
value (S mil.)	43,3	f12.0	155.2
Cotton			
Volume (mil. balos)	0.81	5.57	6.38
THE PROPERTY OF THE PARTY OF TH	9101	0,00	0,30
tye, oats, soybeans			
Value (\$ m11.)	14.6	24.0	38.6
otal value (\$ mil.) 2/	850.5	5,862.8	6.713.3

1/ Other Program commodities, for which few or no exchanges have been made, include homey, nonfet dry milk, butter, and cheese. 2/ Does not include values for cotton exchanges.

Sources Agricultural Stabilization and Conservation Service. USDA,

However, massive stocks will allow exports to remain at 21 million tons.

Foreign rice area is forecast to remain near 1986/87, but improved yields are expected to raise production 2 percent. Early growing conditions indicate gains in most major producing countries. Foreign use likely will continue its trend of 1 percent annual growth.

Rice trade is down sharply this year; in 1986 Brazil imported 1.25 million tons of rice, and world trade reached 12.8 million tons. With Brazil absent from the market, trade is estimated at 11.8 million tons for 1987. Some recovery is forecast for 1988. The U.S. share of world rice trade is forecast to remain stable.

# Foreign Production and Use Climbing for Coarse Grains

Foreign coarse grain production may increase marginally in 1987/88 because of recovery in Western Europe, China, and Argentina (table 26). Foreign use is forecast to rise 3 percent. In China, use will increase about 8 percent to meet expanding demand. Mexico's use may rise 8 percent with larger feed and food consumption.

Consumption is expected to increase 3 percent in the Soviet Union. Elsewhere, use may rise only marginally. In many countries, livestock producers and other grain users are somewhat isolated from world prices; thus, response to low world prices has been and will remain limited.

World coarse grain trade is forecast to expand 2.6 million tons in 1987/88 (October-September) following the strong recovery of 1986/87. South Korean imports are expected to expand sharply as livestock feeding grows and corn replaces some feed wheat. Imports by North Africa and the Middle East, especially Saudi Arabia, continue to expand. Eastern Europe's imports likely will decline as use contracts. Brazil will import no corn because domestic supplies are adequate.

U.S. coarse grain exports are expected to recover further in 1987/88 because competitors have less to sell. In Canada, lower yields may cut production 2 million tons, and exports are forecast to decline from about 7.3 to 5.1 million tons. In China and Thailand, rising domestic consumption is reducing exports.

Argentine area and yields may increase in 1987/88, but expanded supplies will not be available until the second half of the trade year. Shipments may recover from 6.5 million tons estimated for 1986/87 to 8 million, well below the 11-million-ton average of the late 1970's-early 1980's.

Australian coarse grain area is likely to recover this year, and exports could rebound to about 4 million tons. In the European Community, domestic use continues to shrink; thus, larger production and the agreement for Spain to import 2.3 million tons of corn and sorghum from non-EC countries are expected to result in larger EC coarse grain exports.

# U.S. Oilseed Supplies Shrinking

U.S. oilseed production is expected to show a second consecutive annual decline in 1987/88, slipping 4 million tons. The Planting Intentions Report put domestic soybean acreage at 56.9 million acres, the lowest since 1976/77 and down 7.5 million from last year. Domestic farmers are expected to harvest 1.83 billion bushels this season, 9 percent below last year (table 17).

Total U.S. use of soybeans is expected to drop 3 percent to 1.9 billion bushels. Crushings are likely to rise slightly, but exports could fall 7 percent to 650 million bushels because of record world oilseed supplies. With disappearance projected to exceed production by 85 million bushels, carryout could fall to 495 million bushels, or 26 percent of annual use, compared with 30 percent in 1986/87.

Domestic oil use is forecast to rise 4 percent to 11 billion pounds this season. A 10-percent increase in poultry production and a 2-percent increase in pork production in 1987 should raise domestic soybean meal use by 3 percent, to 21.05 million short tons.

Foreign oilseed production rose 4 percent in 1986/87 because of record yields. Soybeans, with a 14-percent rise, accounted for most of the gain. The Brazilian soybean crop recovered from the 1985/86 shortfall, and China's production continues to expand. Poor vegetable oil prices dropped sunflower area sharply, but this decline was offset by higher yields. For peanuts, lower yields offset increased area. Rapeseed area and production expanded. Low cotton prices depressed cottonseed output.

Foreign oilseed crushings are estimated up less than 1 percent, following 2 percent growth last year. In the developed countries, crushings may rise 4 percent. Crushings are down substantially in Argentina, the Soviet Union, and China because of reduced supplies, but the Brazilian crush is rebounding. Food use of oilseeds is up about 5 percent, with gains in China and the developing countries.

World oilseed trade may increase 4 percent in 1986/87 and match the 1982/83 record. Protein meal trade is expected to increase 3 percent to a record high because of strong EC and Soviet demand. Canadian rapeseed exports may increase 30 percent. EC rapeseed exports are down, but sunflowerseed shipments are expanding.

EC oilseed imports are expected to be unchanged at 17.7 million tons in 1986/87, down from an average 19 million in the early 1980's. Imports in non-EC Western Europe likely will increase to about 4.5 million tons. East Asian imports are estimated at a record 9.8 million tons, and Mexican imports are expanding.

In 1987/88, production outside the United States is forecast to climb 5 percent if the weather is normal. Continued low prices likely will encourage expanded use.

# Improved Prices Encourage Cotton Plantings

World cotton production in 1987/88 is expected to rebound following the 13-percent drop in 1986/87. Foreign area is projected to expand, yields may improve, and foreign output could rise 6 million bales to 65.5 million. U.S. output may rise more than 2 million bales in 1987 to 12 million, short of the 13-million-bale level of 1984 and 1985 (table 17). Larger plantings are likely in China, Australia, India, and some African countries.

Foreign cotton consumption is estimated to be up 5 percent in 1986/87. Gains are occurring in most major consuming countries. In 1987/88, little expansion in foreign consumption is forecast because of a cutback in China; elsewhere, consumption may rise 3 percent. Following a large gain in 1986/87, U.S. mill use may decline marginally to 7.2 million bales. The U.S. export forecast for 1987/88, however, has been raised by 300,000 bales to 6.3 million, 5 percent below a year ago.

World cotton trade is expanding about 15 percent in 1986/87 to a record 23 million bales, exceeding the 1979/80 peak. U.S. exports have rebounded sharply. Shipments from Latin America, the USSR, and China are down substantially. Western Europe and East Asia are increasing their imports. In 1987/88, world exports are expected to be about the same. [Michael Hanthorn (202) 786-1840 and Sally Byrne (202) 786-1691]

For further information, contact: Sara Schwartz, world food grains; Allen Schienbein, domestic wheat; Janet Livezey, rice; Peter Riley, world feed grains; David Hull, domestic feed grains; Tom Bickerton, world oilseeds; Roger Hoskin, domestic oilseeds; Carolyn Whitton, world cotton; Bob Skinner, domestic cotton; Jim Schaub, peanuts. World information, (202) 786-1691; domestic, (202) 786-1840.

# High-Value Crop Overview

Fueled by the lower valued dollar and led by citrus, exports of most major fresh fruits are exceeding last year's by substantial margins. Through March, grapefruit exports were 41 percent above last season. Orange and lemon exports surpassed last year's by 8 and 23 percent, respectively. Exports of apples, pears, and cherries showed substantial gains. This strong export demand has been the major force boosting domestic prices.

USDA announced a \$53-million Targeted Export Assistance Program (TEA) allocation for fruit export promotion on April 21. More than \$17 million will go to citrus commodities.

# Citrus Production

Citrus production for 1986/87 is forecast at 11.7 million tons, 8 percent higher than last year. Orange production is expected to be up 3 percent; grapefruit, 8 percent; and lemons, 44 percent.

All orange production is forecast at 183 million boxes. The largest increases are in California, with navel production forecast up 4 percent and Valencia up 12 percent from 1985/86. Florida orange production will likely rise 1.8 million boxes to 120.8 million.

A 6-percent larger crop in Florida and a strong recovery from the 1983 freeze in Texas accounted for the 8-percent increase in grapefruit production. Texas will produce nearly 1.9 million boxes in 1986/87, compared with none 2 years ago.

After decreasing for 2 months, grower prices for fresh and processing fruit advanced in May. The May grower price index rose 3.8 percent from April and 5.5 percent above a year ago mainly because of increased prices for oranges, apples, and strawberries. However, larger remaining supplies of apples and oranges than at this time last year and increased production of summer fruits likely will moderate the seasonal increase in fruit prices this summer even though demand will remain strong.

# Spring Potato Production Down

Spring potate production is estimated at 19 million cwt, down 4 percent from last year and 17 percent below 1985. Area for harvest was 79,100 acres, up 4 percent from last year. Poorer yields in most States accounted for the downturn.

Potato prices should remain above a year ago through early summer. In addition to the smaller spring crop, remaining 1986 crop potato stocks are lower than at the same time last spring, although they are above 2 years ago. U.S. potato prices in May averaged \$6.93 per cwt, compared with \$4.39 a year earlier.

# 1986 Tobacco Crop Smallest in 50 Years

Total U.S. tobacco production fell to 1.17 billion pounds in 1986, down 23 percent from 1985 and the smallest since 1936. Flue-cured production fell 19 percent and burley 29. Both yields and acreage shrank from 1985.

Despite the small crop, grower prices fell 12 ceuts a pound to \$1.525. Support levels were lower than for 1985/86, and total supplies were ample because of large carryin stocks. In addition, declining demand for tobacco products depressed prices.

This year, tobacco production is likely to increase about 5 percent from 1986. Effective quotas rose for both burley and flue-cured, and growers are expected to plant about 4 percent more acreage than last year. Even with higher production, the tobacco supply for 1987/88 may slip 6 to 8 percent because of lower carryin stocks.

The price support for flue-cured tobacco is down 0.3 cents per pound in 1987, while-the support for burley remains unchanged. Supports for other types of tobacco are expected to be lower this year.

# Sugar Deliveries Show Signs of Turnaround

Sugar deliveries in first-quarter 1987 rose 5 percent from a year earlier. This represents the first quarter-over-quarter rise since 1981. Increasing deliveries for bakery and cereal products, confectionery products, and multiple food uses more than offset lower demand for sugar in dairy products and beverages.

Sugar deliveries for uonindustrial use rose 4 percent, as higher deliveries for the wholesale grocery industry (up 10 percent) offset declines in all other categories. If the strong demand continues, U.S. sugar deliveries for the year may rise slightly.

First-quarter sugar prices for raw cane sugar averaged 21.7 cents a pound, 4 percent higher than first-quarter 1986, and only slightly below the 1986/87 market stabilization price of 21.78 cents. This is the highest quarterly average since third-quarter 1984. Prices likely will continue to strengthen for the rest of the fiscal year, because sugar stocks are expected to tighten relative to demand.

Prices of high fructose corn sweetener (HFCS) plunged in 1987 to their lowest levels in 7 years. Lower net starch costs and slowing consumption growth are the major causes. HFCS-55 prices in the Chicago-West market averaged 17.1 cents a pound (dry basis, delivered) in first-quarter 1987, down from 20.7 cents the quarter before. In early May, prices were about 16 cents a pound, compared with 19.1 cents in May 1986. HFCS-42 prices dropped to about 14 cents in May. [Glenn Zepp (202) 786-1770]

For further information, contact: Ben Huang, fruit; Glenn Zepp, vegetables; Dave Harvey, sweeteners; Verner Grise, tobacco; (202) 786-1767.



# Commodity Spotlights



# Cow-Calf Net Returns and The Beef Cattle Inventory

Poor returns, drought, structural adjustments, and record large meat and poultry supplies during the 1980's resulted in sharply reduced cattle inventories. The cattle and calf inventory on January 1, 1987, was the lowest since 1962, but it now appears to be stabilizing.

Net returns for cow-calf enterprises reflect the relative profitability of the cow-calf industry and are often used to explain changes in the beef cattle inventory (the cattle cycle). Cow-calf production is the first stage of the rather lengthy process resulting in retail beef. About 2-1/2 years elapse between the breeding of beef cows and heifers and the time when that beef is retailed.

A decision by cow-calf producers to expand production occurs when they retain and breed heifers that would otherwise have been available for slaughter. This causes beef production to decrease in the short run, as animals are retained for the breeding herd in order to increase production 2 to 4 years later.

Conversely, to reduce production, cowcalf producers normally retain fewer heifers for breeding or cull more brood cows than if output were to be maintained. Slaughter of these additional cattle causes beef cattle output to increase in the short run before declining as inventories stabilize at lower levels.

# Cow-Calf Production Expenses Peaked in 1984

Since 1977, ERS has published annual cost-of-production (COP) budgets for U.S. beef cow-calf production by operation size and region. The budgets appear in Economic Indicators of the Farm Sector: Cost of Production.

These budgets estimate returns per cow as either cash receipts less cash expenses, or cash receipts less cash expenses and capital replacement costs. The measures are in current dollars.

The figure for cash receipts less cash expenses indicates money available for living expenses, replacement machinery, equipment and buildings, debt repayment, or the financing of other farm enterprises. Inclusion of capital replacement charges shows whether returns are sufficient to sustain production over a longer period of time.

Cash receipts for average U.S. cowcalf enterprises are comprised of sales of steer and heifer calves, yearling steers and heifers, and cull cows. Cash receipts of about \$262 per cow in 1986 were 79 percent above 1976. Rapid escalation of feeder cattle prices in late 1978 and 1979 resulted in total receipts reaching an 11-year high of \$352 per cow in 1979. Receipts are expected to rise near \$280 per cow in 1987, \$20-30 over the 1981-85 average.

Cash expenses are more variable from area to area than receipts, partially because of the differences in the cost of providing forage for grazing, the principal feed source in cow-calf production. In addition, abnormal weather may cause forage productivity and costs to vary drastically.

Total cash expenses stood at \$164 per cow in 1977, and peaked at \$277 in 1984. Feed costs increased by 45 percent, other variable expenses rose by 63 percent, and fixed expenses more than doubled during the same period. Lower feed and fixed expenses have dropped total cash expenses \$27 in 1985 and another \$23 dollars in 1986. Expected increases in feed, other variable expenses, and fixed expenses

could increase total cash expenses by \$7 per cow for 1987, but the total will still be well below the early 1980's.

# Net Cash Returns Expected To Improve

Cash receipts less cash expenses (net cash returns) were negative 5 of 10 years during 1977-86, but averaged near \$11 per cow in 1978-80. Net cash returns were negative from 1981 until 1984, when feed costs rose and cash receipts fell. Net cash returns improved to just above breakeven levels in 1985, continued to rise in 1986, and are expected to improve for 1987, sustained by higher receipts and reduced feed costs.

Capital replacement costs reflect the returns needed to replace and maintain the buildings and equipment used to produce feeder cattle. During 1977-86, cash receipts exceeded cash expenses and capital replacement only during 1978-80. In the past, farmers may have been able to partially absorb any cash shortfall through rising land values or mineral income. However, recent declines in land and mineral prices have put added financial pressure on cow-calf enterprises to maintain at least a breakeven cash flow.

# Net Returns Affect Herd Liquidation

The direction of net returns and their magnitude are often used to help explain the changes in beef cattle numbers. However, production changes, in reaction to net return changes, occur slowly. If producers decide to increase feeder cattle output, perhaps in response to a couple of years of positive net returns, the additional calves will be ready for sale 18 to 24 months later.

Initially, feeder cattle supplies are reduced as additional heifers are retained for the breeding herd. Conversely, when producers attempt to reduce output, the extra heifers are offered as feeder cattle, rather than kept as breeding herd replacements. This causes a temporary increase in the feeder cattle supply before the eventual decrease in beef cattle numbers.

The time lag involved for response to changes in net returns is exemplified by actions in 1975, when beef cow-calf producers began to liquidate beef cow herds. The beef cow inventory was 45.7 million head on January 1, 1975, then dropped to 43.9 million in 1976

ITEM	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	19870
~o-pocccopopP-00044						Dollers					
Total receipts	146.91	244.55	352.30	306.91	260.64	255.49	247.18	258.78	254.39	262.48	278.8
Feed expenses Other veriable	83.81	85.65	90.58	102 . 70	114.01	113.94	113.72	121.77	114.25	99.93	102.5
expenses	39.54	43.22	50.25	59.23	66.01	67.49	67.43	64.57	65.42	60.44	62.5
7otel verieble Expenses	123.35	128.07	140.83	161.93	180.02	181.43	181.15	166.34	179.67	160.37	165.0
Fixed expenses	40.96	59.98	90.33	89.96	85.16	85.77	67.65	90.19	70.04	66.41	68.9
Total cash expenses	164.31	108.85	231.16	251.89	265.18	267.20	268.80	276.53	249.71	226.78	233.9
Replacement cost	34.60	37.39	46.74	54.19	59.22	62.86	64.28	64.46	64.53	63.69	70.5
placement expenses Receipts less cash	198.91	226.24	277.90	306.08	324.40	330.08	311.08	140.99	314.24	290.47	304.5
4xpenses Receipts less cash & raplecament	-17.40	55.70	121.14	55.02	~4.54	-11.71	-21.63	-17.75	4.68	15.70	45.0
expenses	-52.00	18.31	74.40	0.83	-61.76	-74.59	-85.90	-82.21	-59.85	-27.99	-25.5
					71	nousand he	ed				
8sef cow inventory.											
January 1	41,443	38,738	17,062	37,107	39,773	39.230	17,940	17,494,	35.370	33,633	33.91

after negative net returns in 1974-75. Receipts were \$22 below cash expenses in 1974 and \$42 below in 1975. A loss of \$38 per cow occurred in 1976, and herd liquidation continued.

Although returns remained negative, improvement caused the liquidation to slow in 1977. Favorable returns of \$56 per cow in 1978 and \$121 in 1979 resulted in some producers' retaining heifer calves to increase production. However, the decline in beef cattle numbers continued until 1979 when some of the 1978 heifers calved and entered the beef cow herd.

The 3-year expansion in cattle numbers at the beginning of 1979 was very short by historical standards. Net returns peaked in 1979, and continued to be positive in 1980. Lower feeder cattle prices and higher cash expenses resulted in cash net returns' falling below breakeven in 1981. Continued negative returns for 1982 caused cowcalf enterprises to start liquidating. Negative returns and liquidation continued in 1983 and 1984. In 1985, near-breakeven returns and improved forage conditions caused herd liquidation to level off.

Positive returns near \$36 per cow in 1986 and projected favorable returns in 1987 may encourage cow-calf producers to expand their beef cow herds and take advantage of abundant forage supplies. However, the incentives for a sharp, broad national expansion are not present, as 1986 was the first year of substantial positive cash net returns since 1981. By 1988, large

pork and poultry meat supplies may reduce net returns, limiting additional expansion in the beef cow herd. [Russell Bowe (202) 786-1821]



Meal Sales Drive Exports
Of U.S. Oilseed Products

Soybean meal shipments through the first half of fiscal 1987 ran more than one-third ahead of last year's pace. This gain occurred despite a drop in the value of total U.S. agricultural exports and overall U.S. oilseed and oilseed product sales.

At a time when export increases often are attributable to Government programs (Export Enhancement, marketing loans, etc.), the surge in U.S. soybean meal exports was nevertheless the result of market forces: global demand for meal remained strong at a time when U.S. competitors had low supplies. In the first half of fiscal 1987, Southern Hemisphere supplies of soybeans and soybean meal were inadequate to meet continued strong global demand, particularly in the EC, where poultry and hog numbers were rising. A severe winter in Western Europe prolonged the strength of EC demand for soybean meal.

When the current fiscal year began last October, the United States had just harvested its soybeans and had large bean and meal stocks. In contrast, little soybean meal was available elsewhere. In Brazil, the world

largest exporter of meal, the soybean crop harvested in February-March 1986 was down 4.2 million tons. Paraguay's crop was off 350,000 tons. These shortfalls more than offset a 550,000-ton increase in the Argentine crop.

By October 1986, much of the Brazilian and Argentine crops had already been exported. Consequently, Brazilian and Argentine meal sales during October 1986-March 1987 fell 13 and 5 percent, respectively, from a year earlier.

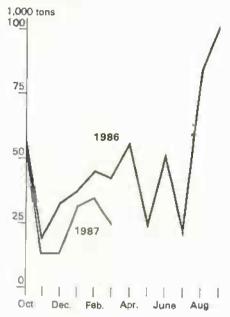
However, since February 1987, South America has begun to regain its competitiveness. The combined new crops of Argentina, Brazil, and Paraguay are 3.4 million tons larger than last year. As a result, the pace of U.S. soybean meal exports will decline in the second half of the season.

Preliminary mid-May trade data indicate that almost 50 percent of U.S. soybean meal was taken by the EC, traditionally the largest U.S. market. Another 32 percent of sales were made to Canada, Eastern Europe, Venezuela, Egypt, Iraq, and Mexico.

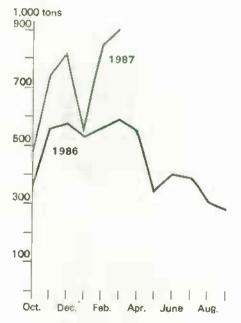
One major importer missing from this list is the Soviet Union, which has not purchased U.S. soybean meal since 1979. During the 1980's, the Soviets generally purchased pelletized meal from Brazil and Argentina; the pellets

carry less risk of damage from careless handling. The USSR is expected to more than double its global imports of soybean meal this season, to 1.5 million tons.

So Far, U.S. Soybean Oil Exports Are Below 1986...



... While Meal Exports Are Running Higher



By year's end, U.S. soybean meal sales likely will approach 6.4 million tons, 16 percent higher than in 1985/86. The outlook for U.S. meal exports in 1987/88 is less bright than the first-half numbers indicate, though, because of the good supply of meal now available from Southern Hemisphere producers. U.S. soybean meal sales for 1987/88 are currently projected to fall 17 percent.

U.S. soybean sales were also strong in the first part of 1986/87. However, foreign demand for beans was not as vigorous as that for meal. Importers in general, and the EC in particular, had carried in relatively large stocks of vegetable oils and obtained additional oil from bigger domestic oilseed crops, including soybeans.

The EC took 48 percent of U.S. soybean exports through mid-May. Japanese purchases accounted for another 19 percent. Japan is slightly behind last year's pace because of its increased rapeseed purchases from Canada and slower domestic poultry growth.

The Soviet Union, which ranked fourth among purchasers of U.S. soybeans in 1985/86, has not contracted for any U.S. soybeans to date. This year, the Soviets are expected to reduce their global soybean imports almost one-half because of increased rapeseed imports and a preference for oilseed meal.

Total 1986/87 U.S. soybean exports are projected to decline by 1.1 million tons to 19.1 million. In 1987/88, U.S. soybean exports are forecast to fall 7 percent, reflecting greater anticipated competition from South America, larger EC soybean output, and reduced U.S. supplies.

Soybean oil exports are forecast to decrease 12 percent to 500,000 tons in 1986/87. As of mid-May, U.S. soybean oil exports were running 37 percent behind last year.

A large percentage of the soybean oil exports anticipated during the second half of the year will be under P.L. 480 (Food for Peace) and GSM (Export Credit Guarantee) programs. This financial assistance is expected to continue into 1987/88. [Tom Bickerton (202) 786-1691]



# Idling of Cropland Continues with 1985 Farm Act

Total cropland devoted to the 15 major U.S. field crops increased steadily from 1976 to 1983, and thereafter has plateaued at around 310 million acres. Since 1982, however, the mix of planted and set-aside land has changed. Area planted to the seven program crops and eight major non-program crops has generally trended downward, while total area idled by Government programs has risen.

The 1981 Farm Act implemented acreage reduction programs for 1982-85 and cropland was idled initially in 1982. The 1985 Farm Act continues authorization to implement acreage reduction programs through 1990, authorized voluntary paid diversion for feed grains, and established the Conservation Reserve Program (CRP) to idle highly erodible cropland for 10 years.

Total cropland for the 15 major crops includes plantings to program and nonprogram crops, area idled in annual commodity programs, and area idled in the CRP during 1986 and 1987. For winter wheat and rye, harvested area is reported to eliminate double counting of plantings that were enrolled in subsequently announced acreage reduction programs. USDA only reports harvested area for tobacco and sugarcane.

From 1976 to 1981, total cropland use rose as farmers increased plantings in response to growing export markets. A good share of the increase was in soybean plantings, which jumped from about 50 million acres in 1976 to 67.5 million in 1981. As U.S. agricultural exports declined in the 1980's, participation in Government programs rose and plantings fell, as rising target prices mandated by the 1981 Farm Act protected program participants from weakening markets. Participants are required to idle acreage to receive price and income support payments.

Program crops (those that have acreage reduction programs) include wheat, rice, corn, grain sorghum, barley, oats, and cotton. Nonprogram crops include soybeans, tobacco, peanuts, rye, sugar (beet and cane), flaxseed, dry edible beans, and sunflower.

## U.S. Croptend for the 15 Major Field Crops

/ear	Pro- gram total	Corn	All wheat	Non- program total	Soy- beans	Idled by annual programs	CRP	7otal
				Mill	ion acr	05		
1976	214.9	84.6	72.2	59.2	50.3	NA	NA	274.1
1977	213.1	84.3	67.7	69.3	59.0	NA	NA	282.4
1978	197.6	81.7	56.9	75.2	64.7	18.2	NA	291.0
1979	198.7	81.4	63.0	84.2	71.4	13.0	NA	295.9
1980	213.8	84.0	74.6	81.4	69.9	NA	NA	295.2
1981	222.5	84.1	81.2	79.5	67.5	NA	NA	302.0
1982	214.3	81.9	78.3	83.0	70.9	11.1	NA	308.4
983	166.2	60.2	61.7	73.5	63.8	77.9	NA.	317.6
984	203.4	80.5	67.3	78.8	67.8	27.0	NA	309.2
1985	207.0	83.3	65 - 8	73.1	63.1	30.7	NA	310.1
1986	193.5	76.7	61.3	70.6	61.5	45.2	2.0	311.5
1987F	174.3	67.6	55.5	65.9	56.9	54.4	17.0	311.6

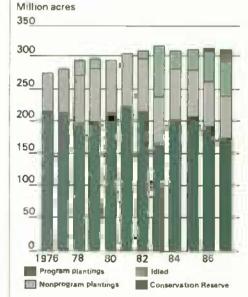
 $^{\circ}$  Hervested erea for winter wheat, hye, tobacco, and sugarcane in all years. NA = not applicable.

Area planted to the seven program crops peaked at about 223 million acres in 1981, and is expected to be down to 174 million this season. Much of the decline has been for wheat and corn, with wheat dropping about 26 million acres and corn 16.5 million. In addition, rice plantings have fallen about 40 percent since 1981 and are expected to total only 2.32 million acres this season.

Total cropland—planted and idled—for the 15 major crops has remained stable at 308 to 312 million acres since 1982, with the exception of 1983 (the PIK year). That season, 78 million acres of idled land pushed the total to about 318 million acres. Excluding 1983, the annual gain in total area idled since 1982 (including area placed in the CRP in 1986 and 1987) has approximated the annual reduction in program plantings, keeping total cropland fairly constant.

A major goal of the 1985 Farm Act is to move U.S. agriculture in a more market oriented direction through 1990/91. Given low market prices, producer participation in most Government programs has been heavy in 1986 and 1987, and it is expected to remain so through 1990. Most programs likely will continue to require participants to idle a significant share of base acreage to be eligible for benefits, particularly while stocks remain excessive. Additionally, the CRP is mandated to idle approximately 45 million highly erodible acres by 1990.

As Idled Acreage Increases, Field Crop Plantings Fall\*

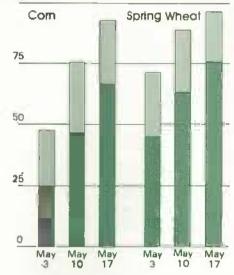


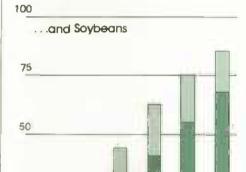
\*Plantings of 15 major field crops.

Initial estimates for 1987 show that area devoted to the 15 major field crops is expected to total about 312 million acres, basically unchanged from 1982-86 (excluding 1983). Planted area is expected to fall 24 million acres. Area idled by acreage reduction and diversion programs is expected to jump 9.2 million acres, and area placed in the CRP will see an abovetarget 15-million-acre increase.

Plantings are falling because of heavy enrollment in 1987 acreage reduction programs and the 15-percent voluntary diversion program for feed Plantings Are Well Ahead of Normal for:







25

May

May

10

grains. Also, acreage reduction requirements for wheat and feed grains have increased. Area idled by 1987 programs is expected to total 54.4 million acres, or 17.5 percent of the cropland devoted to the 15 major crops.

May

17

May

24

May

31

This year's plantings

June

In addition, 17 million acres were placed in the CRP through April 1987, representing 5.5 percent of total cropland. The 24-percent share of total cropland taken out of production by all programs nearly equals the 24.5 percent idled by the PIK program in 1983. [Michael Hanthorn (202) 786-1840]



# Irradiation Awaits The Test of the Market

This past fall and spring, shoppers in Miami and Los Angeles were offered mangoes and papayas labeled with a small green symbol. The Puerto Rican mangoes and Hawaiian papayas had been irradiated to sterilize fruit flies and satisfy U.S. quarantine requirements-the first test marketings of irradiated food in the United States.

In April 1986, the U.S. Food and Drug Administration (FDA) issued its first blanket approval of low-dose irradiation to control insects and extend the shelf life of foods. FDA had given its permission a year earlier for irradiation of pork to control the parasite that causes trichinosis.

Other foods previously approved by FDA for irradiation are wheat, wheat flour, potatoes, and spices and vegetable seasonings. However, only spices are routinely treated in the United States. Of spices sold, less than 5 percent are irradiated, mainly for use in processed foods.

Although irradiated foods are exposed to ionizing radiation, the foods themselves do not become radioactive. The radiation sterilizes or kills insect and microbial pests by damaging their genetic material and forming substances toxic to the pest. Irradiation also slows ripening and sprouting in fresh fruit and vegetables by interfering with cell division.

# Low Doses Sterilize Insects

The effects of irradiation depend on the dose absorbed, usually measured in kilorads (krads). Doses under 100 krads can sterilize insects in harvested produce and grain; delay sprouting of potatoes, onions, and other root crops; slow ripening of tropical fruits; and inactivate the pork parasite that causes trichinosis.

Medium doses (100 to 1,000 krads) can extend the shelf-life of fresh meats, fish, and a few fruits by reducing micro-organisms that cause spoilage. Disease-causing microorganisms, such as salmonellae, are also killed.

FDA has not approved medium doses. but the agency is reviewing a USDA petition to use 150 to 300 krads to reduce pathogens in poultry. Except for spices, the high doses needed to

sterilize packaged foods for unrefrigerated storage (2,300 to 5,700 krads) are not allowed for commercial

Irradiation achieves its effects without raising the temperature of the product significantly. Thus, fresh meats and fish can be irradiated for disease control or longer shelf-life and stay fresh. Irradiation-sterilized meats and seafood have superior texture and maintain nutritional contents comparable to conventional canned foods.

Agricultural chemicals are facing increasing regulatory pressures concerning residues and worker exposures. Irradiation offers an alternative to chemical fumigants and sprout inhibitors. For spices, irradiation preserves flavor and color better than the alternative treatments of heating and gas-

Irradiation's other food uses include nitrite reduction for bacon, beef tenderization, shortening rehydration time and improving quality for dehydrated foods, and speeding the aging of red wines.

# Irradiation Costs, Food Damage Are Problems

A major problem with food irradiation is that often the dose needed to kill the insect or microbial pest damages the food. Medium doses may soften and pit fruits and vegetables, and create off-flavors and odors in radiationsensitive meats, especially turkey. Irradiation leaves no protective residues, so proper packaging and refrigeration are needed.

Economic factors pose another hurdle. Irradiation is capital intensive, requiring a minimum investment of around \$1 million per new facility. An ERS analysis found that an irradiation facility must treat 30 to 50 million pounds of food a year to bring costs down to 1-1/2 to 2 cents per pound. With larger volumes, unit costs would be lower. The ERS estimates are for hypothetical facilities designed to treat a specific food. Spices are currently irradiated in contract facilities which treat a variety of products for a fee.

Irradiation must compete with existing preservatives and fumigants by offering a superior service or a lower cost treatment. Preliminary comparisons show irradiation to be more costly than chemical treatment. ERS estimates that irradiating papaya runs 1 to 4 cents per pound, higher than the

reported 0.3 to 2.3 cents per pound for chemical fumigation.

However, changes in consumer preferences or in food safety regulations could alter the economics of irradiation. The Environmental Protection Agency's 1984 ban on ethylene dibromide (EDB) as a post-harvest fumigant left growers in Hawaii and Florida scrambling for an alternative to satisfy the quarantine requirements imposed on papaya and citrus.

# The Ultimate Test: Consumer Acceptance

Uncertainty about consumers' reactions to irradiated foods has dampened the interest of many potential users. Companies are reluctant to risk the reputation of their brand names by associating them with the process. Although shoppers in the two test markets were generally favorable toward the irradiated fruit, opponents of irradiation picketed the sales.

As knowledge of radiation chemistry and experimental information accumulates, regulators seem to be increasingly satisfied that foods irradiated at low doses are safe to eat. The technique still awaits the ultimate test of the marketplace. [Rosanna Mentzer Morrison (202) 786-1864]

# Upcoming Economic Reports

# Summarv Released

Title

### July

- Sub-Saharan Africa
- World Ag. Supply & Demand 9
- 17 Agricultural Outlook
- 20 Dairy
- 22 World Food Needs & Availabilities
- 23 Oil Crops Yearbook
- 29 Fruit Yearbook

# August

- Livestock & Poultry 5
- 11 World Ag. Supply & Demand
- 12 Farm Income
- 13 Agricultural Resources
- 14 Cotton & Wool Yearbook
- 18 Econ. Indicators of the Farm Sector
- 19 Agricultural Outlook
- 20 Exports Foreign Ag. Trade of the U.S.
- 21 Feed
- 26 Dairy Yearbook
- 27 South Asia
- 31 Vegetable



World Agriculture & Trade

### U.S. EXPORT OUTLOOK

U.S. agricultural export volume is expected to rise 18 million tons in fiscal 1987, the first increase in 7 years. Until recently, little growth was foreseen for export volume, and export value was expected to fall. But reduced competitor grain supplies and a surge in demand boosted the 1987 export forecast about 13 million tons between February and May.

The forecasts for U.S. agricultural exports in fiscal 1987 now stand at 127.5 million tons and \$27.5 billion. Compared with 1986, export volume is expected to climb 16 percent, and value 5 percent (table 30).

Exports of corn, wheat, sorghum, barley, cotton, and horticultural products are all expected to rise in volume. Lower prices and increased use of the EEP are boosting wheat and barley exports, while corn sales will be buoyed by reduced supplies in Argentina, lower prices, and increased overseas demand, especially in East Asia. However, lower prices are expected to more than offset the increased volume of grain exports; the value of oilseed and product exports is also expected to fall.

increased cotton, livestock, and horticultural exports account for virtually all of 1987's expected gain in value. This gain is in part because the lower value of the dollar led to lower domestic prices for livestock and horticultural products in countries that import them.

# Soviets Increase Purchases From United States

In addition to reduced competitor export prospects, much of the improvement in the U.S. export forecast reflects increased sales to the Soviet Union. The Soviets' grain purchases are highly variable from year to year. For example, they rose 71 percent to a record 55 million tons in 1984/85, then fell to 29 million tons the following year.

In 1986/87, the Soviets' increased use of "intensive technology," changes in procurement prices and specifications, and particularly good harvest weather led to a 210-million-ton grain crop. With its best crop in 8 years, the USSR cut its purchases from the United States last fall. As a result, U.S. grain exports to the Soviets in the first half of fiscal 1987 were 5.7 million tons lower than a year before.

However, following a dry autumn and a harsh winter, Soviet purchases of U.S. corn began in late February, and interest in U.S. wheat also grew. Offered a substantial EEP subsidy, the USSR bought 4 million tons of U.S. wheat for delivery this year. This purchase compares with 153,000 tons during 1986.

Global corn trade is expected to rise in 1987 and again in 1988, but remain below peak years. Much of the 7-million-ton gain foreseen for the United States represents increased market share.

While world sorghum trade continues low, reduced competition is expected to result in U.S. sales' rising 40 percent over 1986. Barley trade continues strong, with both world trade and U.S. barley exports forecast at records in 1987.

# **EEP Initiatives Boost Sales**

U.S. wheat and flour exports for 1987 are forecast at 31.3 million tons, and value is projected at \$3.3 billion. World wheat trade is forecast to rise in 1987 mainly because of increased import demand in China and the USSR. The increase in U.S. sales is largely due to the various programs of

the 1985 Food Security Act, mainly lower loan rates and export promotion programs such as the EEP.

The EEP allows U.S. wheat and products to compete in markets where competitors are undercutting U.S. exports with subsidies. Besides the USSR, U.S. wheat exports to Eastern Europe, China, and North Africa are expected to rise in 1987, largely because of the EEP. The EEP wheat sale to the USSR is the largest single initiative since the program began in 1985. Most of the increase in U.S. barley exports also comes from the FEP.

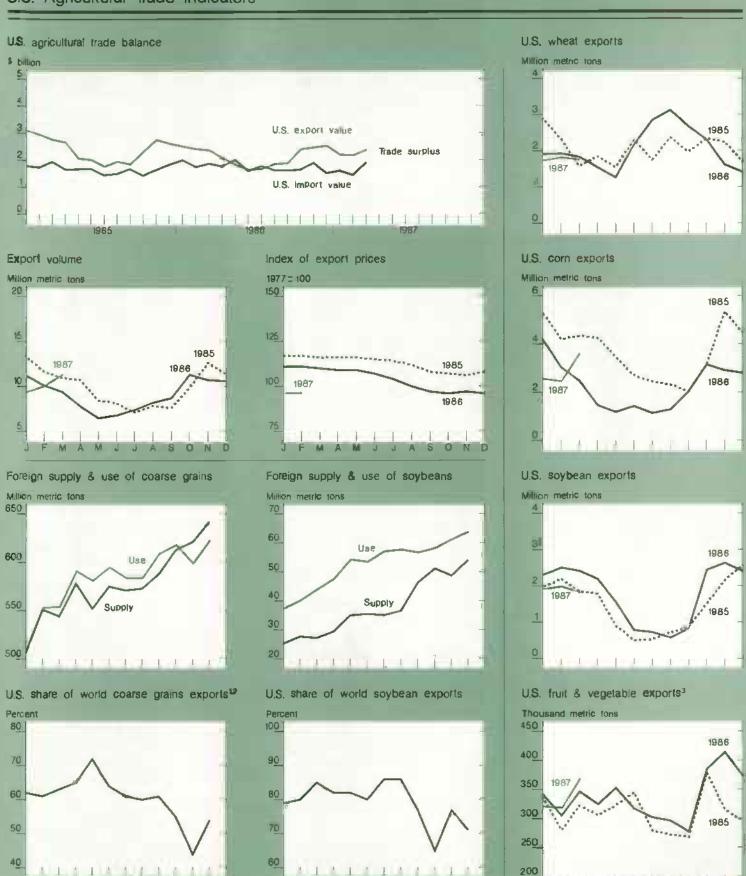
# Value Down for Grain and Oilseed Sales

Together, U.S. wheat and coarse grain exports are expected to rise more than 15 million tons, but with lower loan rates and increased use of the EEP, the average price has fallen. During the first half of 1987, the per ton value of U.S. grain exports fell 25 percent. Lower prices will offset increased wheat and coarse grain volume, cutting the value of these grain exports about \$300 million below 1986.

The value of oilseed and oilseed product exports is forecast at \$5.8 billion, 10 percent below 1986 and the lowest since 1976. The drop reflects both reduced prices and lower volume. In 1986 and early in 1987, reduced Southern Hemisphere soybean crops boosted U.S. export volume. However, Brazil's 1987 soybean production is expected to rebound to 17 million tons, well above last year's 14 million, so U.S. export volume for the year could be lower. Larger soybean meal exports only partly offset the lower U.S. soybean export forecast.

Unlike grains, cotton exports' higher volume will more than offset declining prices. Fiscal 1987 U.S. cotton exports are forecast to reach 1.5 million tons and \$1.8 billion, the volume nearly tripling from 1986's weak showing. Lower U.S. prices since August 1986 have led to rebounding sales in all major markets.

U.S. cotton exports are benefiting from reduced output in China and the Soviet Union. Forecasts of competitors' exports have risen in recent months, but remain below a year earlier. With a rising share of a growing world market, U.S. cotton exports are expected to be the highest since 1984.



1/ Excluding Intra-EC trade 2/ October-September years 3/ Includes fruit juices.

Note: Wheat, corn, soybean, and cotton exchange rates and export unit values are now included in the U.S. Agricultural Trade tables at the back of this issue

Year beginning

1975

fear beginning

1975

# Non-Traditional Exports Boost Value Total

The value of U.S. horticultural products is expected to rise, climbing 12 percent above 1986's \$2.7 billion. Volume is expected to be up 9 percent. The value of exports in all major categories should increase in 1987, as sales to Western Europe, Japan, and other Pacific Rim markets rise. Much of the gain is attributed to the lower value of the dollar against West European and Japanese currencies. Notable increases are expected in U.S. sales of fresh grapefruit, dried fruit, and wine.

Animal product exports are forecast at \$4.8 billion in 1987, \$400 million higher than the year before. The rise is due to increased beef exports to Japan and Brazil and poultry meat exports to Egypt, Iraq, and Japan. Beef exports to Brazil are the result of sales made to minimize the adverse effect of the Dairy Termination Program. EEP initiatives are expected to increase poultry sales to Egypt and Iraq.

High-value exports, such as animal and livestock products, became increasingly important to U.S. agricultural trade during the 1980's. Between 1981 and 1986, U.S. grain and oilseed exports fell from \$31 billion to \$16 billion. Over the same period, the remaining export commodities—largely high-value products—fell from \$12.5 billion to \$10.3 billion. In 1987, these exports are expected to increase to near their 1981 level, and their share of total U.S. agricultural export value is expected to exceed 40 percent.

# High-Value Exports Rising To Developed Countries

Increased high-value exports are expected to help sustain U.S. agricultural exports to developed countries in 1987, despite weaker economic growth there (table 31). U.S. sales to Western Europe will fall again, but the 1-percent drop compares favorably with the nearly \$1-billion average annual declines of the previous 6 years. Lower grain sales will offset increases in other commodities, as Spain's and Portugal's membership in the EC reduces their non-EC imports.

The value of U.S. exports to Japan and Canada is expected to rise in 1987 for the first time in 3 years, and highvalue products will contribute heavily to the turnaround. Japan's exportdriven economy was hit hard by the rising yen and grew only 2.5 percent in the year ending in March, low by Japanese standards. Japan's purchases of bulk products advanced slowly during the first half of 1987, but the U.S. dollar value of meat and horticultural product purchases was driven upward by the rising yen.

In Canada, herd rebuilding reduced meat supplies and increased demand for U.S. animal products, while Canada's fruit, nut, vegetable, and to-bacco crops were down from the previous year. The U.S. market share received a further boost when Canada banned imports from South Africa, which had been a growing U.S. competitor in horticultural products in recent years.

Exports to the less developed countries (LDC's) are also expected to rise in 1987, despite slowing economic growth. Lending terms continue to ease for major LDC borrowers, despite difficulty finalizing Mexico's September 1986 loan package and private lenders' insistence that the package terms do not constitute a precedent. Citibank's recent \$3-billion increase in provisions for third world credit losses has led other U.S. banks to make similar provisions. These moves may increase lenders' options in rescheduling negotiations.

A secondary market for developingcountry debt is already emerging, supplementing debt-for-equity swaps and other instruments that have appeared as voluntary direct lending has contracted. The impact on agricultural imports of any positive developments in 1987 will be limited, and debt will still constrain U.S. sales to many countries. But, growing normalization of debtor-lender relations could have a favorable impact in the future. (See the special article on third world debt in this issue.)

# U.S. Exports to LDC's Up \$1.1 Billion in 1987

The fastest growing developing countries will be the most important growth market for U.S. exports in 1987. Strong export performance suggests robust economic growth in Hong Kong, Korea, and Taiwan, and points to increased demand for imported farm products. Led by higher sales of cotton, coarse grains, cattle hides, soybeans, and fruit, U.S. exports to these countries could rise 15 percent in fiscal 1987, to \$3.2 billion. Larger

livestock inventories there may mean record U.S. soybean sales and rebounding coarse grain exports, but cotton will account for the biggest portion of the \$400-million increase.

In Latin America, Mexico's improved financial position is expected to boost its growth, and U.S. agricultural exports to the region are projected to climb 8 percent to \$3.8 billion.

In the Middle East, prompt use of credit will help pull U.S. sales in 1987 to about \$1.6 billion, following a 14-percent decline to \$1.2 billion in 1986. Gains from exports of barley to Saudi Arabia and wheat to Turkey, through the EEP, will boost grain sales to a record. Increased high-value exports to Iraq should help offset the impact of lower prices for cereals, and counter the continuing problems in recapturing markets for horticultural products in the Arabian Peninsula.

# Import Demand Weaker in Sub-Sahara, South Asia

In Sub-Saharan Africa, falling grain imports will lead to a 24-percent drop in the value of U.S. agricultural exports. Increased local food production and import restrictions will limit U.S. exports to the region, particularly in South Africa and Nigeria.

The value of U.S. farm exports to Nigeria could fall more than 40 percent if that country's ban on wheat imports remains in place. Wheat exports to Nigeria were halted after December, as wheat joined a list of banned imports that already included corn and rice. Growing financial difficulties reduced Nigeria's purchases of U.S. farm products from \$538 million to \$158 million between 1982 and 1986.

Sales to South Asia are forecast to drop more than 20 percent to \$400 million in 1987, the fourth decline in as many years. A sharp drop in Pakistan's wheat import requirements, combined with lower prices and stiff competition for wheat and soybean oil sales, is expected to account for the decline. [Stephen MacDonald (202) 786-1621]

# PATTERNS OF PRODUCTION & USE FOR GRAIN IMPORTERS

Importers of coarse grains and wheat have slowed their purchases in recent years. The reasons vary by type of grain and by region, although since 1981/82 the tendency has been for domestic production to grow faster than domestic consumption for most importers.

For the United States, exports of coarse grain and wheat rose rapidly for most of the 1970's, peaking in 1979/80 for coarse grains and in 1981/82 for wheat. Exports then gradually declined until 1985/86, when they fell 34 percent below the preceding year. Exports for that season were the lowest since 1975/76 for coarse grain and since 1976/77 for wheat. But, exports are picking up again in 1986/87.

Coarse grain and wheat export levels partly reflect agricultural policy in the United States. Loan rates rose steadily from 1976 through 1983/84 (table 22). The rising loan rate acted as a floor for farm and export prices and was accompanied by rising world market prices. In 1983, loan rates were 77 percent above 1976 for corn and 62 percent above for wheat.

Rising U.S. loan rates lifted world prices and enabled export competitors to undersell the United States. This left the United States as the "residual supplier." Rising world prices also had an impact on the importing countries. On the demand side, prices to consumers increased and pressure was placed on importers' foreign exchange. On the supply side, world prices to producers rose and encouraged importers to expand production in the importing countries.

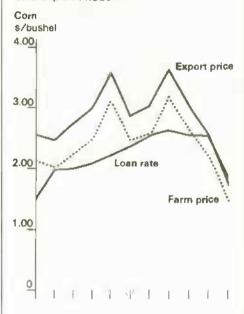
Coarse grain exporters considered here are the United States, Canada, Argentina, Australia, South Africa, and Thailand. Because the imports of the USSR are large and unpredictable, this discussion treats the USSR as one region, and all other importers as another. The EC-10 is included with the importers because it was a net importer until the 1984/85. During 1976-81, EC net imports averaged 10.3 million tons a year.

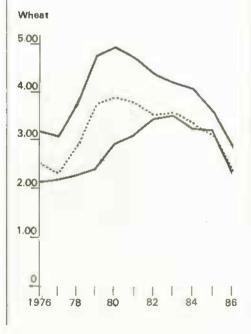
# Importing Countries. Coarse Grains

Coarse grain consumption expanded faster than production in the importing countries as a group from 1976 to 1981. The need for imports steadily grew during this period. For the importing countries excluding the EC-10, consumption of coarse grains increased at an average annual rate of 13 million tons during 1976-81, compared with an average annual output increase of 7.6 million.

From 1981 to 1986, growth in consumption of coarse grains in the importing countries as a group fluctuated around an average of 457 million tons. But, production continued to trend upward. Production for the group of countries increased at an average annual rate of 7 million tons, shrinking the need for imports.

Loan Rates Act as Floor Under Farm and Export Prices





The increase in coarse grain production in the importing countries was the result of higher yields. Harvested area has declined slightly in the last 4 years. Latin America, North Africa, and the Middle East had the fastest growth rates in coarse grain production. The EC-10 had record production in 1984/85. An unknown is whether the increased yields represented lower or higher cost per ton. Even if the cost per ton were climbing, rising world prices for coarse grains could have maintained profits.

### USSR, Coarse Grains

The details for the USSR are different, but the results are similar. Production of coarse grains in the USSR dropped from 115 million tons in 1976/77 to 69 million in 1981/82. Imports increased during this period and consumption declined.

Since 1981, USSR production has trended upward, with an average increase of 6 million tons per year. Consumption has also increased, but at an average of 4.5 million tons per year. Import needs tended to ease somewhat during 1981-85, although they remained above the 1976-78 average. Since wheat feeding is very large in the USSR, an unusually small wheat crop in 1984/85 led to record imports of both wheat and coarse grains.

# Importing Countries, Wheat

For wheat, the exporters discussed here are the United States, Argentina, Australia, Canada, and the EC-10. Again the USSR is treated as one importing region, and all other importers as another. Wheat consumption in the net importing countries gained through 1976-86 by 10 million tons per year.

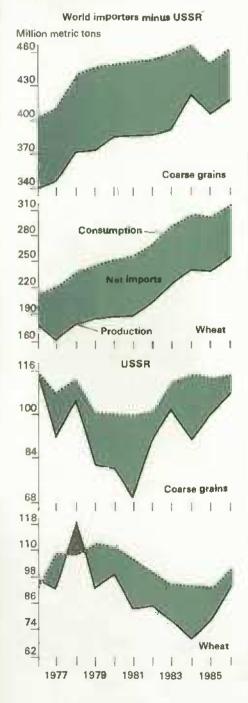
Wheat production in the group of importing countries grew slowly during 1976-81, and imports expanded. However, production increased by 13 million tons a year during 1981-86 and imports shrank. As with coarse grains, the major component of the production increase was a rise in yields. The yield per hectare increased an average of 2 percent per year during 1976-81 and over 4 percent per year during 1981-86.

# USSR, Wheat

Wheat production in the USSR trended down from the late 1970's through 1984, with the 1984 crop 43 percent below 1978. The prolonged and sharp decline in wheat production was alleviated through lower consumption and increased imports.

Soviet net wheat imports rose from 3.6 million tons in 1978/79 to 27.6 million in 1984/85. Harvest improved in 1985 and 1986, but was still below the 1978

Imports Narrow for Wheat and Coarse Grains



record. Consumption picked up again in 1986/87 but continues well below 1977-81.

# Policy Change and Outlook

The Food Security Act of 1985 represented a major change in U.S. agricultural policy. Loan rates were reduced sharply and greater flexibility was provided to allow them to adjust to supply and demand. Moreover, with the use of generic certificates, market prices can average below the loan rate for extended periods.

It is hard to say exactly how the change in policy will alter the trends in grain exports for U.S. farmers because many issues are involved. Global trade in farm products is affected by the major trading partners' monetary, fiscal, and trade policies. Some factors pointing to a rise in U.S. exports include: lower U.S. market prices, the Export Enhancement Program, continued food assistance, prospects for capital transfers to less developed countries for economic development projects, and lower exchange rates.

In a number of importing countries, some factors could limit U.S. agricultural export expansion, including: continued foreign debt and a lack of foreign exchange, slow economic growth, political instability, and protective agricultural and border policies.

Countries which insulated producers from world price changes by internal food and agricultural policies will need to reevaluate these policies. Maintaining policies that were geared to expanding production in the past became extremely expensive in 1986.

A country's decision to change its expansionary production policies may depend on how permanent it views the change in U.S. agricultural policy. If countries believe the change will be short lived, and that world prices will soon be rising again, they may not change their protective policies. However, governments that believe the change in U.S. agricultural policy and world trade flows is not temporary may look more closely at alternatives. [Larry Van Meir (202) 786-1840]



General Economy

# INFLATION OUTLOOK

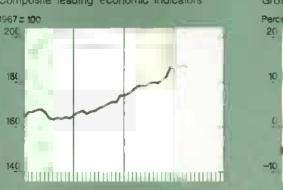
Amid gyrating interest and exchange rates and sputtering industrial production, the general economy seems to be showing a little of the upward momenturn expected by forecasters earlier in the year. Even though recent statistics indicate higher inflation and lower aggregate production than originally predicted, there have been some positive developments which have set off a strong undercurrent of growth for the coming months. Recent interest and exchange rate changes emphasize the riskiness of forecasting the outlook for growth. Still, the economy is likely to extend its 56-month expansion well into 1988.

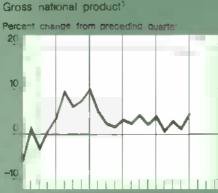
# Inflation Heating Up

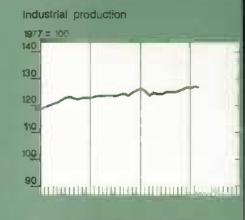
An alarming development in the first 4 months of the year was the resurgence of inflation and, along with it, a jump in interest rates. In contrast to the 1.1-percent increase in the overall CPI for 1986, the CPI through April 1987 rose at a 6-percent annual rate—a pace not seen since 1982 (table 6). To understand the resurgence and why it is unlikely to continue, the overall inflation rate can be broken into two parts: the underlying rate and the volatile-price rate.

The underlying rate of inflation depends on sustained and fundamental movements in the general economy

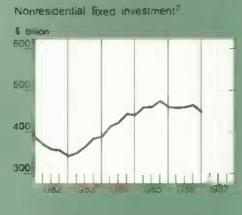
# Composite leading economic indicators 1967 = 100 200 180 160











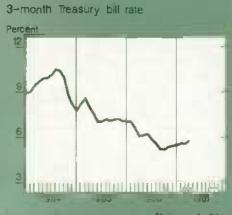


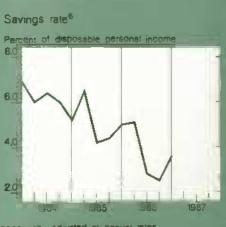












Billions of 1982 dollars, seasonally adjusted at annual rates. Percent change from previous quarter in 1982 dollars. Seasonally adjusted annual raies \*Seasonally adjusted Nominal dollars. "Manufacturing and trade, seasonally adjusted, based on 1982 dollar, \*Calculated from disposition of personal income in 1982 dollars, sessonally adjusted at annual rates Sources: U.S. Dept of Commerce, U.S. Dept of Labor, and the Board of Governors of the Federal Reserve System

and tends to rise when the economy is near full capacity. When overall demand is straining capacity, bottlenecks and shortages develop and cause producers to bid up prices for goods in short supply. These higher prices subsequently get built into higher wages.

When labor is in short supply relative to demand, wages rise. Higher wages subsequently get built into higher prices. An overheated economy tends to produce a spiral of wage-price inflation.

Several factors suggest that rising overall demand and insufficient capacity are not the reason for inflation's recent resurgence. The current industrial operating rate is about 79 percent, compared with a mid-1984 high of over 82 percent. Further, while the unemployment rate has drifted down to about 6.3 percent, many analysts contend that the labor market is not very tight. Finally, per-unit labor costs fell in the first quarter.

One factor that has contributed to the underlying inflation, however, is the sustained drop in the dollar's value. The 42-percent decline in the value of the dollar since its last peak in February 1985 has put considerable upward pressure on import prices, although it took about a year for the major effect to be felt. Excluding fuel imports, overall import prices were nearly flat during 1985, but they rose 8.4 percent in 1986 and climbed at a 10-percent annual clip in first-quarter 1987. This import price factor is probably largely responsible for the increase in the underlying inflation rate.

The volatile-price part of inflation is comprised of prices that can swing widely and rapidly over short periods of time. The crude oil price is a good example. From May 1985 to May 1986, the price of North Sea Brent crude fell nearly 50 percent. From May 1986 to May 1987 it had rebounded by over 47 percent. Prices of many raw materials show this kind of volatility, but it is somewhat unusual for these prices to continue rising rapidly for a considerable period.

In 1986, the volatile-price part of inflation and the underlying rate moved in different directions. Measured by the Consumer Price Index excluding food and energy prices, the underlying rate of inflation was 3.8 percent. In contrast, the Producer Price Index for crude materials fell 8.5 percent. The overall CPI was held down to a 1.1-percent gain by the volatile-price inflation decline.

In contrast to 1986, the first 4 months of this year have seen increases in both parts of the overall inflation rate. The underlying rate accelerated from 3.8 in 1986 to 5 percent in the first 4 months of 1987. Likewise, the volatile-price part of inflation shot up in early 1987, growing at a 25-percent annual rate through April, reversing the experience of 1986.

# Rising Import Prices Pushing Inflation Rate

The inflation story for the first part of 1987 is a rising underlying rate—probably due to the falling value of the dollar and rising prices for imported goods—and a higher volatile-price rate—mainly because of oil and food prices. The spurt in oil prices is likely to be over; prices have changed little in the last 3 months.

Because so much of the recent inflation seems to be coming from the volatile-price part, and because the price increases are unlikely to continue at that rate, there is a good chance that the run-up in inflation will prove temporary.

The overall inflation rate likely will be lower in the second half of the year than it was in the first. But it will certainly be higher than the overall rate for 1986, because the underlying rate has risen.

A jump in interest rates has come with the run-up in inflation in the first half of the year. Starting from the beginning of March, when 3-month Treasury bill rates were about 5.5 percent, rates moved to nearly 6 percent by mid-April, fell back to about 5.6 percent by mid-May, and have remained about the same since. Longer term rates moved consistently up, a sign that expectations of future inflation were driving them up. AAA-rated corporate bonds jumped nearly a full percentage point in April and May. Speculation that the Federal Reserve would tighten monetary policy to halt the dollar's slide also played a part in the interest rate increase.

It is likely that, with the worst of the 1987 inflation behind us and the dollar stabilizing somewhat, interest rates will stabilize too. While the change in the Federal Reserve leadership has heightened uncertainty about the future of monetary policy, fundamental factors suggest that major interest rate movements either up or down are unlikely.

Inflation and interest rate movements have a nearly immediate effect on farm expenses. From the macroeconomic viewpoint, higher inflation can put upward pressure on manufactured input prices in general, and the recent run-up in oil prices points to higher energy expenses in particular.

Likewise, short-term interest rates facing agricultural borrowers quickly reflect changes in economy-wide rates. For example, while the bank prime rate was falling from 9.5 to 7.5 percent in 1986, the average rate on feeder cattle loans fell from 12.3 to 10.9 percent.

The recent jump in interest rates points to pressure on farmers' interest expenses, despite the fact that the sector's total interest expenses are likely to fall in 1987 because debt is being liquidated. These upward pressures on prices paid by farmers are countered by reduced input demand, and hence moderation in input prices, because of acreage cuts for program crops.

# Demand for Farm Products May Climb

The most noticeable developments in the general economy mainly affect the cost side of the agricultural income statement. But, other general economic developments indicate a moderate increase in demand for agricultural products. Real growth in GNP was a brisk 4.4 percent in the first quarter of 1987 and is likely to be above 2 percent for the second quarter—in line with projections of about 3-percent real growth for the year (table 2).

The long-awaited turnaround in export volume began in the fourth quarter of 1986 and seems to be continuing. The turnaround is resulting from the fall in the value of the dollar—the flip side of import price increases.

With export demand providing an economic stimulus, businesses are likely to accelerate their purchases of new plants and equipment throughout the year, further adding to real growth. According to a recent survey by the Bureau of Economic Analysis, businesses now plan to buy over 3 percent more new plants and equipment during 1987 than last year. Six months ago, the 1987 intentions were for only a 0.9-percent increase.

Rising exports and investment-goods purchases should help to pull the manufacturing sector out of the doldrums. Industrial production grew only 1.1 percent in 1986, and it has not grown at all this year. Rising demand for manufactured goods should increase manufacturing output, leading to increases in employment and personal income—which should support spending on consumer goods, including food.

Unlike 1985 and 1986, when consumer spending grew nearly a full percentage point faster than real GNP, 1987 likely will not see real consumer spending outpace real GNP. Instead, consumers will probably attempt to rebuild savings from their historically low percentage of disposable income and to pay off some of the debt incurred over the last 2 years. Consumer spending could grow a full percentage point slower than real GNP. That's still enough to provide support to the agricultural sector, but certainly not enough to create a demand-induced shortage of agricultural goods.

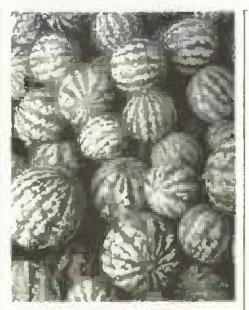
Perhaps more important than direct consumer spending on agricultural products is the fact that increasing exports and investment spending should help to create a more balanced and less vulnerable general economy—and a more stable environment for agriculture. [Ralph Monaco (202) 786-1283]

# Upcoming Releases from the Agricultural Statistics Board

The following list gives the release dates of the major Agricultural Statistics Board reports that will be issued by the time August Agricultural Outlook comes off press.

# July

- 1 Egg Products
- 2 Poultry Slaughter Dairy Products
- 7 Celery
- 8 Noncitrus Fruits & Nuts-Midyear Supplement
- 9 Crop Production
- 13 Turkey Hatchery
- 14 Mink
- 16 Milk Production
- 17 Vegetables
- 20 Catfish
- 21 Farm Prod. Expenditures, 1986 Summary-Final
- 23 Eggs, Chickens, & Turkeys
- 24 Cold Storage; Cattle on Feed Livestock Slaughter
- 28 Peanut Stocks & Processing
- 31 Agricultural Prices



# Transportation

# OUTLOOK FOR FRESH PRODUCE

Fresh produce shipments have been running 1 percent above last year's level of 9,800 cwt per week through April. All modes of transportation are expected to remain readily available to meet shippers' needs.

Trucks will remain in good supply for the rest of the year. More than 21,000 refrigerated trailers are forecast to enter the fleet this year, 9 percent more than in 1986 and only 10 percent below 1984's record.

More than 120,000 heavy truck tractors likely will enter the fleet—6 percent more than last year. In April, retail sales of truck tractors weighing

33,000 pounds or more were reported to be 14.4 percent above a year earlier. These powerful units are required to haul the larger loads now permitted on interstate highways.

New tractor-trailer combinations allowed include 48-foot trailers (up from 45 feet) and double or even triple trailers in some States. For produce shippers, these larger combinations offer capacity increases of 6-11 percent, depending on the commodity hauled and the configuration of the truck. Since operating costs for 48-foot vans are essentially the same as for 45, the new equipment offers real gains in efficiency. Also, the newer tractors tend to have more fuel-efficient engines.

# Truck Costs Up Fractionally

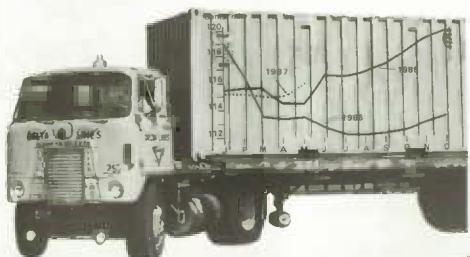
Costs of operating trucks this year have averaged 1 percent above 1986. This rise offsets some of the gains from increased capacity per truck. Costs declined in 1986 because of lower fuel expenses. Per mile costs are expected to remain around \$1.16 for the rest of the year, above 1986 but below 1985. In 1986, eight States hiked diesel fuel taxes, the increases running 2 to 7.5 cents per gallon.

Even so, average fuel costs fell 6 cents per gallon during the year. Insurance costs, which have climbed in the past, appear to have reached a plateau. However, slow price gains in other cost elements such as interest charges could return truck costs to 1985 levels.

# Truck Rate Stable

Truck rates for lettuce shipped from California to New York City are ex-

Truck Operating Costs This Year Above '86



Year	Rail	TOFC	Truck
		PerCent	
1981	8.4	2.8	88.7
1982	8.0	4.1	87.9
1983	8.5	5.9	85.6
1984	6.9	6.2	86.8
1985	5.6	6.4	87.9
1986	5.6	6.4	87.9
1967F	5.6	6.0	86.4

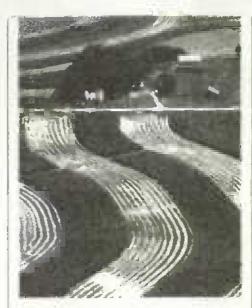
pected to peak seasonally in July at levels slightly higher than last year. In May, rates rose to \$3.88 per box, 10 percent above a year before. Rates for citrus and vegetables rose only 5 percent. Rates for apples, normally much more stable than those for more seasonally marketed produce items, rose only 3 percent above a year earlier. With operating costs above last year's level and increased demand, rates have commenced their seasonal increases somewhat early. The large number of trucks seeking hauls, however, should temper the rise.

With the advantage of both cost and speed, trucks tend to dominate the short-haul market for all produce. While truck shipments peak in the summer, much of this peak is caused by relatively short hauls. Even cities such as Chicago and New York City get most of their summer produce trucked in from nearby sources.

For transcontinental and similar long hauls, truck rates are ordinarily well above rail rates. Trucks, however, offer much faster service than rail and hold a slight time advantage over trailers on flat cars (TOFC's).

For perishable items such as lettuce and tomatoes, trucks are preferred. Nonetheless, conventional rail service is attractive for long-distance shipments of relatively hardy produce such as potatoes.

Neither rail nor TOFC's are likely to increase their market share this year. On January 1, 1981, railroads owned 47,000 mechanical refrigerator cars. By April 1987, less than 10,000 remained in the inventory. This suggests that railroads have recognized the limited demand for their service in the distribution of perishable commodities. The market share of TOFC's has been nearly stable since 1983. [T.Q. Hutchinson (202) 786-1840]



Inputs

### FERTILIZER PRICE OUTLOOK

Farm fertilizer prices fell by 21 percent from May 1984 to October 1986. Declining demand reflects continuing declines in crop acreage. The subsequent financial losses realized by U.S. fertilizer producers have accelerated the rate of restructuring and consolidation taking place in the industry. The pace of plant closings and company mergers increased during the 1986/87 fertilizer year. Prices were prevented from falling further by fertilizer production cutbacks, decreased imports, and increased exports.

Fertilizer producers have improved plant efficiency and reduced overhead while mergers have lowered fixed costs. Substantial drops in energy prices also contributed to reduced costs, particularly for ammonia, which uses natural gas as a feedstock. Several facilities have closed indefinitely, and some companies have filed for Chapter 11 bankruptcy protection.

In the first three quarters of 1986/87 (July 1986-March 1987), production of anhydrous ammonia was reduced 10 percent and ammonium nitrate 15 percent. Urea and ammonium sulfate output was close to a year earlier.

Producer inventories were down for anhydrous ammonia, nitrogen solutions, urea, ammonium sulphate, and diammonium phosphate (DAP). Although production and inventories of domestic potassium chloride producers were up, lower Canadian supplies more than offset larger U.S. supplies.

Domestic fertilizer supplies were reduced as fertilizer exports increased and imports declined. China returned to the market after dramatically reducing 1985/86 purchases because of excess imports in 1984/85 and an attempt to conserve foreign exchange. China's increased purchases accounted for about 50 percent of the gain in U.S. DAP exports in 1986/87.

In the first three quarters of 1986/87, phosphate exports increased by 34 percent from a year earlier, primarily because of a 1.4-million-ton increase in DAP exports and a 329,000-ton increase in wet-process phosphoric acid exports. Nitrogen exports grew 21 percent as a result of increased DAP exports and a 363,000-ton rise in exports of ammonium sulfate. Potash exports were up by 16 percent; exports of potassium chloride and potassium sulfate increased by 13 and 84 percent, respectively.

Following a producers' petition filed in July 1986, the International Trade Commission (ITC) instituted preliminary antidumping investigations concerning urea imports from East Germany, Romania, and the Soviet Union. In a preliminary determination released in September, the ITC ruled that the U.S. urea industry was materially injured by urea imports from these countries.

In December, the Department of Commerce tentatively determined that Eastern European producers were guilty of dumping urea in the U.S. market and required importers of urea from Eastern Europe to post a bond, thus raising import prices. Consequently, urea imports from Eastern Europe declined, since they were no longer competitive in the U.S. market. Compared with a year earlier, urea imports from East Germany, Romania, and the Soviet Union fell by nearly 45 percent during the first three quarters of 1986/87, with most of the decrease occurring since November.

Overall, total plant nutrient imports declined by 5 percent during the first three quarters of the fertilizer year. Nitrogen imports were down 4 percent and potash down 6. Although phosphate imports increased by 9 percent, they account for only about 1 percent of total plant nutrient imports.

Changes in Farm and Wholesala Prices of Selected Fertilizer Products

			Proc	luct			
	Anhydroua ammonia 1/	1/	Nitro- gen solu- tions 1/2/	Ammontum nitrate 1/	OAP 3/	Potas- sium chloride 4/	Index of Prices paid
				Percent			
Apr. 1986-							
Oct. 1986							
Farm price	-22.7	-8.6	-13.9	-4.1	-8.5	-3.6	-7.2
Wholesale price	-37,1	-21.3	-39.3	-3.1	-9.9	-9.7	NA
Oct. 1986-							
Apr. 1987							
Farm Price Wholesale	+7.5	+1.3	-3.9	-4.3	+7.3	+7.5	40.9
price	+28.9	+21.6	+30.3	-13.8	+10.6	+7.7	NA
Apr. 1986-							
ADr. 1987							
Ferm Price Wholesale	-16.9	-7.5	-17.2	-8.2	-1.8	+3.6	=6.4
Price	-18.9	-4.3	-20.9	-16.4	-0.3	-2.8	NA.

t/ Wholesale prices are f.o.b. Corn Selt. 2/ Farm price to average Of
prices paid for 28-. 30-, and 32-percent nitrogen solutions. 3/ Wholesale
prices are f.o.b. central Florida. 4/ Wholesale prices are f.o.b.
Carlsbad, New Mexico. NA = not available.

Source: 'Green Markets,' April 27, 1987, and earlier issues for wholemale prices; <u>Apricultural Prices</u>, USDA, NASS, April 1987 and earlier issues for fare prices.

From April to October 1986, wholesale fertilizer prices fell more rapidly than farm gate (retail) prices, resulting in increased wholesale-retail price spreads. The supply reductions and export increases that took place during the latter part of 1986 and early 1987, however, set the stage for a turnaround in fertilizer prices. Consequently, wholesale prices climbed from October 1986 to April 1987. Except for ammonium nitrate, wholesale price increases ranged from almost 8 percent for potassium chloride to more than 30 percent for nitrogen solutions.

The price story was different at the farm level, however, as crop acreage continued to decline. Corn, which generally accounts for more than 40 percent of total plant nutrient use, declined from 76.7 million planted acres in 1986 to an estimated 67.6 million in 1987. Similarly, wheat area went from 72.0 million to an estimated 64.8 million acres, while soybeans dropped from 61.5 to 56.9 million acres.

In total, planted acreage of the 15 principal crops is estimated at 240.2 million acres in 1987, down from 264.2 million in 1986. In consequence, fertilizer use is projected to drop by about 6 percent from last year, to approximately 18.5 million plant nutrient tons.

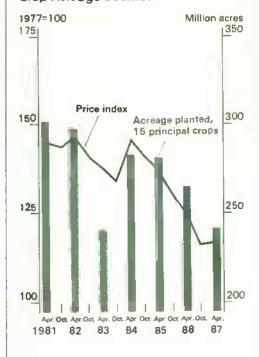
This decline in use puts pressure on retailers and distributors to hold the line on fertilizer prices at the farm level. Subsequently, wholesale-retail price spreads returned to more typical levels. Although wholesale prices of anhydrous ammonia in the Corn Belt advanced almost 29 percent from October to April. the average U.S. farm price of anhydrous ammonia climbed by less than 8 percent.

Over the same period, urea farm prices were up by less than 2 percent, while wholesale prices increased nearly 22 percent. Farm prices for DAP and potassium chloride, more closely mirroring wholesale increases, were up more than 7 percent. The farm price of nitrogen solutions declined, although wholesale prices rose by more than 30 percent. Finally, farm prices of ammonium nitrate were down at both the wholesale and farm level.

# Urea Prices Have Been Easing



# Fertilizer Prices Mirror Crop Acreage Declines





Debt Still Overhangs
Third World Economies

World debt has brought a crisis to international trade and economic development. Despite several years of debt rescheduling, the heavily indebted nations show no evidence of sustainable renewed economic growth. Of the 79 less developed countries (LDC's), seven had debt in 1982 that topped U.S.\$10 billion and have rescheduled over 50 percent of the debt in the last 4-1/2 years: Morocco, Nigeria, the Philippines, Argentina, Brazil, Chile, and Mexico. The fact that these most heavily indebted nations have also been among the fastest growing markets for U.S. agricultural exports makes the crisis especially serious for U.S. farmers.

Third world countries are increasing their production of food, but with rising populations and growing per capita consumption, food use is climbing faster than production. This would make prospects bright for exports of U.S. farm products if sustainable economic growth were helping these countries to meet debt payments. In spite of the improvement in the world economy from the recession of 1981-83, though, the problems related to overborrowing are likely to plague the world economy into the early 1990's.

# Rapid Growth, Easy Money Set Scene for Debt Problems

The current world debt problem had its roots in the rapid economic growth of the 1960's and early 1970's, when credit was readily available and inexpensive. Demands for natural resources, especially petroleum, expanded. The fourfold oil price hike by OPEC in 1973-74 shocked the world economy. Also, the balance of trade changed so that oil-rich countries had huge cash inflows.

The developed countries employed easy money policies both before and after the first oil shock. These monetary policies, combined with the increase in trade flows and trade liberalization, resulted in rapid growth in the world money supply.

International bankers directed some of the increased liquidity to a program of massive lending to middle-income LDC's. The bankers anticipated high returns, assuming that a country's guarantee was adequate provision against default. The bankers did not ask whether the funds were to be invested in long-range development projects or used for immediate consumption of previously unaffordable imports.

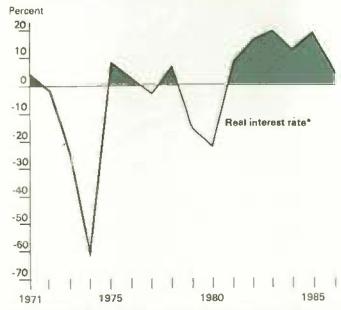
The 1973-74 oil price rise set the stage for the large debt accumulation; the second oil shock, in 1979-80, pushed the world into the recession of 1981-83. The inflationary effects of the first oil shock were fanned by easy money. When the second shock came, the reaction of most countries in the Organization for Economic Cooperation and Development (OECD) was to turn to tighter monetary policies. The second oil price increase was more disruptive than the first because many LDC's were by then heavily in debt and had to cope with the tighter monetary policies of the industrial nations.

The developed countries' tight money policies brought sharply slower economic growth among OECD nations and substantially higher real interest rates. The higher interest rates made debt an even heavier burden to the most heavily indebted LDC's. Further, the lower rate of income growth and the higher real interest rates in the industrial world reduced the demand for traded goods. This contributed to slower economic growth in developing countries.

# Interest Rate Increase Raised Debt Burden

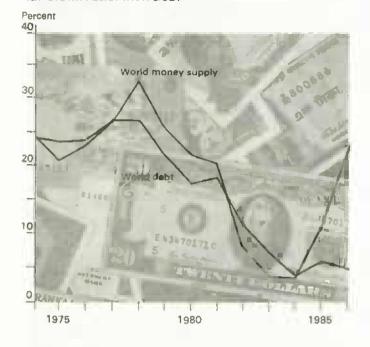
Because they became extremely changeable, market interest rates grew in importance in the debtor nations' repayments. During the late 1970's, loans were extended at

For Developing Countries, Real Interest Rate Has Been Positive for Most of 1980's



\*Equals the nominal rate minus the rate of change in export prices.

### Spurred by Trade Increase, Warld Money Supply Has Grown Faster Thon Debt



variable interest rates, with premiums at fixed points above the U.S. prime rate or the London Interbank Offered Rate (LIBOR).

Real interest rates provide a measure of the opportunity cost of borrowing. The U.S. real interest rate is typically calculated by subtracting current inflation from the nominal interest rate. For a debtor country, though, the appropriate measure of the real rate is the nominal interest rate less the change in export prices. If a country's export prices rise faster than interest rates, the real interest rate is negative; exporters in the country are better off holding export commodities than money.

The 1970's were dominated by price increases that far exceeded nominal interest rates. Thus, borrowing was encouraged. The situation reversed itself in the 1980's. Nominal long- and short-term interest rates on dollar loans rose sharply beginning in 1978, as the demand for money increased and monetary policies tightened. Not until 1981, however, did inflation rates slow below interest rates, sharply increasing the real interest rate.

The interest rate reversal—from negative to positive—put the debtor nations in a bind. In the 1970's, low-interest loans could be paid later with inflated dollars. But loans made in the late 1970's and the 1980's at variable rates were no longer eased by inflation, and the real cost of repayments began to soar.

Despite the decline in short-term rates in 1983-85, real interest rates facing all developing countries remained above 10 percent those years, standing higher in 1985 than in 1984. However, in 1986 and early 1987, real interest rates declined below 4 percent.

Inflation accelerated tremendously in the developing world after 1981. High inflation was notable not only in the seven most indebted LDC's, but also through most of Latin

# How Economic Changes in Developed Countries Are Transmitted to LDC'

Although the major developed countries moved to a flexible exchange rate system in 1973, the developing countries for the most part have maintained fixed rates aligned with major currencies. The developing countries respond to changes in world monetary conditions and the growth of bank liabilities in the rest of the world.

An increase in money in the developed countries will, by depressing developed-nation interest rates, lead to capital inflows to LDC's, where returns remain higher. The developing countries' foreign exchange reserves will increase, and their money stock will rise as foreign currency is traded for their domestic currency. If this happens, it drives interest rates lower in the developing countries and can depreciate their currency.

However, many developing countries have chosen not to allow internal money supplies to be determined by external forces. "Sterilization" is a process by which a nation's central monetary authority (in the United States, the Federal Reserve) takes action to counter external influences on the domestic money supply, in order to maintain a fixed exchange rate. In this case, with pressure toward depreciation, sterilization tightens money and creates excess reserves, stabilizes prices, and returns interest rates to previous levels. Following such sterilization by an LDC, domestic real interest rates would continue higher than rates in developed countries.

Debt accumulation under these circumstances is rational: the LDC can borrow from developed countries at low rates, and repay with earnings that grow faster than the developed nations' interest rate. The rapid increase in world money during the 1970's resulted, not surprisingly, in rapid debt accumulation. The situation changed drastically, however, when the easy-money policies of the 1970's were abruptly transformed into the tighter international financial environment of the 1980's.

Oversterilization of reserve outflows resulted in more inflation. Real exchange rates depreciated against developed countries' currencies. Lower domestic returns supported yet higher real repayment schedules. Loans assumed at variable rates necessarily proved especially difficult for the LDC's to service as interest rates rose. LDC's with heavy debts were aqueezed by less ability to import and by slower internal economic growth. The transmission mechanism described here shows that monetary policy changes in developed countries affect everyone.

America. Rapid inflation destabilizes countries that have a limited ability to borrow. Some of its more ravaging effects are the elimination of private savings, curtailment of long-term contracts, capital flight, and a collapse of domestic investment in new productive capacity. In countries with extremely high inflation rates, gross capital formation as a share of GDP plummets. The most heavily indebted LDC's all suffered from these effects.

# Prices for LDCs' Commodities Fell

Prices received and paid by developing countries also changed. During the 1970's, general raw material shortages contributed to price increases for the LDCs' exports, many of which are raw materials. In the 1980's, by contrast, prices fell as stocks of primary raw commodities accumulated. The third world, much of which is dependent on a few commodities to earn precious foreign exchange, was selling less volume at lower prices. Price changes reflected the sharp differences between the exchange rates, interest rates, and monetary environment of the 1980's and the 1970's.

Between 1973 and 1980, export prices more than doubled. But after 1981, these prices fell 20 percent. Prices for many individual commodities have fallen by far greater percentages. Not since the 1930's have developing countries faced such a depressed world commodity environment.

# The End of Easy Credit Forced LDC's To Reduce Imports

The current account balance measures the balance of payments among countries—which countries owe which, and how much. It is closely related to the flow of credit. The availability of credit during the 1970's supported deeper current account deficits in LDC's than before. However, when lending nations began to curtail credit around 1981, the developing countries contracted their imports and tried to expand exports. The current account deficit for all developing countries reached \$153 billion in 1981, declining since then to \$60 billion. Deficits dropped the most in the most heavily indebted countries.

Although the Asian regions made significant gains, the world export pace slowed in the 1980's. U.S. agricultural exports stagnated. Since 1981, the LDCs' total imports have declined by nearly \$100 billion. The seven most heavily indebted LDCs' total exports have dropped 25 percent. Latin American total imports have also dropped 25 percent. In 1982, the Latin American countries were the largest importers of U.S. farm products, and the United States was also the chief market for their farm exports.

When the LDC's cut back on imports, they often curtailed nonagricultural purchases first. Agricultural imports increased as a share of all imports by developing countries after 1982. From 13 percent in 1982, the LDCs' farm imports rose to 15 percent of the total in 1984. It appears that the LDC's have been trying to maintain agricultural imports at the expense of investment imports. This policy is expedient but detrimental to important long-term development plans.

The most dramatic case of agricultural imports' substituting for other imports has been in Latin America. Farm products rose to 15.5 percent of all Latin America's imports in 1984, up from 11.5 percent in 1982. The 1984 share was higher than at any time during the 1970's.

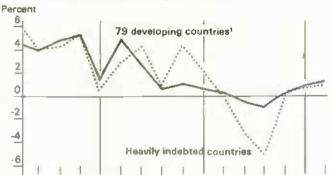
The U.S. share of the world agricultural export market through 1984 remained above the late 1970's, except in 1982. For example, of all farm product imports by Latin America, U.S. farm products in 1985 accounted for 50 percent, up from 35-45 percent in the late 1970's. The market share gains represented a bigger slice of a shrinking pie, however.

# Reschedulings Increased Significantly in 1981-83

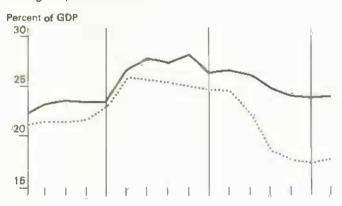
Through 1980, debt repayment problems did not pose a serious threat to either the world financial system or global trade. During 1956-75, only 11 countries were involved in

Compared With 79 Developing Countries, the Heavity Indebted Countries Have...

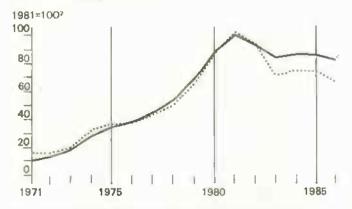
Stower Growth In Real Per Capita income



# Falling Capital Formation



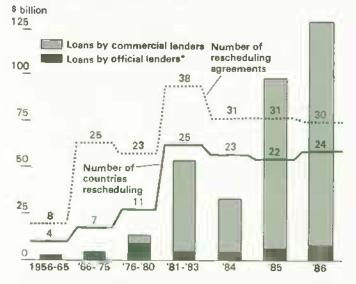
### Faster Declining imports



<sup>1</sup>Non-OPEC developing countries plus Venezuela and Indonesia, <sup>2</sup>In 1981, imports of the 79 developing countries were U.S. \$611 billion and of the heavily indebted countries, U.S. \$180 billion.

The all primary commodity index (as calculated by the International Monetary Fund) has declined 25 percent since 1980. Raw food commodities (grains and fruits) have fallen 25 percent. The all metals index has dropped 30 percent, with copper down 35 percent and tin down 28. For Brazil, the dollar export price of sugar is down more than 60 percent. Only in early 1987 have these trends reversed.

# Commercial Debt Reschedulings Soared in 1985 and 1986



<sup>\*</sup>Noncommercial publicly guaranteed lenders such as the World Sank.

debt negotiation and reschedulings and the total debt rescheduled was only about \$8 billion. Between 1976 and 1980, again a total of 11 countries renegotiated their debt, which came to \$13.5 billion. The pattern of international debt reschedulings since then, though, indicates a serious mismatch between LDCs' payment commitments and their actual ability to service their debts.

Between 1981 and 1983, an unprecedented 25 countries rescheduled \$55 billion of debt. The magnitude of the debt at risk became a concern to the international financial system. In 1984, 23 countries renegotiated almost \$34 billion. The number of countries rescheduling in 1985 and 1986 (22 and 24, respectively) and the amounts (\$93 and \$122 billion) indicate that debt repayment is still very much an international problem.

# Net Outflows Began To Exceed Inflows in 1983

Between 1974 and 1982, net transfers<sup>2</sup> to developing countries totaled about \$200 billion; the largest single year was 1978 with \$57 billion. Data on the decline in debt growth show significant credit withdrawn from developing countries after 1982.

Starting in 1983 and continuing through 1986, net transfers to developing countries were negative—that is, debt-service payments were greater than incoming new credit. During 1983-86, there was a net outflow of about \$110 billion, with 1984 alone accounting for almost \$40 billion. Despite marginal improvements in 1985 and 1986, net outflows still averaged \$30 billion per year.

# Why the World Money Supply Shrank During 1981-84

Several factors dominated the slowdown in the growth of the world money supply during 1981-84:

- Deregulation of the U.S. banking sector and higher interest rates removed one of the chief incentives for overseas deposits by U.S. investors and U.S.-owned international banks;
- Reduced exports and increased debt payments reduced the money supply in debtor countries;
- World recession cut world trade and lessened the demand for money; and,
- U.S. domestic demand for money increased beginning around 1981-82. The rise in money demand centered around increased Government bond issues, followed by the 3-year growth market in stocks, and was accompanied by a proliferation of interest-bearing demand deposits.

Many sectors in the United States were demanding more money. The increased U.S. demand for money reduced the supply of dollars formerly available to the world trading community, since U.S. dollars are the chief component of overseas bank assets.

The world money supply has expanded again since 1985, mostly to provide liquidity to support increases in world trade.

# Debt-Service Ratio Fell

One common measure of the burden of international debt is the debt-service ratio; that is, total payments as a percentage of goods and service exports. For the 79 LDC's as a group, this measure rose from 12 percent in 1974 to a high of 29 percent in 1982. However, throughout that period of easy credit for the LDC's, new borrowings exceeded debt-service payments. During 1983-86, interest payments due swelled, and net debt-service payments (payments less borrowing) fell to less than the interest payments due. The debt-service ratio declined between 1982 and 1986, most notably between 1982 and 1983. Even so, \$1 out of every \$4 that the developing countries earned through exports during 1983-86 went for debt service.

Although the debt-service ratio indicates the current debt burden, this measure depends critically on payment terms, amount of new borrowings, and reschedulings. Rescheduling debt lowers the current debt-service ratio, but transfers the burden to the future.

# Adjustment Led to Lower Income

The withdrawal of credit from developing countries in the early eighties required a substantial balance-of-payments

<sup>&</sup>lt;sup>2</sup> Net transfers are defined as the change in total debt-reflecting repayments and additional loans-less interest payments.

# Balance-of-Payments Deficit Hurts Investment, Economic Growth

An increasing balance-of-payments deficit often results in a cut in investment. The reason why the burden of adjustment tends to fall on investment can be seen from the following accounting framework. Let Y, national income, consist of C, consumption, plus I, investment, plus G, government expenditures, plus X, export earnings, less M, imports. Total expenditure is the sum of consumption; S, savings (households and business plus net foreign transfers); and T, taxes. Income equals expenditure, so it follows that:

C + I + G + X - M = C + S + T.

Canceling consumption from each side and rearranging the terms yields:

(G - T) + (X - M) = (S - I)

That is, the government deficit plus net exports equals the difference between savings and investment. If government spending, taxes, exports, and savings remain unchanged, then any decrease in imports (M) must be matched by a decrease in investment (I).

Many developing countries have little domestic savings and small tax bases. Government expenditures may well depend on export earnings. Some countries seek to maintain investments under these conditions by increasing savings. This can be done by reducing consumption. But for most LDC's, the main adjustment to an increased drain on the balance of payments is a cut in investment. This investment reduction implies slower future economic growth.

adjustment, usually by the LDCs' reducing their imports.<sup>3</sup> An indicator of the size of the adjustment can be computed as the export increase or import decrease required to meet higher interest payments on the debt. It is useful to express this change as a ratio to exports, or a net adjustment rate.<sup>4</sup>

In 1973 and 1974, the net adjustment rate for all developing countries was less than 3 percent. It rose to more than 20 percent in 1975, dropped to just over 15 percent during 1976-80, but rose to more than 35 percent in 1981. Between 1981 and 1984, it dropped to just over 10 percent. The pattern for the seven most heavily indebted countries showed more extreme fluctuations than the pattern for all developing countries.

3 Overall short-term balance-of-payments equilibrium requires that if capital inflows (net transfers) to a nation fall, the country must cut its net imports.

With loss of credit, lower export earnings, and rising real repayment rates, the developing countries were forced to adjust. Imports were cut, income growth slowed sharply, and capital formation was cut. The rate of real per capita income growth for the developing countries has declined since 1974. The seven most heavily indebted countries have experienced actual losses in real income per capita since 1981.

# The Consequence: A Low-Level Growth Equilibrium

Renewed growth in the LDC's will depend in part on their ability to increase exports. For this, they must sell to the industrialized countries. Although income growth in the industrial nations is positive, the rate of increase is modest compared with the 1970's. Further, if substantial numbers of developing countries are reducing imports and concurrently trying to boost exports, increasing total export sales around the world becomes extremely difficult. This has been the case since 1982.

Although many developing countries have been cutting their purchases and paying on their debts, no evidence of renewed economic growth has yet appeared. The adjustments to the debt crisis may well have forced developing countries (and, possibly, the world economy) into a low-level growth equilibrium. This will prevent the rapid debt-ratio reduction which would lead in turn to new credit availability and growth in the developing countries.

The LDC's have been a primary growth market for U.S. agricultural exports. However, the debt crisis has constrained world trade in general, agricultural trade as part of total trade, and U.S. agricultural exports.

The ideal world scenario for resolving the debt crisis would include a period in which debt-affected countries undertook policy changes to realign their export-import balance, followed by a period of renewed world growth led by expansion of trade.

The needed export-import adjustment has taken place, but there is scant evidence that it is being followed by renewed growth in incomes and trade. Contracted imports and rigorous promotion of exports in much of the world have made export markets more competitive and constrained.

Rescheduling the LDCs' debt has become commonplace, but it has only improved the term structure of the debt, not reduced the burden. The burden is equal to or greater than it was at the height of the debt crisis in 1982. For all of the adjustments and renegotiations, third world debt continues to limit world trade and development. [Matthew Shane and David Stallings (202) 786-1705]

<sup>&</sup>lt;sup>4</sup> The net adjustment rate (NA) is NA = X · M · iD, where X = exports of goods and nonfactor services, M = imports of goods and nonfactor services, i = the current interest rate on the level of total debt. D. The net adjustment rate is then NA/X. All magnitudes are nominal.

# **Summary Data**

Table 1.-Key Statistical Indicators of the Food & Fiber Sector

•									
		19	186			19		. 7,	
	II	111	IV	Annua1	1	II F	111 F	IV F	Annual F
Prices received by farmers (1977-100)	121	124	122	123	122	120	122		121
Livestock & products	130	146	144	136	143	14.1	142		141
Crops	110	102	100	106	100	98	101		101
Prices Paid by farmers, (1977=100)									141
Prod. items	146	145	142	145	143	147	147		146
Commodities & services, int.,	161	16.1	158	159	159	162	162		161
taxem. 6 wages									
Cash receipte (\$ bil) 1/	130	130	146	134	124	121	125		126-128
Livestock (\$ bil)	67	75	76	71	70	70	72		71-73
Cropm (\$ 611)	64	55	70	63	54	5 1	53		54-56
Market beaket (1967=100)									
Retail cost	284	292	294	269	292	292	294		298
Farm value	222	244	243	234	232	234	237	-	236
Spread	320	319	324	321	327	330	330		335
Farm value/retail cost (%) Retail prices (1967=100)	29	31	30	30	29	29	30	de sh	30
Food	317	322	324	320	330	332	333		330-333
At hose	302	308	310	305	316	316	317		316-320
AWay-1rom home	359	362	366	360	370	374	378		374-380
Agricultural exports (\$ bil) 2/	5.7	5.5	7.7	26.3	6.9	7.2	5.7	7.9	27.5
Agriculturm) importm (\$ bil) 2/ Production: *	5.4	5.0	5.1	20.9	5.3	5.0	4.6	4.8	20.0
Red_ment_(w11_1b)	10.021	9.720	9,752	39.051	9,485	9.272	9,531	9.675	37.963
Poultry (mil 1b)	4.536	4,684	4.603	17,929	4,533	4.975	5,170	5.020	19,698
Eggs (mil doz)	1,421	1.413	1,457	5.715	1,442	1,455	1,430	1.480	5.807
M11k (b11 1b)	38.4	35.6	33.9	144.1	34.9	37.3	35.4	34.0	141.6
Consumption, per capita:									
Red meat and poultry (los)	53 8	53.8	55.0	214.3	52.4	53.4	54.3	55.5	215.6
Corn beginning stocks (mil bu) 3/	6.587.1	4,990.0	4.039.5	4.039.5	10.304.1	8,246.8			5, 115, 3
Corn use (mil bu) 3/	1,599.4	956.5	1,989.0	6.496.0	2.057.6		= -		
Prices: 4/									
Chaice eteersOmeha (\$/cwt)	54.52	58.91	60.36	57:75	60.46	66-69	63-67	60-66	62-66
Barrows and gilts7 mkts. (\$/cwt)	47.23	61.13	53.08	51.19	48.11	55-56	48-52	40-46	47-51
Broilers12-city (cts/lb)	54.3	66.6	56.2	56.9	50.0	48-49	46-50	43-49	46-50
EggaNY Gr. A lange (cts/doz)	63.4	72.8	74.0	71.1	64.8	57-5B	60-64	64-70	6 1 - 65
Milkml) at plant (\$/cwt)	11.97	12.37	13.33	12.52	12.90	11.85-	12.10-	12.60	12.35
						12, 15	12.50	13.30	12.75
WheatKensas city HRW (\$/bu)	3.22	2.50	2.65	2.93	2.80				
CornChicago (\$/bu)	2.51	1.72	1.62	2.35	1.56				
SoybeansChicago (\$/bu)	5.32	4.90	4.86	5.11	4.87				
Cotton-+Avg. spot mkt (cts/1b)	63.9	42.0	48.0	60.0	55.0				<del></del>
	1879	1980	1981	1982	1983	1984	1985	1986 P	1987 F
Gross cash income (\$ bil)	475 /	440.0							
Gross cash expenses (\$ bil)	135.1	143.3	146.0	150.6	150.2	154 . 9	156.2	15 †	146-148
	101.7	109 1	113.2	113 B	113.0	115.6	112 1	102	96-98
Net cash income (\$ bit)	33.4	34.2	32.0	36.8	37.1	39.3	44.0	49	48-52
Net farm income (\$ bil)	27-4	16.1	26.9	22.7	13.0	32.7	30.5	33	33-37
Farm real estate values (1977=100) 5/	125	145	158	157	148	146	128	112	103

<sup>1/</sup> Quarterly data seasonally adjusted at annual rates. 2/ Annual data based on Oct.-Sept. fiscal years ending with year indicated.
3/ Dec.-Fsb. first quarter; Mar.-May Second Quarter; June-Aug. third quarter; Sept.-Nov. fourth quarter; Sept.-Aug. annual. Use includes exports and domestic disappearance. 4/ Simple averages. 5/ As of February 1. F = forecast. P \* preliminary. \* \* commercial production.

Table 2.-U.S. Gross National Product & Related Data

		_		_				
		Annua 1			tt	186		1987
	1984	1985	1986	I	II	III	ĮΨ	1 8
		\$ bill	Ion (Quarter	'ly data se	asonatty ad:	<b>juste</b> d at an	nual rates	)
iross mational product	3,765.0	3.898.1	4,206.1	4,149.2	4,175.6	4.240.7	4.258.7	4,348.
Personal consumption								0 850
expenditures	2,428.2	2.600.5	2,762.5	2,697.9	2.732.0	2,799.8	2,820.4	2,850.
Durable goods	331.2	359.3	388.1	360.8	373.9	414.5	403.1	384. 961.
Nondurable goods	870.1	905.1	932.7	929.7	928.4	932.8	940.1 166.8	171.
Clothing & Shoss	147.2	155.2	164.9	161.3	165.0	166.6 494.0	502.1	509
Food & beverages Services	1,227.0	469.3 1,336.1	492.8 1,441.7	484.6 1,407.4	490.3 1.429.8	1,452.4	1,477.2	1,504
Gross private domestic	666 4	654.4	683 6	708.3	687.3	675.8	663.2	718
investment	662.1	661.1	677.0	664.4	672.8	680.3	690.3	678
Fixed investment	598.0	650.0	6.7	43.8	14.5	-4.5	-27.1	40
Change in business inventories Net exports of goods & services	64.1 -58.7	11.1 -78.9	-104.3	-93.7	-104.5	-108.9	-110.2	-111
Government purchases of goods & services	733.4	815.4	864.2	836.7	860.8	874.0	885.3	891
		1982 \$ b	Illion (Quar	terly date	seasonally	adjusted at	annuel re	tes)
ross national product	3,489.9	3,585.2	3,674.9	3,655.9	3,661.4	3,686.4	3,696.1	3,735.
Personal consumption							8 445 5	
expanditures	2,246.3	2,324.5	2,418.7	2,372.7	2.408.4	2,448.0	2,445.8	2.438
Durable goods	318.9	343.9	368.6	345.4	357.1	391.6	380.4	361
Nondurable goods	828.6	841.6	872.1	860.6	877.3	875.4	875.1	876
Clothing & shoes	142.7	146.0	155.6	152.4	157.1	157.7	155.3	157
Food & beverages	424.2	433.4	440.5	441.1	444.2	437.9	438.7	442
Services	1,098.7	1,139.0	1,178.0	1,166.6	1,174.0	1,181.0	1,190 2	1,201
Gross privete domestic investment	652 0	647.7	657.2	684.0	664.7	651.3	629.0	678
Fixed investment	592.8	638.6	650.7	644.1	649.6	651.6	657.4	643
Change in business inventories Net exports of goods & services	59.2 -83.6	9.0 -108.2	6.6 -147.8	39.9 -125.9	15.1 -153.9	-0 3 -163.3	-28.5 -148.0	- 137
Government purchases of goods & services	675.2	721.2	746.8	725.2	742.2	750.4	769.3	755
P implicit price deflator	2.0	2.2	2.7	2.5	1.8	3.6	. 7	4
K change	3.8	3.3	2.971.6	2,935.1	2,978.5	2.979.9	2,993.0	3.053
aposable personal income (\$bil)	2,670.6	2,528.0	2,602.0	2.581.2	2,625.8	2,605.5	2.595.4	2,612
aposable per, income (1982 \$511)	11.265	11.817	12.304	12.193	12,348	12.324	12,348	12.572
r cmpits disposable per, income (\$) r capits dis. per, income (1982 \$) 5. population, total, incl. military	10,421	10.563	10,773	10,723	10,886	10,776	10.708	10,755
abroad (mil)	237.1	239.3	241.5	240.8	241.3	241.9	242.5	243
Civilian population (mil)	234.9	237.0	239.4	238.5	239.1	239.6	240.2	240
		Annua!		1986		19	<b>87</b>	
	1984	1985	1986 P	Apr	Jan	Feb	Mar	Apr
			Mont	hly date 5	easonally a	ijusted		
dustrial production (1977=100)	121.4	123.8	125.1	124.7	126.5	127.1	126.8	126
(1967=100)	165.3	168.6	179.2	178.1	185.6	186.3	187.7	186
vilian employment (mil. Persons)	105.0	107.2	109.8	109.0	111.0	111.4	111.4	111
vilian unemployment rate (%)	7.5	7.2	7.0	7.1	6.7	6.7	6.6	6
bil annual rate)	3,110.2	3,314.5	3,485.7	3,486.0	3,553.5	3,599.7	3.605.6	3.616
ney stock-M2 (delly avg) (\$bil) 1/	2,373.7	2,566.5	2,799.8	2,623.8	2,822.0	2.821.9	2,826.1	2,839
res-month Tressury 5111 rate (%)	9.58		5.98	6.06		5.59	5.56	
a componate bond yield (Moody's) (%)	12.71		9.02	8.79		6.36	8.36	
using starts (thou) 2/	1,750	1,742	1,806	1,945	1,816	1,038	1.749	1,699
to maion et retmil, total (mil)	10.4	11.0	11.5	11.2	8.2	9.9	10.1	10
minemm inventory/amim ratio	1.48		1.54	1.55		1.49	1,48	
les of all retail atores (\$ bil)	107.5	115.0	121.2	118.4	118.6	124.2	125.2	
Nondurable goods etorem (\$ 511)	68.5	71.6	73.6	73.1	74.8	76.9	76.9 25.3	
Food atores (\$ bil)	22.6	23.7	24.6	24.3	25.0	25.2 13.1	13.1	
Eating & drinking places (\$ bil)	10.4	11.1	12.1	11.9	12.9	7.1	7.2	
Apparel 5 accessory stores (\$ bil)	5.6	6.2	6.7	6.6	6.7	7.1	1.4	μ /

<sup>1/</sup> Annual date as of December of the year listed. 2/ Private, including farm. P = preliminary. R = revised.

Information contact: James Malley (202) 786-1283.

Table 3. -- Foreign Economic Growth, Inflation, & Export Earnings

	Average 1970-74	Average 1975-78	0801	1861	1982	1983	1984	1985	1986 P	1987F
					<u> </u> Annua	parcent c	hange			
Total foreign										
Real GNP	5.5	3.7	2.6	1.6	1.7	2.0	3,2	2 9	2.8	2 5
CPI	10.2	14.0	16.7	15.8	14.4	18.7	21.3	21.1		2.5
Export earnings	27.5	14.6	22.6	-2.2	-6.8	-2 6	5.4	1.6	11.6	17.2
Developed less U.S.	2110	14.0	44.0		0.0	- 2 0	3.4	1.0	10.1	11.3
Real GNP	4.8	3.1	,2.3	1.3	1.1	1.9	3.5	3.1	2.3	2.3
CPI	8.4	9.4	10.9	9.6	8.1	6.1	5.1	4.7	2.7	
Export earnings	23.9	14.9	17.0	-3.3	-4.2	~0.5	6.1	4.9	19.1	2 8
Centrally planned		74.0	11.0	3.4	4.2	0.5	0.1	4.5	13 - 1	11.7
Real GNP	5,1	3.5	1.5	2.1	2.7	3.4	3.7	2.9	3.9	3.5
Export earnings	18.4	16 . f	16.5	3.4	6.0	8.2	1 /5	-5.1	1.8	7.6
atin Amarica					0.0	0.2	7.0	3.1	1.0	7.0
Real GNP	7.4	5.1	5.3	0.7	-0.5	-2.7	3.2	3,7	3,2	1.0
CPI	23.5	53.7	61.3	64.9	72.6	126.2	174.3	179.2	89.9	150.1
Export earnings	28.1	12.8	30.1	4.8	-9.7	-0.1	7.7	-6.0	-13.9	
Frica & Middie East				4.0	40 v F	0.1	1.1	0.0	- 10.3	3.5
Real GNP	8.9	6.4	1.3	0.0	1.4	0.1	0.2	0.3	0.7	0.1
CPI	8.7	16.4	22.1	19.7	12.0	19.0	5.9	5.3	8.2	8.1
Export earnings	49.6	43.2	36.5	-7.0	-18.9	-17.2	-8.1	-8.4	-25.7	13.0
sia							0.1	5.4	44.7	13.0
Real GNP	6.0	6.8	6.3	6.6	3.6	6.6	5.6	3.2	4.9	5.1
CPI	13.0	8.4	16.4	14.1	7.3	7.7	8.5	5.4	5.0	5.7
Export earnings	30.1	19.4	27.3	5.0	-0.6	3.5	13.3	-1.8	7.3	10.7

P = praliminary | f = forecast. Information contact: Timothy Baxter (202) 786-1688.

# Farm Prices

Table 4. - Indexes of Prices Received & Paid by Farmers, U.S. Average

		Annual			1986			1987		
	1984	1985	1986 P	May	Dec	Jan	Feb	Mar	Apr R	Hay
					1977=100					
PriCas received										
All farm products	142	128	123	123	121	121	122	123	125	13
All crops	138	120	106	115	99	99	99	102	102	10
Food grains	144	133	109	119	99	100	102	102	103	10
Feed grains & hey	145	122	96	117	80	79	78	80	84	1
Feed grains	148	122	96	116	77	76	74	77	79	
Cotton	108	93	91	97	90	84	79	83	87	
Topacco	153	154	138	141	131	130	131	131	130	- 1
Oil-pearing crops	109	84	77	79	76	72	72	72	7.4	
Fruit, all	200	183	169	163	170	160	175	170		41
Fresh market 1/	218	186	176	172	177	166	182	177	166	- 1
Commercial vagatables	135	128	—	144					173	
Frash market			130		120	149	141	158	14.1	13
Potetpes & dry beans	133	123	123	144	112	151	137	160	139	- 1
Livestock & products	157	125	114	111	125	126	126	132	143	1
	146	136	138	131	141	142	144	142	147	1
Meat animals	151	142	145	138	146	150	155	156	165	1
Dairy products	139	131	129	124	138	137	133	129	127	1
Poultry & egga	135	119	129	117	124	118	115	111	112	- 1
rices paid										
Commodities & services.										
interest, taxes, 5 wage mates	165	163	159			159	27		162	
Production items	155	151	145	9,7		143			147	
Feed	135	116	108		÷ <del>-</del> -	99			100	
Feeder 11vestock	154	154	153			164			179.	
Seed	151	153	148			146			149	
Fertilizer	143	135	124	w		116		~~	117	
Agricultural chemicals	128	128	127			126			123	
fuele & energy	201	201	162		A-	158	_=		164	
Farm 8 motor suppliss	147	146	144			146			145	
Autos & trucks	182	193	198			196			210	
Tractors & saif-propellad machinery	181	178	174			172	2.5		174	
Other mechinery	180	183	184			181			186	
Building & Fencing	138	136	136	252	~~	136			136	
form Services & cosh rent	148	150	150			148			148	
Interest Payable per acre on farm real estete debt	257	238	213			207			207	
Taxes payable per acre on farm real estate	132	133	134			136			136	
Wage rates (sessonally adjusted)	151	154	160	÷-		159			159	
Production Items, Interest. texes. & wage rates	162	157	151			149			152	
itio, Prices received to prices paid 2/	86	79	77	77	77	76	77	77	77	
rices received (1910-14=100)	650	586	561	562	551	552	558	560	573	59
rices paid, atc. (Parity Index) (1910-14=100)	1.132	1.120	1.097			1.091	300	300	1.112	3-7
arity ratio (1910-14=100) 2/	58	52	51			51			52	

<sup>1/</sup> Frash market for noncitrus: frash market and processing for citrus. 2/ Ratio of index of prices received for all farm products to index of prices paid for commodities and services, interest, taxes, and wage rates. Ratio derived using the most recent prices paid index. Prices paid data will be published in January, April, July, and October. P = preliminary. R = revised. Information contact: National Agricultural Statistics Service (202) 447-5446.

Table 5.-Prices Received by Farmers, U.S. Average

Table of Those Hoseires dy Table	,	Annual*		- 10	186	1987				
		AITIOUT								
	1984	1985	1986 P	Hey	Dec	Jan	Feb	Mar	Apr R	May P
Crops										
All wheat (\$/bu)	3.46	3.20	2.71	3.01	2.49	2.53	2.58	2.58	2.62	2.70
Rice, rough (\$/cut)	8.32	7.85	5.04	4.52	3.76	3.61	3.80	3.68	3.64	3.54
Corn (\$/bu)	3.05	2.49	1.96	2.39	1.50	1.47	1.42	1.47	1.52	1.70
Sorghum (\$/cwt)	4.60	3.97	3.11	3.99	2.41	2.37	2.36	2.45	2.58	2.63
All hay, beled (\$/ton)	75.40	69.90	61.90	70.30	57.20	55.40	58.10	57.90	62.90	73.30
Soybeans (\$/bu)	7.02	5.42	5.00	5.25	4.67	4.69	4.69	4.73	4.90	5.33
Cotton, Upland (cts/1b)	65.6	56.1	54.7	50.5	54.7	51.0	47.7	50.0	52.6	58.9
Potetoes (\$/cwt)	5.69	3.92	4.94	4.39	4.73	4.82	4.91	5.28	5.91	6.93
Lettuce (\$/cut)	11.00	10.90	11.20	17.90	11.00	14.80	9.05	15.30	9.22	8.71
Tomatoes (\$/cut)	25.60	24.10	25.40	27.20	19.00	28.30	25.80	32.10	26.90	19.70
Ontone (\$/cwt)	11.70	9.75	9.80	9.31	12.00	16.90	16.70	19.40	26.30	24.30
Dry edibis beans (\$/cwt)	18.70	17.60	18.80	16.90	22.70	22.00	20.30	19.10	17.80	18.50
Appled for fresh use (cts/lb)	15.5	17.3	NA	20.7	17.9	17.9	19.5	19.6	19.4	21.4
Peers for fresh use (\$/ton)	300.00	349.00	396 00	587.00	390.00	376.00	407.00	403.00	355.00	338.00
Oranges, ell uses (\$/box) 1/	5.95	7.41	4.18	4.19	4.59	4.24	4.75	4.79	4 94	5.26
Grap@fruit. #11 uses (\$/box) 1/	2.68	4.01	4.21	5.20	4.54	4.50	4.55	4.76	5.21	4.41
Livestock										
Beef cattle (\$/cwt)	57.60	54.00	52.80	51.00	53.20	56.40	50.80	59.30	62.60	64.90
Calves (\$/cwt)	60.20	62.40	60.90	58.00	62.20	66.40	70.60	72.50	75.10	77.60
Hogs (\$/cwt)	47.60	43.90	50.10	45.80	50.60	47.20	48.20	47140	50.80	54.30
Lamba (\$/cwt)	60.30	68.10	69.10	76.30	73.20	76.60	76.00	80.80	86.10	88.40
All milk, sold to plants (\$/cwt)	13.50	12.70	12.50	12.00	13.40	13.30	12.90	12.50	12.30	12.00
Milk, manuf, grade (\$/cwt)	12.49	11.72	11.50	11.10	12.30	12.00	11.60	11.30	11.20	11.10
Brotlers (cts/lb)	33.2	30.2	34.7	32.2	30.6	31.1	30.1	29.1	29.6	30.0
Eggs (cts/doz) 2/	70.3	57.4	60.3	56.8	65.2	59.3	58.3	54.4	55.6	50.1
Turkeys (cts/lb)	46.6	47.2	44.2	40.9	41.5	34.9	35.3	37.6	36.5	35.0
Wool (cts/lb) 3/	79.5	63.3	66.0	73.7	62.0	57.0	50.6	71.0	96.8	111.0

<sup>1/</sup> Equivalent on-tree returns. 2/ Average of ell eggs mold by producers including hatching eggs and eggs mold at retail. 3/ Average local market price, excluding incentive payments. \*Calendar year averages, except for potatoes, dry edible beans, apples, oranges, and grapefruit, which are crop years. P = preliminary. R = revised. NA = not available.

Information contact: National Agricultural Statistica Service (202) 447-5446.

# Producer and Consumer Prices

Table 6.—Consumer Price Index for All Urban Consumers, U.S. Average (Not Seasonally Adjusted)

	Annua 1			1986	1986			1987 1/			
	1986	Apr	Sept	Oct	Nov	Dec	Jan	feb	Mar	Apr	
				1967=100							
Consumer price index, all items	329.4	325.3	330.2	330.5	330.8	331.1	333.1	334.4	335.9	337.7	
Consumer Price Index, less food	326.6	325.7	330.0	330.2	330.4	330.6	332.2	333.6	335.4	337.3	
A11 food	319.7	316.1	323.2	323.7	324.6	325.2	320.9	330.1	330.0	331.0	
Food away from home	360.1	357.0	363.3	364.0	365.8	367.1	368.6	369.6	370.9	371.5	
Food at home	305.3	301.5	309.0	309.5	309.9	310.2	315.2	316.6	315.8	316.9	
Meets 2/	273.9	262.3	283.6	263.9	285.4	206.3	288.6	285.3	286.4	286.9	
Beef & vesl	271.4	266.0	272.4	273.8	277.6	279.5	282.9	280.7	282.7	285.8	
Pork	273.8	249.9	300.1	298.0	295.6	294.2	294.0	289.8	287.2	284.4	
Poultry	232.7	215.7	249.5	247.8	245.2	241.9	238.4	237.0	234.1	231.1	
Fieb	443.2	437.0	447.2	451.6	449.7	457.6	478.0	479.9	497.4	488.7	
Eggs	186.3	188.0	186.0	186.2	195.8	198.6	193.2	187.4	180.0	174.6	
Dairy products 3/	258.4	256.8	258.5	260.0	261.2	262.2	263.3	264.7	263.7	263.2	
Fate & oils 4/	287.8	286.5	285.6	284.6	285.4	286.0	293 2	290.3	294.6	291.8	
Fresh fruit	369.3	367.9	384.1	375.1	360.6	355.6	389.1	406.7	403.9	417.8	
Processed fruit 5/	163.3	163.8	161.9	162.D	162.0	163.1	165.7	166.3	167.5	t 68 . 4	
Freeh vegetebles	330.3	333.7	321.0	326.6	338.9	342.5	356.3	377.7	364.7	379.4	
Potetoes	307.3	267.4	335.4	323.4	325.7	332.0	340.1	357.0	355.3	371.4	
Processed vegetables 5/	147.4	147.5	146.9	146.2	146.5	147.4	150.2	140.5	152.1	150.6	
Ceresis & bakary products 5/	325.6	322.5	328.5	328.4	328.5	329.5	331.5	332.7	333.2	335.6	
Sugar & Bweets	411.1	411.4	413.7	413 4	412.4	411.8	415.8	415.8	417.2	417.4	
Beverages, nonalcoholic	478.2	487.4	475.7	477.5	476.9	470.2	482.6	481.9	475.4	469.8	
Apparel Commodities less footwear	198.8	188.4	194.0	194.6	194.4	191.7	187.7	189.0	196.1	199.8	
Footweer	211.2	211.4	212.0	215.1	215.1	214.0	209.9	211.0	216.5	219.2	
Tobacco & smoking Products	351.0	346.5	356.8	357.2	357.3	357.6	364.9	368.3	369.6	370.4	
Beverages, elcoholic	239.7	239.5	240.4	240.8	240.5	240.B	242.5	243.2	243.6	244.3	

<sup>1/</sup> Beginning Jenuary 1987 the CPIs are calculated using 1952-84 expanditure patterns and updated population weights. The old series were based on 1972-73 expanditure patterns. 2/ Besf, veal, lamb, pork, and processed meat. 3/ Includes butter. 4/ Excludes butter. 5/ December 1977=100.

Information contact: Ralph Parlett (202) 786-1870.

Table 7.—Producer Price Indexes, U.S. Average (Not Seasonally Adjusted)

		Annua1			1986				987	
	1984	1985	1986 P	Apr	Nov	Dec R	Jan	Feb	Mar	Apr
					1967*1	100				
Finished goods 1/	291.1	293.7	289.6	287.2	290.7	290.4	291.7	292.3	292.3	295.0
Consumer foods	273.3	271.2	278.0	271.9	283.1	282.6	280.0	279.6	280.4	283.3
Frash fruit	253.0	256.1	262.1	248.1	272.1	272.1	255.1	260.0	266.9	250.3
Fresh & dried vegetables	278.3	245.1	241.1	255.9	262.5	251.9	226 9	219.2	260.0	258.5
Uried Fruit	386.6	363.5	377.4	371.1	386.1	385.0	383.6	384.8	384.9	384.9
Canned fruit & juice Frozen fruit & juice fresh veg. exct. potatoes	312.4	323.1	315.1	314.5	314.6	320.9	322.1	321.6	324.7	321.4
Frozen fruit & juice	351.0	362.3	314.8	308.9	320.1	326.7	333.4	333.3	335.5	341.3
Fresh veg. excl. potatoes	219.1	205.9	204.0	239.2	214.1	206.1	174.9	167.1	213.2	209.8
Canned yea, and futces	252.6	246.9	245.1	243.3	246.2	247.2	246.4	247.8	256.8	256.4
Frozen vegetables	291.0	298.4	298.5	297.7	298.3	298.8	300.3	300.4	300.6	302.6
Potatoes	397.7	304.3	312.6	253.4	374.1	350.5	367.2	359.5	362.1	366.1
Egge	210.8	171.0	177.9	169.5	197.4	194.0	176 9	175.6	160.3	161.0
Sakery products	299.1	313.7	321.3	320.3	322.4	321.0	322.2	320.7	322.0	321.8
Meats	236.8	227.9	235.2	215.0	244.3	244.0	238.2	237.0	234.4	250.6
Beef & veal	237.1	221.3	216.0	202.5	223.6	219.7	217.1	222.7	224.0	240.0
Pork	226.5	223.6	250.9	214.4	259.1	262.9	250.4	238.3	228.2	254.0
Processed poultry Fish Dairy products	206.0	197.3	207.8	188.9	216.1	204.9	194.6	189.5	187.4	188.8
Fish	476.0	484.2	530.4	527.6	536.1	550.3	604.7	632.9	610.8	581.7
Dairy products	251.7	249.4	248.8	246.0	253.4	254.1	253.9	252.8	252.6	252.5
Processed fruite & vegetables	294.3	296.3	287.9	285.6	289.7	292.5	293.9	294.4	298.5	298.7
Shortening & cooking oils	311.6	290.6	242.4	244.4	233.8	236.2	239.8	240.6	238.7	239.7
Consumer finished goods less foods		297.3	283.4	282.2	281.2	280.8	284.5	286.0	285.7	268.9
Beverages, alcoholic	209.8	213.0	217.8	218.0	218.0	218.0	217.5	218.4	218.6	220.5
Soft drinks	340.2	343.6	349.7	352.8	350.8	351.1	351.8	354.4	356.3	357.9
Apparel	201.3	204.1	206.5	206.5	207.4	207.4	207.5	207.4	208.6	208.9
Footwear Tobacco products	251.7	256.7	261.6	262.4	263.4	264.0	264.6	263.8	265.5	264.9
Interestints care-ials 2/	398.4	428.1	460.4	451.4	469.3	469.2	487.1	487.5	487.5	487.5
Intermediate materials 2/ Materials for food manufacturing	320.0	318.7	307.6	307.1	304.6	305.0	307.1	308.9	309.4	310.9
Flour	271.1 185.2	258.8	250.9	244.8	253.2	253.2	251.0	250.6	250.0	255.3
Rafford Bugar 3/	173.5	183.0 165.6	173.4 166.4	179. <b>5</b> 165.1	164.8 168.5	165.0	164.6	168.8	169.1	171.1
Crude vegetable oils	262.2	219.6	135.8	142.2	124.1	169.4 122.4	169.2 127.1	169 . 1 128 . 9	169.2	171.3
'Crude materials 4/	330.8	306.1	280.0	273.7	279.2	277.0	284.0	288.8	131.3 287.7	129.1 295.5
Foodstuffs & feedstuffs	259.5	235.0	230.6	220.3	236.8	233.5	227.1	229.2	229.1	239.4
Fruits & vegetables 5/	278.1	260.5	261.2	263.3	278.2	272.1	249.7	247.6	274.3	265.8
Graine	239.7	202.8	167.2	191.3	146.3	149.7	140.9	140.6	142.3	149.8
Livestock	251.8	229.9	236.1	213.9	249.1	246.4	238.3	245.3	245.9	267.1
Poultry, live	240.6	226.2	248.8	211.2	250.9	219.7	212.3	199.8	199.5	202.0
Fibers, Plant & animal	228.4	197.8	179.3	210.6	154.0	176.7	192.3	188.9	182.4	199.6
Fluid milk	278 3	264.6	256.9	248.4	270.4	271.4	271.5	267.4	260.5	256.1
Otteeds	253.3	202.7	196.2	197.8	208.9	196.4	202.1	201.5	199.8	206.7
Tobacco, leaf	274.6	274.1	243.0	250.2	230.8	230.8	229.1	230.8	230.8	229.1
Sugar, raw came	312.0	291.3	292.2	289.5	299.0	294.5	299.7	304.B	305.9	307.1
All commodities	310.3	308.7	299.8	298.2	298.7	298.5	300.9	302.7	302.B	305. f
Industrial commodities	322.6	323.0	312.1	311.6	309.8	309.8	313.6	315.7	315.8	317.4
All foods 6/	269.2	264.6	268.4	262.0	273.2	273.0	270.0	269.7	270.3	273.3
Farm products & processed foods & feeds	000 4	856.5		040 -						
Processo Foods & Teeds	262.4	250.5	252.0	246.2	255.5	254.7	251.5	251.9	251.9	257.0
Farm Products	255.8	230.5	224.7	218.6	230.1	227.4	220.2	221.2	222.7	231.3
Processed foods & feeds 6/	265.0	260.4	265.1	259.9	267.9	268.2	267.0	267.1	266.4	269.8
Careal & bakery products	270.5	279.9	281.8	282.6	2BO. 4	279.4	279.1	280.1	281.5	282.0
Careal & bakery products Sugar & confectionery Beverages	301.2 273.1	291.0 276.6	295.7 294.3	293.4 297.8	299.5 292.6	299.7 292.4	298.0 288.4	297.1 2 <b>0</b> 9.5	298.7 289.5	300.3 291.2

<sup>1/</sup> Commodities ready for sale to Ultimate Consumer. 2/ Commodities requiring further processing to become finished goods. 3/ All types and sizes of refined sugar. (Dec. 1977=100). 4/ Products entering market for the first time which have not been manufactured at that point. 5/ Fresh and dried. 6/ Includes all raw, intermediate, and processed foods (excludes soft drinks, alcoholic beverages, and manufactured animal feeds). (1977=100). R = revised. P = preliminary.

Information contact: Sureau of Labor Statistics (202) 523-1913.

Table 8. - Farm-Retail Price Spreads

			feuni			1986				1987	
	1983	1984	1985	1986	Apr	Nov	Dec	Ján	Feb	Har	Apr
Market basket 1/ Retail cost (1967=100)	268.7	279.3	282.6	288.7	283.4	293.9	294.8	298.3	299.1	298.9	299.8
Face velue (1967=100)	242.3	255 4	237.2	234.1	218.3	244.B	241.3	232.0	234.2	236.5	240.7
Fere-rate() spreed (1967=100)	284.3	293.3	309.3	320.B	321.6	322.m	326.5	337.3	337.2	335.5	334.6
Form vstue/rate11 cost (%)	33.4	33.9	31.1	30.0	28.5	30.8	30.3	20.0	29.0	29.3	29.7
(Nest Products	267.2	268.1	265.5	273.9	262.3	285.4	286.3	288.3	265.3	286.1	285.5
Reteil Cost (1967=100). Fore value (1967=100)	235 B	241.5	221.0	229.1	203.0	240.6	240 0	223.8	731.2	232.4	245.2
Fare-ratell Spread (1967=100)	304.0	299.1	316.6	326.2	330.8	337.8	340.5	363.9	348.6	349.0	332.6
Fore value/retail cost (%)	47.6	48.6	45.1	45.1	41.9	45.5	45.2	41.9	43.7	43.0	46.3
Dairy products											
Retell cost (1967=100)	250.0	253 2	25m.O	25B 4	256.8	261.2	262.2	263.2	264.3	263.2	263.0
Fera value (1967=100) Fera-retett apresd (1967=100)	262.1	258.m 248.3	248.2 266.5	241.5 273.3	234.5 276.4	251.9 269.3	254 4 269.0	252.0 273.0	257.3 274.8	245.5 278.7	244.5 279.2
Fare value/retail cost (%)	49.0	47.0	45.0	43.7	42.7	45.1	45.4	44.8	.44.6	43 6	43.5
Poultry	40.0	71.0	43.0	4411		12.1	40.4	44.4	,44.4	4, 0	
Retail cost (1967=100)	197.5	218.5	216.4	232.7	215.7	245.2	241 9	238.3	237.0	234.1	230.7
Fere value (1967-100)	213.0	249.9	234.9	255.4	219.0	266.6	228.4	221.7	216.7	214.6	215.8
Fere-retail spread (1967=100)	182.4	188.1	198.4	210.9	211.7	224.5	255.0	254.4	256.6	253.0	245.2
Fera vmlue/rmtail Cost (%) Eggs	53.1	56.3	53.4	54.0	50.1	53.5	46.4	45.8	45.0	45.1	46.0
Retail cost (1967=100)	187 1	209.0	174.3	186.3	188.8	195.8	198.6	183.5	187.2	180.3	175.0
Fare yetum (1967=100)	206.1	230.3	178 9	192.7	181.0	214.3	208.m	184.4	179.2	164.9	166.7
Ferm-rate11 Spread (1967=100)	150.5	178.2	167.6	177.1	200.1	169.0	103.9	206.5	198.4	202.6	187.0
Fere value/rate() cost (%)	65.1	65.1	60.7	61.1	56.6	64.7	62.1	56 3	56.6	54.0	56.3
Careal & bekery products Rateil cost [1967+100]	292.5	305.3	317.0	325.m	322.5	328.5	329.5	331.2	332.3	332.9	335.0
Farm value (1967=100)	186.6	182.0	175.9	142.3	165.8	125.7	127.0	128.4	130.4	131.5	129.0
Farm-retell spread (1967=100)	314.0	328.7	346.2	363.7	354.9	370.5	371 4	373.2	374.1	374.6	377.6
Face value/rate(1 cost (%)	11.1	10.8	9.5	7.5	0.0	6.6	6.6	6.7	6.7	6.8	6.6
Fresh fruits				Ann 4							442. i
Ratail cost (1967×100) Fara valum (1967×100)	303.6 220.6	345.3 315.1	383. <b>5</b> 302.7	390.1 285.3	379.m 244.2	381.6 305.6	379.m 309.5	412.2 283.0	427.1 304.6	429.2 282.5	260.8
Face-retail spread (1967=100)	340.8	358.B	419.8	437.1	440.7	415.7	411.3	470.2	482.0	495.1	523.5
Fere value/retail cost (%)	22.5	20.3	24.4	22.7	18.9	24.8	25.2	21.3	22.1	20.4	18.3
Fresh vegetables											
Setail comts (1967=100)	299.3	331.8	317.5	330 43	333.7	338.8	342.5	355.4	374.4	363.6	376.0
Farm-retell Spread (1967-100)	267 4 314.3	398.7 347.4	256.7 346.1	247.8 369.2	241.7 376.9	299.4 357.5	240 B 390.3	310.9	766.9 425.0	290.m 394.1	301.5 414.0
Fara value/reteil cost (%)	28.6	28.8	25 9	24 0	23.2	28.2	27.0	28.0	22.8	26.3	25.5
Processed fruits & vegetebles											
Retail Cost (1967=100)	288.8	306.1	214.1	309. t	309.7	306.9	308.8	314.4	313.0	317.9	317.0
Farm value (1967=100)	300 5	343.5	378.5	326.3	320 8	332.1	344.3	358.7	363.4	369.5	365.4
Fare-petell spread (1867=100) Fare value/retail costs (%)	286.2 18.8	297.6	299.9 21.0	305.3	307.2 18.8	301.3 19.6	20.2	304.6 20.7	301.B 21.0	306.5	20.9
Fate & 0118	10.0	20.3	21.E	10 4 1	10.0	13.0	20.2	20.1	21.0	21.1	20.3
Getail cost (1967-100)	263.1	288.0	294.4	287.8	288.5	285.4	286.0	293.4	289.8	293.9	291.4
Fare value (1967=100)	251.0	324.8	271.3	199.1	213.5	181.5	184.1	198.9	189.0	192.5	186.3
Farm-retai) spread (1967=100)	267 8	273.0	303.3	321.9	317.4	325.3	925.2	329.B	328.7	332.8	331.8
Fere velue/retail cost (%)	26.5	31.3	25.6	18.4	20.6	17.7	17.9	10.B	18.1	18.2	17.4
		Ann	nual			1986				987	
	1983	1984	1985	1986	Apr	Now	Dec	den	Feb	Han	APF
Beef, Choice											
Retail price 2/ (cts/lb)	236.1	239.6	232.6	230.7	227.0	233.8	234.8	236.6	233.6	233.6	236.8
Net carcass value 3/ (cts)	145.4	147.6	135 2	133.1	125.2	141.7	136.3	134.0	137.5	139.5	150.9
	136.2		126.8	124.4	116.2	134.1	128.3	125.7	131.7	133.4	143.7
Fare-retell spread (cts) Carcase-retell spread 5/ (cts)	92.7	99.6 92.0	105.m 97.4	106.3 97.6	110.B	99.7 92.1	106.5 9a.5	110.9	96.1	94.1	93.f 85.9
Farm-carcass spread 6/ (cts)	9.2	7.6	0.4	8.7	9.0	7.6	8.0	8.3	5.8	6.1	7 2
Fare value/retail price (%)	57	58	55	54	51	57	55	53	56	57	61
Pork											
Retail price 2/ (cte/1b)	169.B	162.0	162.0	178.4	162.2	192.5	191.3	188.1	185.6	181 3	178.0
Mholesale value 3/ (cts) Not fare value 4/ (cts)	108.8 76.5	110.1	101.1 71.4	110.9 #2.4	91.7 64.8	118.4 86.1	113.5	105.4 75.7	103.B	76.0	108.4
Fare-retail Opead (cts)	93.3	77.4 84.6	90.6	96.0	87.4	106.4	109.8	112.4	107.8	104.5	96.2
Wholesale-retail spread 5/ (Cts)		51.9	60.9	67.5	70.5	74 1	77.8	82.7	B 1 . B	78.1	70.5
Ferm-wholssale spread 6/ (cta)	32.4	32.7	29.7	28.5	26.9	32.3	32.1	28.7	26.0	25.4	25.7
Fare value/retail price (%)	45	48	44	46	40	45	43	40	42	42	46

I/ Retail costs are based on indexes of retail prices for domestically produced farm foods from the CPI-U published monthly by the Bureau of Labor StatiStics. The fare value is the payment to remeat for quentity of farm product equivalent to retail unit, less ellowance for byproduct. Form values are based on prices at first point of sale and may include marketing charges such as practing and packing for some commodities. The fare-retail spread, the difference between the retail price and the fare value, represents charges for assembling, processing, transporting, and distributing these foods. 2/ Estimated weighted average Orice of retail cuts from pork and chalge yield grade 3 beef carcasses. Retail cut prices from BLS. 3/ Value of Carcass quentity (beef) and wholesale cuts (pork) equivalent to 1 b, of retail cuts; beef adjusted for value of fat and bone byproducts. 4/ Market value to producer for quantity of live animal equivalent to 1 b, of retail cuts minus value of byproducts. 5/ Represents charges not natelling and other marketing services such as fabricating, wholesaling, and in-city transportation. 6/ Represents charges made for livestock marketing, processing, and transportation to city where consumed.

Note: Annual historical data on farm-retail price spreads may be found in Food Consumption. Prices and Expenditures. Statistical Bulletin 736. ERS. USDA.

Information contacts: Denis Dunham (202) 786-1870; Ron Gusterson (202) 786-1830.

(See the June 1987 issue.)

Information contact: Denis Dunham (202) 786-1870

#### Livestock and Products

Table 10.-U.S. Meat Supply & Use

		Pro-					#111- tary			llian jumption	
Item	Beg. etks	tion 1/	Ie- ports	Total Supply	Ex- porte	Ship- ments	con- sump- tion	Ending Stocks	Total	Per cmp1tm 2/	Primary market Price 3/
					#111ion	pounds 4/	/		*****	Pounde	
Beef:											
1984	325	23.598	1.823	25.746	329	47	112	358	24.900	78.5	65.34
1985	358	23.720	2.071	26.157	328	51	115	317	25.346	79.1	58.37
1986	317	24.371	2,129	26.617	521	52	110	311	25.823	79.8	57.75
1987 F	311	23,113	2,169	25,589	525	60	110	325	24.569	75.2	62-66
Pork:									441040	15.4	
1984	301	14.812	954	16.067	164	147	86	274	15,396	61.8	48.86
1985	274	14.607	1.128	16,209	128	131	70	229	15,651	62.1	44.77
1986	229	14,063	1,122	15.414	86	132	73	197	14,927	58.6	51.19
1987 F	197	14,330	1,100	15.627	100	140	60	225	15,082	58.7	47-51
Vea1 : 1984					_						
1985	9 14	495	24	528	6	1	4	14	603	1.8	60.24
1906	11	515 524	20	549	4	1	7	11	526	1.8	62.42
1987 F	7	449	27 25	562	5 5	1	6	7	543	1.9	60.89
Lamb and mutton:	,	443	49	461	9	1	. 7	7	461	1.6	70-74
1904	11	379	20	410	2	9		7	398	4 5	00.10
1985	7	358	36	401	i	2	,0	13	385	1.5	62 18
1986	13	338	41	392	i	2	ŏ	12	376	1.4	68.61 69.46
1987 F	12	316	43	371	2	i	ŏ	ä	360	1.3	78-82
Total red meat:		0,10		411	•	'	U		360	1.3	18-04
1984	646	39.284	2.821	42.751	501	198	202	653	41.197	143.6	NA.
1985	653	39,408	3,255	43,316	461	185	192	570	41.908	144.5	NA.
1986	570	39,296	3,314	43.185	613	187	189	527	41,670	141.7	NA.
1987 F	527	38,208	3,333	42.068	632	202	197	565	40.472	136.8	NA
Broilere:	-				-+-						1.4
1984	21	13,016	0	13.038	407	145	34	20	12,432	52.9	65.6
1985	20	13,762	0	13,781	41T	143	34	27	13,161	55.5	50.8
1986	27	14.316	0	14,342	566	149	35	24	13,568	56.7	56.9
1987 F	24	15,564	O	(5,588	750	140	36	25	14,637	60.6	46-50
Mature chicken: 1984			_								
1985	92	672	0	763	26	2	2	119	614	2.6	NA .
1986	119	636	0	755	21	1	2	144	587	2.5	NA
1997 F	144 163	629	0	773	16	3	2	163	589	2.5	NÁ
Turkeys:	163	625	0	789	25	4	1	130	629	2.6	NA
1984	162	2.685	0	2.847	27	7	13	405			
1965	125	2,942	ă	3,067	27	7	13	125 150	2.676	11.4	74.4
1986	150	3.271	ŏ	3,422	27	4	10	178	2,870	12.1	75.5
1987 F	178	3,825	ŏ	4,003	25	- 7	16	180	3.202 3.778	13.4	72,2
Total poultry:	****	0,020		41003	4.4	-	10	100	3,776	15.6	59-63
1984	275	16.373	0	16.648	460	153	49	264	15,722	66.9	NA
1985	264	17,340	0	17,604	465	151	49	321	16,619	70.1	NA NA
1986	321	18,216	0	10.537	6091	156	47	365	17,359	72.5	NA
1987 F	365	20.015	0	20,380	800	148	53	335	19.045	78.8	NA
Red meat & poultry:										10.0	7
1984	921	55,657	2.021	59,399	961	351	251	917	56.919	210.5	NA
1985	917	56.748	3.255	60.920	926	336	241	891	59,526	214.6	NA
1986	891	57,512	3.319	61,722	1.222	343	236	892	59.029	214.3	NA
1987 F	892	50.223	3,333	62,468	1,432	350	250	900	59,516	215.6	NA

t/ Total including farm production for red meats and federally inspected plus non-faderally inspected for poultry. 2/ Retail weight basis. 3/ Dollars per cut for red meat; cents per bound for poultry. Beaf: choice steers, Omaha 900-1,100 lbs.; pork: barrows and gilts. 7 markets; veal: farm price of celves; lamb and mutton: choice elsughter lambs. San Angelo; broilers: wholesals 12-city everage; turkeys: wholesals NY 8-16 lb. young hans. 4/ Cercass weight for red meats and certified red dveltable. F = forecast.

Information contect: Ron Gustsfson, Leisnd Southard, or Allen Baker (202) 786-1830.

Table 11.-U.S. Egg Supply & Use

							M111~	Hatch-		Consu	nption	
	Beg.	Pro- duc- tion	In- ports	Total Supply	Ex- porte	Ship- mente	tary USa	1ng	Ending atocks	Total	Per Capita	Wholesale price=
					M1111c	n dozen	÷				No	Cte/doz
1982 1983 1984 1985 1986 1987 F	17.5 20.3 9.3 11.1 10.7 10.4	5,801.9 5,659.2 5,708.2 5,688.4 5,715.0 5,806.7	2.5 23.4 32.0 12.7 13.7 11.6	5,821.8 5,703.0 5,749.5 5,712.2 5,739.4 5,828.7	158.2 85.8 58.2 70.6 101.6 99.6	26.7 26.6 27.8 30.3 27.9 24.0	22,4 25,1 17,6 20,2 17,5 20,0	505.6 500.0 529.7 548.1 565.9 592.5	20.3 8.3 11.1 10.7 10.4 10.0	5.086.6 5.056.2 5.105.1 5.032.2 5.016.1 5.082.6	265.1 260.8 260.9 254.7 251.5 252.3	70.1 75.2 80.9 66.4 71.1 62-68

<sup>\*</sup> Cartoned Grade & large aggs in New York. F \* forecast. Information contact: Mark Weimer (202) 786-1830.

Table 12.-U.S. Milk Supply & Use1

			Commer	cial		Total		Commer		A11
Calendar year	Pro- duc- tion	Farm use	Farm market- ings	Beg. stocks	Im- ports	commer- cial supply	ccc net re- movals	Ending stocks	Disap- pear- ance	milk price 2/
				Bil	11on pound	is				\$/cwt
1980 1981 1982 1983 1984 1985 1986 P 1987 F	128.4 132.8 135.5 139.7 135.4 143.1 144.1	2.4 2.3 2.4 2.9 2.5 2.3	126.1 130.5 133.1 137.3 132.5 140.7 141.8 139.5	5.4 5.5 5.4 5.2 5.4 5.4 4.2	2.1 2.5 2.6 2.7 2.8 2.7	133.6 138.5 141.0 144.5 140.5 148.4 148.1	8.8 12.9 14.3 16.8 8.6 13.2 10.6 5.3	5,8 5,4 4,6 5,2 4,9 4,6 4,2	119.0 120.3 122.1 122.5 126.9 130.6 134.3 136.7	13.05 13.77 13.61 13.58 13.46 12.75 12.48 12.50

<sup>1/</sup> Milkfat basis. Totals may not add because of rounding. 2/ Delivered to plants and dealers; does not reflect deductions. P = Preliminary. F = forecast. Information contact: Jim Miller (202) 786-1830.

Table 13.—Poultry & Eggs

Table 13.—Poultry & Eggs										
		Annua1			1986			198	7	
	1984	1985	1986	Apr	Nov	Dec	Jan	Feb	Man	Apr
Brollera										
Federally inspected: elaughter, certified (#11 lb)	12,996.6	13,569.2	14,265.6	1,249.6	1.050.4	1.252.2	1.276.4	1,457.78	1,298.0	1,258 5
Wholesele price.						0	51.8	49.8	48 5	49.6
12-city, (cte/1b)	55.6	50.6		50.1	57.5	50.0	174	NA.O	NA.	163
Price of grower feed (\$/ton)	233	197	NA	189	NA	NA	3.6	NA	NA.	3.2
Broiler-feed Price retio 1/	2.8			3.1	NA D	NA 22.5	23.8	27 2	23.5	25.5
Stocks beginning of period (mil 1b)	21.2	19.7		23.8	25.3		439.6	406.2	457.2	454.3
Broller-type chicks hetched (mil) 2/	4,593.9	4,803.8	5.013.3	424.1	402.6	437.3	438.0	400.8	431.6	4047.8
Turkeys										
Federally inspected \$laughter.				005.0	307.1	248.2	215 4	211.9	241.0	249.4
certified (mil 1b)	2,574	2.800	3.133	205.2	307.1	448.2	419 4		271.0	2.0.7
Wholesale Price, New York, 8-16 lb.				64 6	80.7	71 1	55.3	56.5	60.3	50.3
young hens (cta/lb)	74.4				NA	NA	210	NA.	NA.	209
Price of turkey grover feed (\$/ton)	245	212	NA	215		NA.	3.3	NA	NA	3.5
Turkey-feed price retio 1/	3.8			3.5	NA TABLE	249.0	178.2	198.3	211.4	228.7
Stocke beginning of period (Mil 1b)	161.8			150.5	543.2 13.6	17.7	21.1	22.6	25.2	26.1
Poutts placed in U.S. (eil)	190.0	197.8	225.4	23.1	13.0	17.7				
Eggs										
Ferm production (mil)	68.498	68.261	68,579	5.652	5,729	5.962	5.921	5,354	6.033	5.790
Average number of layers (mil) 3/	278	277	278	230	233	235	237	236	236	233
Rate of lay (eggs per leyer										
on faree) 3/	245	247	247	20.4	20.5	21.2	20.B	18.0	21.4	20.8
Cartoned price, New York, grade A										
lerge (cts/doz) 4/	90.8	66.4	71.1	65.7	77.2	75.5	67.1	65.2	62.0	62.4
Price of laying feed (\$/ton)	206	182	NA.	177	NA	NA .	164	NA	NA	167
Egg-feed price ratio 1/	6.0	6.3	NA.	6.7	NA	NA	7 2	NA	NA	6.4
Stocks, first of month										
Shall (n1) doz)	.3	9 .9	3 .72	. 60	. 60					
Frozen (ell doz)	8.9			8.1	10.6	9.9	9.8	10.9	10.2	11.0
Replacement Chicke hetched (811)	459	407	425	42.4	27.5	33.3	34.2	35.2	42.3	42.1
Harman and Anticke . A sector desire.										

<sup>1/</sup> Pounds of feed equal in value to 1 dozen eggs or 1 lb. of broiler or turkey liveweight. 2/ Placement of broiler chicks are currently reported for 12 states Only; henceforth, hetch of broiler-type chicks will be used as a substitute. 3/ Monthly data only available for 20 etetes. 4/ Price of cartoned eggs to volume buyers for delivery to reteilers. NA = not available.

Information contact: Mark Weimar (202) 786-1830.

		Annual			1986				1987	
	1984	1985	1986	Apr	Nov	Dec	Jen	Feb	Mar	Apr
Milk prices, Minnesote-Misconsin,										
3.5% fet (\$/cut) 1/	12.29	11.48	11.30	10.98	13.91	11.98	11.70	11.27	11.0	3 11.00
Wholesele prices										
Butter, Grede A Chi. (cte/1b) Am. Cheese, Wim.	148.8	141.1	144.5	138.8	151.9	145.5	137.3	136.7	137.9	139.9
exceedly pt. (cts/1b)	138.0	127.7	127.3	125.0	133.4	130.4	127.7	122.5	122.2	122.4
Nonfet dry Blik, (cts/lb) 2/ USDA net ramovals	90.9	84.0	80.6	80.4	82.0	81.4	82.0	79.0	78.9	79.0
Total milk equiv. (mil 1b) 3/	8,637.0	13, 174, 1	10.628.1	1,701.3	7.7	390.1	1,201.3	862.8	646.5	598.8
Butter (mil 1b)	202.3	334.2	287.6	50.8	-1.6	8.6	45.1	31.1	16.9	13.6
Am. cheese (mil 1b)	447.3	629.0	468.4	65.6	3.0	19.0	26.7	21.8	29.9	32.0
Nonfat dry milk (mil 1b) Milk	67B.4	940.6	827.3	105.5	24.3	46.8	48.9	41.2	57.7	61.0
Milk Prod 21 states (mil 1b)	114,545	121,043	122, 185	10,630	9,400	9,717	8.932	9,279	10,376	10.378
#11k per cow (1b)	12,691	13,160	13,445	1,153	1,056	1,095	1,123	1,052	1, 180	1.182
Number of milk cows (thou)	9,026	8,198	9.088	9,217	8.900	8,873	8.845	9,818	8,792	8.780
U.S. Milk production (mil lb) Stock, beginning	135,450	143, 147				6/11,430	6/11,683 (	6/10,933	6/12,261	6/12,275
Total (mil 1b)	22,646	16.704	13,695	15.260	15.089	13,994	12,867	12,939	13.071	13.319
Commercial (mil 1b)	5,234	4,937	4,590	4,938	4,823	4,342	4.165	4,480	4.363	4,446
Government (mil 1b)	17,412	11.767	9, 105	10, 322	10, 266	8,652	8.702	8.459	8,709	8.873
Imports, total (mil 1b) 3/ Commercial disappearance	2,741	2,777	2,733	162	277	324	200	151	195	NA NA
		130,640	134,049	10.726	11.596	11,324	10.150	10, 141	11,512	ŇA
Butter			,		,			,,	111312	1100
Production (mil 1b)	1,103.3	1.247.8	1,202.4	122.7	80.3	101.3	109.2	97.8	107.6	104.2
Stocke, beginning (mil 16)	499.4	296.5	205.5	293.3	253.3	218.5	193.0	202.6	231.6	254.0
Commercial disappearance (mil 1b)	902.7	918.2	922.9	70.1	91.4	94.4	59.0	72.1	91.5	NA.
American chassa									01.0	1414
Production (mil 1b)	2,648.5	2,855.2	2,798.2	264.8	194.1	217.7	219.5	211.2	238.7	246.0
Stocke, beginning (mil 1b)	1,161.5	960.5	850.2	822.3	819.3	770.8	687.1	674.2	635.3	614.8
Commercial disappearance (mi) 15)	2,253.6	2,279.1	2,382.8	197.7	215.5	211.7	177.9	189.4	200.4	NA
Other cheese										
Production (mil 1b)	2,025.5	2,225.7	2,411.0	194.6	206.8	221.7	194.0	189.7	217.2	212.4
Stocks, beginning (mil 1b)	104.9	101.4	94.1	81.1	93.8	91.5	92.0	83.5	88.1	89.4
Commercial disappearance (mil 1b)	2.310.9	2,515.7	2,684.9	206.5	240.8	254.4	206.1	209.9	237.1	NA
Nonfat dry milk										
Production (mil 1b)	1,160.7	1,390.0	1,284.1	139.1	66.7	89.4	82.1	80.3	87.8	101.4
Stocks, beginning (mil lb)	1,405.2	1,247.6	1,011.1	988.0	793.4	742.6	686.0	596.6	559.7	512.8
Commercial disappearance (mil 1b) Frozen dessert	497.8	435.0	479.1	28.8	38.7	28.8	34 8	28.4	36.2	NA
Production (mil gel) 4/	1,241.8	1,251.0	1,248.6	109.6	78.8	80.1	79.8	90.0	107.5	113.0
		Annue 1			85		18	86		1987
	1984	1885	1986	111	IV	1	II	111	IA	I P
Wilk production (mil 1b)	135,450	143.147	144,080	36,685	35,424	36,172	38,350	35,610	33.947	34.877
Hilk per cow (1b)	12.506	12.994	13.293	3,305	3, 174	3.251	3,505	3,327	3,208	3,328
No. of milk caws (thau)	10,833	11.016	10.839	11,099	11,162	11.126	10,943	10,703	10.583	10.481
Milk-feed price ratio 5/	1.59	1.72	1.74	1.68	1.76	1.73	1.63	1.71	1.90	
Returns over concentrate 5/ costs (\$/cwt milk)	9.52	9.54	9.20	9.13	9.61	9.37	8.50	8.88	10.05	9.75

1/ Manufacturing grade milk. 2/ Prices peld f.o.b. Central States Production area, high heat spray process.
3/ Milk-equivalent, fet-basis. 4/ Ice Cream. ice milk. and hard sharbst. 5/ Based on average milk price after adjustment for price-support deductions. 6/ Estimated P = Preliminary. NA = not available. Information contact: Jim Miller (202) 785-1830.

Table 15.-Wool

	Annue)				1986			1987			
	1984	1985	1986	Apr	Nov	Dec	Jan	Feb	Mar	Apr	
J.5. wool price, Boston 1/ (cts/lb)	229	192	401	168	190	190	193	202	216,	260	
aported wool price, Boston 2/ (cts/lb)	241	187	201	210	199	208	211	212	234	246	
J.S. mill consumption, scoured Apparel wool (thou lb) Carpet wool (thou lb)	128,982 13,088	106.051	126,768 8,960	12,663 896	8,321 737	10, 108 534	10,426 709	11,516	14,118	11.275	

1/ Wool price delivered at U.S. mills, clean basis. Graded Territory 64's (20.60-22.04 microns) steple 2-3/4'' and up. 2/ Wool price delivered at U.S. mills. Clean basis. Australian 60/62's, type 64A (24 micron). Duty mince 1982 has been 10.0 Cents. Information contact: John Lawler (202) 786-1840.

		Annual			1986				87	
	1984	1985	1986	Apr	Nov	Dec	Ján	Feb	Nar	Apr
Cattle on feed (7-States)					0.546		2 600		2 442	7.222
Number on feed (thou head) 1/	8,006	8,635	7,920	7.293	7,546 1,814	7.826 1.405	7,633 1,591	7.294 1.427	7,143 1.754	1.726
Placed on feed (thou head)	20,772	19.346	20,005	1,565 1,631	1.447	1.494	1,803	1.473	1.586	1.581
Harketings (thou head)	18,785	16,989	19,243	120	87	104	127	105	89	134
Other disappearance (thou head)	1.376	1,132	1,048	120		104	14.1	100		
Seef Steer-corn price ratio.	21.6	23.3	31.0	22.5	40.3	38.9	40.5	44.0	41.6	42.4
Omeha 2/ Hog-corn price retio. Omeha 2/	16.1		27.5				32.7	35.1	32.6	32.7
Market prices (\$ per cut)	10.1	1710	• • • • • • • • • • • • • • • • • • • •							
Slaughter cettle:										
Choice Stears, Gmaha	65.3	4 58.3	57.3	75 53.0	8 61.5	4 59.82	50.78	61.02	61.58	
Utility cows. Omaha	38.8	1 38.3	2 37.1	19 35.	95 35.8	35.48	39.79	42.29		
Choice veelers, S. St. Paul	63.9	5 58.20	59.9	92 55 (	00 67.5	67.50	65.84	68.28	70.00	73.75
Feeder Cattle:										
Choice, Kansas City, 600-700 lb	. 65.2	8 64.5	62.1	79 60.	32 64.1	13 65.00	69.00	71.38	71.13	72.88
51aughter hoge:									40.00	51.10
Serrous & gilte, 7-markets	48.8	6 44.7	7 51.	19 40.	27 53.6	51.42	47.39	48.73	48.22	31.10
Feeder pigs:				62 37.	98 50.0	00 47.69	47.00	53.96	54.98	56.05
S. No. 40-50 lb. (per head)	39.1	2 37.2	3 45.6	62 37.	30.1	JU 47.03	47.00	33.30	3 34.30	50.00
Slaughter sheep & lambe:	62.1	8 68.6	1 69.4	46 67.	57 65.4	12 73.33	78.56	75.75	79.38	93.33
Lambs, Choice, San Angelo	20.9		_							
Ewes, Good, San Angelo Feeder lamb#:	20.5	0 34.0	34.	10 56.	511,	20.00	00.0	41.04		
Choice, San Angelo	61.0	2 85.9	73.	14 67.	50 83.5	0 89.92	95.88	99.50	108.50	108.25
Wholesals meet prices. Midwest	0110									
Choice steer boof, 600-700 lb.	98.0	1 90.7	6 86.8	98 83.	34 95.1	0 82.04	89.70	91.69	92.86	
Cenner & Cutter cow beef	74.7		3 71.3	31 69.	76 68.9	69.58	77.92			
Pork loins, 8-14 lb. 3/	96.3	6 91.5	1 104.1							
Pork ballies, 12-14 lb.	60.0	8 59.5								
Hams, skinned, 14-17 lb.	76.2	2 67.5	0.08	01 58.	20 109.4	0 87.43	65.75	65.43	71.97	75.78
Commercial eleughter (thou head)*										
Cattle	37,582	36,293	37,292	3.214	2.819	3,076	3,199	2,662	2.904	2.871
Steers	17.474	16,812	17,519	1,542	1,290	1,399	1,531	1.284	1,413	1,523
Halfors	10,691	11.237	11,098	926	793	875	1,006	825	892	855 534
Cowe	8,617	7,387	7,960	692	680	746	608 54	502 52	541 58	59
Bulle & Stags	789	758	715	54	57 256	55 289	263	239	266	303
Celves	3,297	3,385 6,165	3,407 5,632	303 493	413	454	428	400	442	496
Sheep 6 lambs	6,759 <b>85</b> ,168	84,492	79,504	7.352	6.255	6,796	6.817	6.055	6,966	6,665
Commercial production (mil 16)	83, 100	04,432	101004	1100E	0,1200	0,,00				
Beef	23.418	23.557	24.215	2.110	1.808	1,971	2,102	1.747	1,907	1,928
Vee1	479	499	510	45	37	41	39	36	38	34
Lemb & mutton	371	352	330	29	24	27	25	24	27	28
Pork	14,720	14.728	13,983	1,292	1,115	1,220	1,244	1.070	1,226	1,169
		Annua 1		1985		16	186			187
										7.7
Cattle on feed (13-5tates)	1984		1986			11		8, 197	9,235	
Number on feed (thou head) 1/	9,908	10,653	9,754	7,937	9,754 5,270	8,945 5,221	7,970 6,336	6,726	5.700	
Placed on feed (thou head)	24,917	23.326	23,549 22,836	7,365 <b>5.</b> 224	5.763	5,821	5.876		5/5.767	
Marketings (thou head) Other disappearance (thou head)	22.540 1,632	22.887 1,398	1,236	324	316	375	233	312	371	
Hogs & pigs (10-5tates) 4/	1,034	11200	1,230	544	5.0	3.0				
-Unfin a hift / in a decast at										
Inventory (thou head) 1/	42,420	41,100	39.670	41,820	41,100	38,210	37,845	39,335	39,870	39,235
Inventory (thou head) 1/	42,420 5,348	41,100 5,258	39.670 5.050	41,820	41,100 5,258	38,210 4,948	4,840	4,840	5,155	5,230
Breeding (thou head) 1/	5,348	41,100 5,258 35,842				4,948 33,262	4,840 33,005	4,840 34,495	5,155 34,715	5,230 34,005
		5,258	5,050	5.377	5,258	4,948	4,840	4,840	5,155 34,715	5,230

<sup>1/</sup> Beginning of period. 2/ Sushels of corn equal in value to 100 pounds live-weight. 3/ Beginning Jenuary 1984 prices are for 14-17 lbs.; January 1985 prices are for 14-18 lbs. 4/ Quarters are Dec. of preceding year-Fab. (I), Mar.-May (II), June-Aug. (III), and Sept.-Nov. (IV). 5/ Intentions. \*Classes eatimated.

Information contact: Ron Gustefson or Leland Southard (202) 786-1830.

Table 17.—Supply & Utilization1,2\_\_\_\_

		Aree					Feed	Other				
	5et as1de 3/	Planted	Harves- ted	Yiald	Produc- tion		end resid- ual	domes- tic use	Ex- ports	Totel use	Ending etocks	Fere price 5/
		M11. scre		8u/acre				M11.	bu			\$/bu
	5.8 30.0 18.6 18.8 20.5	86.2 76.4 79.2 75.6 72.0	66.9 64.7 60 7	35.5 39.4 38.8 37.5 34.4	2,765 2,420 2,595 2,425 2,087 2,138	3.932 3,939 4,003 3,865 4,007 4,001	195 36 <b>9</b> 405 273 350 175		1,509 1,429 1,424 815 1,025		1,515 1,399 1,425 1,905 1,848 1,806	3.45 3.51 3.39 3.08 2.40 2.30-2.60
Die	1013	. ecree		10/acre					t (rough #c			\$/cvt
1983/84 1984/85	0.42 1.74 .79 1.24 1.26	2.19	2.17 2.80 2.49 2.35	4.954	134.8 134.4	171.9		6/62.9 6/54.7 6/60.5 6/65.8 6/71.3 6/75.0	68.9 70.3 62.1 58.7 60.0 78.0	131.8 125.0 122.6 124.5 151.3 153.0	62.6	7.91 8.57 8.04 6.53 3.85 3.45-4.25
Corn	N11	, acres	5	Bu/ecre				ME1. B	NI .			\$/bu
1982/83 1983/84 1984/85 1985/86* 1986/87* 1987/88*	2.1 32.2 3.9 5.4 11.9	81.9 60.2 80.5 83.4 76.7	72.7 51.5 71.8 75.2 69.2	113.2 81.1 106.7 118.0 119.3	8,235 4,175 7,674 8,877 6,253 7,200	7.700 8,684	4,521 3,818 4,078 4,085 4,550 4,650	975 1.091 1.160	1,834 1,901 1,865 1,241 1,450 1,600	7.248 6,694 7.036 6.496 7.180 7.450	1,648 4,040 5,115	2.55 3.21 2.63 2.23 1.45-1.65 1.60~1.90
Sorghutt		. ecree		Bu/ecre				M91. 1	N.			\$/bu
1982/83 1983/84 1984/85 1985/86 - 1986/87 - 1987/88 -		16.0 11.9 17.3 18.3 15.3	14.1 10.0 15.4 16.8 13.9	59.1 48.7 56.4 66.8 67.7	835 488 866 1.120 942 678	1.154 927 1,154 1,420 1,483 1,442	495 385 539 664 500 500	10 10 18 28 29 30	210 245 297 178 200 225	715 640 854 869 729 755	439 287 300 551 764 687	2.47 2.74 2.32 1.93 1.30-1.50 1.50-1.80
Seriey	M11	. ecree		8u/acre				Mit. b	u			\$/bu
1982/83 1983/84 1984/85	0.4 1.1 .5 .7 1.6	10.4	9.0 9.7 11.2 11.6 12.0	57.2 52.3 53.4 51.0 50.8	516 509 589 591 610 546	675 733 799 848 940 867	241 282 304 333 300 305	170 170 170 169 174 175	47 92 77 22 150 125	458 544 551 523 624 605	217 189 247 325 316 261	2.18 2.47 2.29 1.98 1.60 1.50~1.70
Onto	H11	. ecres		Bu/ecre				NH1. b	u			\$/bu
1982/83 1983/84 1984/85 1985/86" 1986/81" 1987/88"	.3	14.0 20.3 12.4 13.3 14.7	10.3 9.1 8.2 6.2 6.9	52.6 58.0 63.7	593 477 474 521 385 462	749 727 689 728 598 623	441 466 433 460 400 405	85 78 74 82 85 85		529 546 509 542 485 490	220 181 180 184 111 131	1.49 1.62 1.67 1.23 1.18 1.10-1.30
Soybeans	N11	. acres		Bu/acre				M1). b	u			\$/bu
1982/B3 1983/84 1984/85 1985/86- 1946/87* 1987/88*	0 0 0 0	70.8 63.8 67.8 63.1 61.5	69.4 62.8 66.1 61.6 59.4	31.5 26.2 26.1 34.1 33.8	2.190 f.636 1.861 2.099 2.007 1.825	2.444 1.981 2.037 2.415 2.543 2.420	7/86 7/78 7/93 7/86 7/103 7/90	f, 108 883 1,030 1,053 1,160 1,170	905 743 598 740 700 650	2.099 1.805 1.721 1.879 1.963 1.910	345 176 316 536 580 4 <b>9</b> 5	5.69 7.83 5.84 5.05 4.80 4.75-5.25
Saybeen oil								N#1. 1	bu			B/ 4/10
1982/83 1983/84 1984/85 1985/86* 1986/87* 1987/88*		** **  			12,041 10,872 11,468 11,617 12,653 12,700	13,144 12,133 12,209 12,257 13,600 14,500		9.858 9.566 8.917 10.053 10.500 11.000	2,025 1,824 1,660 1,257 1,100 1,500	11.883 11.412 11.577 11.310 11.700 12.500	1,261 721 632 947 1,800 2,100	20.6 30.5 29.5 18.0 15.0 12.0-16.0
Soybean meel								Thou. to	one			9/ \$/ton
1982/83 1983/84 1984/85 1985/86* 1986/87* 1987/88* See footnotes e					26,714 22,756 24,528 24,851 27,438 27,550	26,889 23,230 24,784 25,338 27,650 21,800		19,306 17,615 18,480 19,090 20,400 21,050	7.108 5.360 4.917 5.036 7.000 6.500	26,415 22.875 24,397 28,126 27,400 27,550	474 255 387 212 250 250	187 188 125 155 160 190-175

Table 17. - Supply & Utilization, continued

		Arms					Feed	Other domes-			Sadina	Fore
	Set milde 3/	Planted	Harves- ted	Yield	ProduG- tion	Total aupoly 4/	resid- uel	tic una	ports	Total	Ending stocks	Pr1c0 5/
		Mil. acres		lb/ecre				M11,	beles			¢/1b
Cotton 10/ 1982/83 1983/84 1984/85 1985/86* 1986/87* 1987/88*	1.6 6.8 2.5 3.6 3.6	11.3 7.9 11.1 10.7 10.0	9.7 7.3 10.4 10.2 8.5	590 508 600 630 552	12.0 7.8 13.0 13.4 9.7	18.6 15.7 15.8 17.6 19.1		5.8 5.8 6.4 7.3 7.2	11.2 6.8 6.2 2.0 6.7 6.1	10.7 12.7 11.8 8.4 14.0 13.5	7.9 2.8 4.1 9.4 5.2 3.8	59.5 63.3 58.7 56.5 52.2

"June 8, 1987 Supply and Demand Estimates. 1/ Marketing year beginning June 1 for wheat, barley, and date, August 1 for cotton end rice, September 1 for soybeans, corn, and sorghum. October 1 for soybeans, and soyoil. 2/ Conversion factors: Hectare (he.) = 2.471 acres, 1 metric ton = 2204.622 pounds, 35.7437 bushels of wheat or soybeans, 39.3678 bushels of corn or sorghum, 45.9296 bushels of barley. 68.8944 bushels of cet., 22.046 cet. of rice, and 4.59 480-pound balss of cotton. 3/ Includes diversion, fix, and acresse reduction programs. 4/ Includes imports. 5/ Market svarage prices do not include an allowance for loans dustanding and Government purchases. 6/ Residual included in domestic use. 7/ Includes seed. 8/ Average of crude soybean oil, Decatur. 8/ Average of 44 percent. Decatur. 10/ Upland and extra long stable. Stock estimates based on Cansus Bureau data which results in an unaccounted difference between supply and use estimates and Changes in ending stocks.

Information contact: National Economics Division, Crops Branch (202) 786-1840.

Table 18.-Food Grains

		Marksti	ng year 1/		196	6		198	7	
	1982/83	1983/84	1984/85	1985/86	Apr	Dec	Jan	Feb	Mar	Apr
Wholesale prices										
Wheat, No. 1 HRW. Kansee City (\$/bu) 2/	3.94	3.84	3.74	3.28	3.45	2.68	2.70	2.80	2.90	2.90
Wheat. DNS. Minneapolis (\$/bu) 2/	3.95	4.21	3.70	3.25	3.42	2.77	2.82	2.65	2.61	2 60
Rice, S.W. Le. (\$/cvt) 3/	18.00	19,38	17.98	16.11	15.50	10.13	10.13	Ø . B6	9.93	10.38
Wheat Exports (mil bu) Will grind (mil bu) Wheat flour production (mil cut)	1.509 656 292	1.428 694 308	1,424 676 301	915 707 317	65 58 26	56 65 29	73 60 27	76 60 27	74 62 28	NA NA NA
fice fxporte (Mil cwt, rough equiv)	68.9	70.3	62.1	58.7	3.0	-4.6	4.9	4.3	5.4	6.4

	Ma	rketing y	ear 1/	1985		19	1987			
	1993/84	1984/85	1985/86	Oct-Dec	Jen-Mar	Apr-May	dun-Aug	Sept-Nov	Qec-Feb	Mar-Apr
Stocks, beginning (mil bu)	1,515	1,398	1,425	2.971.1	2,526.1	2,130.0	1,905.0	3,154.6	2,671.5	2,253.1
Domestic use: Food (sil bu) Feed & meed (sil bu) 4/ Exports (wil bu)	643 469 1.429	651 502 1.424	678 371 915	176.8 24.9 247.3	166.9 4.9 226.1	110.7 1.8 115.3	171.1 349.8 320.8	187.6 34.8 264.2	169.4 46.7 208.1	171.8 2.6 232.1

1/ Beginning June 1 for wheat and August 1 for rics. 2/ Ordinary protein. 3/ Long-grain, milled basis. 4/ Feed use approximated by residual. NA = not evailable.

Information contacts: Allen Schienbein and Janet Livezey (202) 786-1840.

Table 19. - Cotton

144.0											
	Marketing year 1/				1	986		1987			
	1992/83	1883/84	1984/85	1885/86	Apr	Dec	Jen	Feb	Mar	Apr	
U.5. price. SLM. 1-1/16 in. (cte/3b) 2/	63.1	73.1	60.5	60. <b>0</b>	62.6	54.2	57.2	54.8	54.6	57.7	
Northern Europe prices: Index (cte/10) 3/	76.7	87.6	69.2	48.8	48.5	59.2	65.7	65.8	63.0	66.2	
U.S. M (-3/32" (cte/1b) 4/ U.S. Mili consumption (thou below)	78.0 5,512.8	87.1 5,927.0	73.9 5.544.5 (	64.8 6.39 <b>8</b> .9	72.9 571.3	62.1 555.5	65.3 620.8	64.8 587.0	62.5 647.3	65.2 NA	
Exports (thou beles) Stocks, beginning (thou beles)	5,206.8 6,632	6.786.0 7.937	6,201.3 2,775		173.0 1.732 1	543.7 13,080 13	459.9 3,106 12	530.7 1728 1	633.4 1,780	NA NA	

1/ Beginning August 1. 2/ Average spot market. 3/ Liverpool Gutlook "A" index; sverege of five lowest priced of 10 melected growths. 4/ Memphie territory growths. NA = not available.

Information contect: Bob Skinner (202) 786-1840.

		15	986	1967						
	1982/83	1983/84	1884/85	1985/86	Apr	Dec	Jen	Feb	Kar	<b>≜</b> рг
Wholesele Prices										
Corn. No. 2 yellow.										
Chicago (\$/bu)	2.98	3.46	2.79	2.35	2.46	1.66	1.87	1,50	1.60	1.68
Sorghum, No. 2 yellow,								1.00	1100	
Kansaa City (\$/cut)	4.80	5.22	4.46	3.72	4100	2.62	2.50	2.57	2.80	2.85
Sarley, feed,									4100	
Minneapolia (\$/bu)	1.76	2.48	2.09	1.53		14.23	7		3/ 1.64	1.76
Barley, mailting,										
Minneapolis (\$/bu)	2.53	2.84	2.55	2.24	2.40	1.88	1.61	1.92	2.01	2.05
Exporta										
Corn (m11 bu)	1.034	1,902	1,865	1,241	58	111	105	99	145	NA.
Feed grains (mil metric tone) 2/	.53.0	56.5	56.6	36.6	1.7	396	3.1	3.4	4.7	NA

	Marketing year 1/ 19			1985			1987			
Corn	1982/83	1983/84	1984/85	1985/86	Sept-Nov	DeC-Feb	Mar-May	June-Aug	Sept-Nov	Dec-Feb
Stocke, beginning (mil bu) Domestic use:	2.537	3.523	1,006	1.648	1,648	8,615	6.587	4.990	4.040	10.304
Feed (mil bu) Food, seed, ind. (mil bu) Exporte (mil bu) Totel use (mil bu)	4.521 895 1,834 7,849	3.018 975 1.902 6.694	4.079 1.091 1.865 7.036	4,085 1,160 1,241 6,496	1.215 278 418 1,911	1.300 264 465 2.029	1,086 309 204 1,589	494 308 154 956	1,388 280 321 1,989	1,472 270 315 2,058

<sup>1/</sup> September 1 for corn and aorghum: June 1 for cate and barley. 2/ Aggregated data for corn, aorghum, cate, and barley. 3/ Beginning March 1987 reporting point changed from Minneapolis to Duluth. NA = not evailable.

Table 21. - Fats & Oils

		Marketing	year t/			1986			1987	
	1982/83	1983/84	1984/85	1985/86	Ker	Nov	Dec	Jen	Fab	Hac
				1000100	-	1000	000	Amil	100	
Soybeana										
Wholesale price, No. 1 yellow,										
Chicago (\$/bu) 2/	6.11	7.78	5,88	5.20	5.37	4.96	4.88	4.90	4.84	
Crushings (mil bu)	1,107.0	982.7	1.030.5	1.052.6	91.6	109.3	107.6			4.86
Exporte (mil bu)	905.2	742.0	598.2	740.0	89.9	96.6		110.3	102.3	106.0
Stocks, beginning (mil bu)	254.6	344.6	175.7	316.0	97.5		88.2	71.3	73.8	67.0
Soybean of	234.0	344.0	113.7	316.0	91.3	108.1	127.4	117.2	113.1	105.4
Wholesals Price, crude.										
Decatur (cts/lb)	20.62	30 55	00.40							
Production (mil 1b)					17.56		14.94	15.60		15.21
Domestic disap. (mil 1b)	12.040.4	10.872.0	11,467.9	11.620.4	1,005,4	1.171.5	1.152.2	1,185.6	1,109.6	1,149,1
Exportm (mil lb)	9.057.3	8.598.6	9.916.7	10.062.8	847.0	8,86	891.0	787.O	856 O	761.6
	2,024.7	1,813.6	1.659.0	1.257.2	92.8	27.4	22.8	67.9	74.0	52.1
Stocks, beginning (mil 1b)	1,102.5	1.260.9	720.5	632.5	1.181.1	963.6	1,268.9	1,506.5	1.837.3	2,017.0
Soybeen meal										
Wholeealm price, 44% protein.										
Decatur (\$/ton)	167.19	100.21	125.46	154.90	163.70	154.00	149.60	146.80	154.40	146.60
Production (thou ton)	26.713.6	22.756.2	24.529.3	24,957.8	2.159.7	2.562.8	2.527.3	2.590.1	2.409.9	2.489.1
Comestic disap. (thou ton)	19,306.0	17.615.2	19,481.7	19, 122.3	1,405.0	1.575.2	1.796.6	1.926.4	1.513.5	1,538.4
Exports (thou ton)	7,108.7	5.359.7	4,916.5	6.007.0	649.4	818.4	877.7	592.8	930.1	992.4
Stocks, beginning (thou ton)	175.2	474-1	255.4	387.0	261.3	218.0	387.3	240.3	311.2	277.5
Margarine, wholesale price,						21010	301.3	240.3	311.2	277.5
Chicago, white (cts/lb)	41.1	46.3	58.4	42.1	41.53	38.89	20 66	20.05	70 7F	
•	1111	40.0	98.4	74.1	41,53	38.00	38 . <b>\$</b> 5	39.25	39.75	39,20

<sup>1/</sup> Beginning September 1 for soybeans: October 1 for soymes) and Oil: calender year for margarine. 2/ Beginning April 1. 1882, prices based on 30-day delivery, using upper and of the range.

Table 22. - Farm programs, price supports, participation & payment rates

(See the June 1987 issue.)

Information contact: Larry Van Meir (202) 786-1840.

Information Contects: Dave Hull (202) 786-1840.

Information contacts: Roger Hoskin (202) 786-1840: Tom 81ckerton (202) 786-1691.

				Cal	ender yes	ir ē					
					*						
1975	1976	1977	1978	1979	1980	1981	10,82	1983	1984	1985	1986 F

10.782 10.488 5/11.811 102.8 115.9 119 14,255 13.328 16,484 12.057 13.608 15.242 15,105 14,586 14,788 Production (thou ton) 104.7 109.6 120.2 Par capits consumption (los) 1/ 119.3 112.7 117 2 124.5 107.4 108.5 Non Citrus 14.230 13.934 14, 154 14,290 94.0

12,384 15,846 12,274 12,460 13,689 15,152 12,961 7 85.8 84.2 84.3 82.5 85.8 87.3 88.1 460 13.689 15,152 12,961 14,217 14 82.5 85.8 87.3 88.1 88.0 Production (thou tona) 92.6 88.0 93.7 Per capite consumption (1bs) i/

				191	18							
	Hey	June	July	Aug	Sept	Oct	Nov	Dac	dan	Feb	Mar	Apr
Fob anipping point prices Appies (\$/certon) 2/ Pears (\$/box) 3/ Oranges (\$/box) 4/ Grapefruit (\$/box) 4/	18 10 24.18 4.18 5.20	18.50 25.70 4.27 5.88	22.86 NA 3.63 6.17	NA 14.67 4.03 6.76		13 70 15.00 4.47 6.29	15 10 6.58		16.00 4.24	14.00 18.63 4.75 4.55	4,79	15.35 14.10 4.94 5.21
Stocke, and Ing Frash spokes (e11 lbs) Fresh peers (e11 lbs) Frozen fruite (e11 lbs) Frozen orenge juics (e11 lbs)	267.2 4.8 461.4 1.047.5	118.4 .7 558.1 1.056.9	25,4 75.0 719.6 920.3	7.8 124.4 741.1 855.3	2,349.5 325.1 740.7 715.4	4,142.7 333.2 855.6 577.6	3,532.2 281.2 777.5 524.5	2.891.7 214.7 720.9 621.2	2,307.2 170 9 632.3 877.8	1,720.2 127.1 563.0 1.018.7	1,174.0 82.1 497.7 837.1	751.8 54.0 485.3 966.4

I/ Ravised per capita consumption for total U.S. population, including military consumption of both fresh and processed fruit in fresh weight squivelent. 2/ Red Delicious, Nashington, Extra fancy, carton tray pack, 80-113's. 3/ D'Anjou. Washington, etendard box wrapped. U.S. No. 1, 80-135's. 4/ U.S. equivalent of-tree returns. 5/ As of June 1, 1987. NA = not swelleble. U.S. No. 1, Bu F = forscent.

Infprestion contact: Sen Hueng (202) 786-1767.

Table 24. — Vegetables												_	
						Cole	ender y	4474					
	1877	1976		1979	1980	1951		1982	1983	198	14	1965	1986
Production Total vagatables (1.000 cwt) Fram (1.000 cwt) 1/2/ Processed (1.000 los) Potatoss (1.000 los) Potatoss (1.000 cwt) Sweetpotatoss (1.000 cwt) Dry sdible beens (1.000 cwt)	1/ 402.936 t76.541 t1.319.750 398.703 355.334 t1.885 16.565	362,16 182,56 8,980,10 454,00 366,31 13,11	3 190 0 11,153 7 470 4 343 5 13	0,859 3,300 9, 0.069	381,370 180,228 557,100 468,578 302,857 10,853 26,729	379,12: 184,69: 9,221,46: \$17,14: 338,59 12,78: 32,78	20 0 11.17 6 40 1 35	1,818 7,924 9,590 0,826 5,131 4,833 5,563	403,320 197.818 (0,270.050 561,831 333,811 12,083 18,520	457.3 217.1 12.013.0 585.6 362.6 12.6 21.0	132 2 20 11.1 161 5 112 4 186	387.956 107,109 14.853 22,175	445.436 213.724 11.585.630 NA 352,274 12.754 22,898
					1986							1987	
	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	den	Feb	Mar	Apr
Shipments Fresh (1,000 cwt) 4/ Potstoem (1,000 cwt) Swestpotetoem (1,000 cwt)	18.210 13.604 227	32.827 16,037 250	26,825 9,882 177	27.618 7,767 160	17.579 4.066 96		19,275 11,332 428	15,961 9,826 706	10,836	20.607 1e,569 279	18.066 10.729 258	22.26 15.66 26	8 13,550

<sup>1/ 1983</sup> data are not comparable with 1984 and 1985. 2/ Estimate reinstated for expanague with the 1984 crop, all other years also include broccoli, carrote, cauliflower, calery, awast corn. lettuce, honeydews, onions, and tomatoes. 3/ Setimates reinstated for cucumbers with the 1984 crop, all other years also include anap beans, sweet corn, green pass, and tomatoes. 4/ Includes anap beans, broccoli, cabbage, carrote, cauliflower, calery, sweet Corn, cucumbers, aggplant, lettuce, onions, bell peppers, squeek, tomatoes, cantaloupes, honeydews, and waternalons. NA = not aveilable.

Information contact: Shannon Hamm (202) 786-1767.

Table 25 Other Commodities

Table 25.—Other Conf	modities									
			Annue 1				198	6		1987
	1962	1983	1984	1965	1986 F	Jan-Har	Apr-June	duly-Sept	Oct-Dec	Jan Mar
Sugar	. 5,936	5,682	5.890	5.969	6.257	1.615	728	685	3,231	2.035
Production 1/			6.454	8,035	7.810	1.834	1.913	2.069	1,993	1.908
Deliveries 1/	9,153	5,612		3, 126	3.227	3.384	2,540	1.652	3,158	3,507
Stocke, ending 1/	3.068	2.570	3,005	3.146	31627	3.404	41040	1,200		
Coffee Composite green price	132.00	131,51	142.95	137.46	185.18	215.33	190.79	174.92	159.69	115.38
N.Y. (cts/16)										
Imports, green bean equi (elllion lbs) 2/	v. 2,352	2,259	2.411	2.550	2,596	810	653	635	498	574
(alliton los) 2/		Annu81				1986			15	987
	1984	1985	1986	Feb	Sept	Oct	Nov	Déc	Jan	Feb
Tobacco	****									
Prices at auctions 3/								9.0		
Flue-Cored (dol/1b)	1,81	1.72	1.52	NO	1.60	1.50			NQ	NQ
Burley (dol/1b)	1.68	1.59	1.57	1.58	NQ	NQ	1.58	1.57	1.52	1.57
Domestic consumption 4/						CO 0	49.2	48.8	35.1	42.7
Cigarettes (bil)	600.4	594.0	584.0	43.2	50.8	52.0				213.4
Lerge cigere (mil)	3.493	3,226	3,090	198.9	272.3	268.5	220.9	261.6	223.4	413.4

<sup>1/ 1.000</sup> thart tone, raw value. Quarterly date shown at end of each quarter. 2/ Green and processed coffee. 3/ Crop year July-June for flue-cured, October-September for burley. 4/ Texable removals. F = forecast, NQ = no quote.

Information contacts: (sugar) Dave Harvey (202) 786-1769: (coffee) Fred Gray (202) 786-1769: (tobacco) Verner Griss (202) 786-1768.

Table 26. - World Supply & Utilization of Major Crops, Livestock, & Products

	1981/82	1982/83	1983/84	1984/85	1985/86	1986/87 F	1987/88
Wheat				Million unite	1		
Ares (hectare)	020.2						
Production (metric ton)	238.7	237.7	229 . 1	231.4	229.3	227.8	
Exports (matric ton) 1/	449.5	477.5	489.3	511.5	498.8	529.2	500 . B
Consumer ( and the ton) 1/	101.3 443.6	98.7	102.0	107.0	84.9	90.6	96.6
Consumption (metric ton) 2/	443.6	462.2	482.2	495.6	487.3	517.4	506.8
Ending stocks (metric ton) 3/ Coarss grains		102.3	109.5	125.3	136.8	148.6	150.4
Arms (hectars)	349.9	339.7	335.3	335.5	340.4	339.2	
Production (metric ton)	766.0	784.4	686.8	814.0	845.7	839.1	8 tO. 4
Exports (metric ton) 1/	86.6	89.6	93.1	100.7		87.4	
Consumption (metric ton) 2/	737.7	753.1	761.7	763.1	83.3 770.6	800.4	90.0 821.5
Consumption (metric ton) 2/ Ending stocks (metric ton) 3/	120.7	151.8	77.0	107.8	182.9	221.6	210.5
Rice, milled							
Ares (hectars)	145.2	141.1	144.3	144.4	144.8	145.2	
Production (metric ton)	280.6	265.7	308.0	319.2	320.4	317.2	323.3
Exports (matric ton) 4/	11.8	11.9	12.6	11.5	12.7	11.8	11.8
Consumption (metric ton) 2/	281.5	280.3	300.8	314.1	316.9		324.2
Ending stocks (metric ton) 3/	21.3	17.3	t7.2	22.3	25.8	22.1	20.7
Total grains							
Area (hectare)	733.8	718.5	708.7	711.3	714.5	712.2	
Production (metric ton)	1,496.1	1,547.6	1,484.1	1,644.7	1,664.9		1.642.5
	209.7	200.2	207.7	218.2	180.9	189.8	
Consumption (metric ton) 2/	1,492.8			1,592.8			198.4
Ending stocks (metric ton) 3/	229.0	271.4	203.7	255.4	345.5	392.3	1,652.6 381.6
Officeeds							
Crush (metric ton)	138.9	143.5	136.6	450 G	154.0	455.4	
Production (metric ton)	169.4	178.2	165.6	150.6 191.0		156.4	5
Exporte (metric ton)	35.9	35.2	33.0		195.9	196.0	188.0
Ending stocks (matric ton)	13.5	20.5	15.8	32.9 21.2	34.2 26.8	34.8 28.4	
Hents							
Production (metric ton)	94.5	88.1	92.8	101.8	304.0		
Exporte (metric ton)	28.8	31.6	29.6	32.3	104.2	106.8 35.2	
0118							
Production (metric ton)	41.6	43.4	42.3	46.1	40.0		
Exports (metric ton)	13.4	14.0	13.7	156	49.3 16.4	49.4 16.3	
Cotton							
Ares (hectare)	33.0	31.4	31.0	33.8	31.7	70.0	
Production (bale)	71.2	68.1	67.7	88.1		30.0	
Exports (bale)	20.2	19.4	10.0	20.5	78.9	69.1	77.5
Consumption (bale)	66.2	68.3	60.2		20.3	23.4	23.3
Ending stocks (bale)	25.2	25.1	19.2 60.7 25.1	70.4 42.8	76.9 46.0	81.4 33.1	81.0 29.3
	1981	1982	1983	1984			
Red meat				1384		1986 F	1987 F
Production (mil metric tons)	83.6	93.9	96.4	98.1	404 0	100.0	
Consumption (mi) metric tons)	92.0	92.2	94.7		101.8	102.3	102.4
Exports (mil metric tons) 1/	5.7	5.8	5.8	96.1 5.9	6.3	101.0 6.1	101.0
Poultry							2.7
Production (mil metric tons)	22.5	23.1	23.5	24.2	25.2	00.0	67.4
Consumption (mil metric tons)	22.1	22.7	23.5	24.0	_	26.0	27.4
Exports (mil matric tons) 1/	1,5	1.4	1.3	1.2	24.8 1.2	25.5 1.2	26.9 1.3
Dairy							
Milk production	300.7	396.9	412.5	413.0	417.9	422.8	423.3

<sup>1/</sup> Excludes intra-EC trade. 2/ Where stocks data not available (excluding USSR), consumption includes stock changes. 3/ Stocks date are based on differing marketing years and do not represent levels at a given date. Data not available for all countries: includes estimated change in USSR grain stocks but not absolute level. 4/ Calendar year data. 1982 data correspond with 1981/82, etc. F = forecest.

Information contact: Frederic Surle (202) 786-1693.

Table 27.—Prices of Principal U.S. Agricultural Trade Products

	Armal				1986			19	87	
	1984	1985	1956	Apr	Nov	Dac	Jan	Feb	Mar	Apr
Export commodities										
Wheat, f.o.b. vessel.										
Gulf porta (\$/bu)	4.17	3.73	3.19	3.76	2.90	2.97	3.00	3.08	3.17	3.13
Corn. F.o.b. vessel. Gulf porta (\$/bu)	3.50	2.89	2.27	2.59	1 69	1.69	1.77	1.74	1.05	1.03
Grain sorphus.										
f.o.b. vessel, Gulf Ports (\$/bu)	3.00	2.64	2.16	2.56	1.89	1.84	1.75	1.75	1.87	1.86
Soybeana, f.o.b. vessal, Gulf Porta (\$/bu)	7.38	5.83	5.45	5.57	5.24	5.14	5.13	5.08	5.14	5.35
Soybean 011, Decatur (cts/1b)	30.75	27.03	16.36	17.64	14.66	14.68	15.45	15.21	15.03	15.03
Soybeen eeel, Decatur (\$/ton)	166.80	127.15	157.62	156.72	154.05	149.54	147.65	153.24	146.98	158.48
Cotton, & market avg. spot (cts/1b)	68.37	50.55	53.47	62.62	45.75	54.15	57.17	54.75	54.60	57.72
Tobacco, avg. price at auction (cta/lb)	170.64	172.05	154.26	156.58	146.40	146.40	144.90	145.82	146.51	145.58
Rice, f.o.b. mill, Houston (\$/cwt)	18.47	18.49	14.60	17.25	13.00	13.00	11.13	10.50	10.50	10.50
Immedible taliou. Chicago (cta/1b)	17.47	14.33	8.03	0.94	0.47	9.40	10.69	11.00	0.77	12.58
Import commodities										
Coffee, N.Y. apot (\$/1b)	1.46	1.42	2.01	2.28	1.67	1.46	1.27	1.20	1.03	1.02
Rubber, N.Y. apot (cta/1b)	49.70	41.91	42.87	39.18	44.78	44.67	45.93	46.51	46.11	47.39
Cocos beans, N.Y. (\$/1b)	1.06	. 99	.88	.05	.87	.06	. 116	.65	.87	.90

Information contact: Hary Taymourian (202) 786-1692.

Table 28.-Indexes of Nominal & Real Trade-Weighted Dollar Exchange Rates

					1986			-			1987		
		June	July	Aug	Sept	act	Nov March	Dec 1973=100	Jan	Fab	Mar	Apr	May
Total U.S.	trad	e 1/											
Non ina 1		114	110	108	107	107	108 Apr 11	107	101	99	99*	97*	96=
Agricultur	al to	ade											
Non-Ina-1	2/	4,498	4.567	4,661	4.680	4,733	4.794	4,903	5,238	6,102	6,954	7,783	8.838
Real 3/		85	85	87	87	69	90	88*	86*	85*	85*	84*	84*
Soybaana													
Nontral	2/	103	161	250	266	280	294	305	314	327	343	358	374
Rea1 3/		75	75	75	75	75	76	75*	72*	71*	71*	70"	69"
Wheat													
Non-true1	2/ 2	6,449	26,498	26.501	26,514	26,733	27,020	27.616	29,557	34,601	39.700	44,815	57.302
Real 3/		101	100	102	102	109	110	107*	105*	104*	106*	105*	108*
Corn													
Non truit	2/	4,083	4,172	4,297	4,320	4,369	4,430	4,534	4,842	5,631	6,407	7,158	9,020
Real 3/ Cotton		77	78	BO	90	ВО	80	79-	76*	76*	76*	74-	74*
Nomine1	2/	233	231	230	233	236	237	237	234	233	233	272	270
Real 3/		92	81	90	0.1	92	92	92*	91*	90*	80*	69*	80*

if federal geserve Board index of trade-weighted exchange value of the U.S dollar sgainet 10 other major industrial country currencies, plus Switzerland. These currencies dominate the financing of U.S total trade. 2/ Nominal values are percentage changes in currency units per dollar, weighted by proportion of agricultural exports from the United States. An increase indicates that the dollar has appreciated. 3/ The real index deflates the nominal entire by Consumer Price changes of the countries involved, resulting in divergence between nominal and real indexes when high-inflation countries figure eignificantly. The nominal Reserve index shows little divergence between nominal and real indexes bacause of station rates among the countries included. \*Preliminary. Information contact: Edward Milson (202) 786-1688.

Table 29. - Trade Balance

Idiioo									
				Fiscal yea	ra*				Mar
1979	1960	1981	1982	1963	1954	1985	1986	1987 F	1987
				\$ m	1111on				
31.979	40,481	43,780	39.085	34,769	38.027	31,201	26.325	26.000	2.416
135,838	169.846	185, 423	176.310	159,373	170.014	179,236	176,613	NA	17.923
167.818	210.327	229,203	215.405	194, 142	208,041	210.437	202,938	NA	20,338
,		,							
16.186	17.276	17.218	15,481	16,271	18,916	18.740	20,075	20,000	1.912
177.424	223,590	237.469	233,353	230,629	207,736	313.722	342,855	NA	31,118
193,610	240.066	254.687	248.834	246,900	316,652	333,402	363.730	NA	33.030
15.793	23,205	26.562	23,614	18.498	19,111	11,461	5,450	6,000	504
-41.585	-53.744	-52.046	-57,043	-71.256	-127.722	-134,486	-165.242	NA	~13,195
-25.792	-30.539	-25.484	-33,429	-52.758	-108,611	-123,025	-160.792	NA	~12,691
	1979 31,979 135,939 167,819 16,186 177,424 193,610 15,793 -41,585	1878 1860 31,978 40,481 135,838 169,846 167,818 210,327 16,186 17,276 177,424 223,590 193,610 240,866 15,793 23,205 -41,585 -53,744	1878 1860 1981 31,978 40,481 43,780 135,838 169,846 185,423 167,818 210,327 229,203 16,186 17,276 17,218 177,424 223,590 237,469 193,610 240,866 254,687 15,793 23,205 26,562 -41,585 -53,744 -52,046	1878 1860 1981 1982  31,978 40,481 43,780 39,085 135,838 169,846 185,423 176,310 167,818 210,327 229,203 215,405  16,186 17,276 17,218 15,481 177,424 223,590 237,469 233,353 193,610 240,866 254,687 248,834  15,793 23,205 26,562 23,614 -41,585 -53,744 -52,046 -57,043	Fiscal year 1978 1980 1981 1982 1983 \$ m \$ 31,978 40,481 43,780 39,085 34,769 135,838 169,846 185,423 176,310 168,373 167,818 210,327 229,203 215,405 194,142 16,186 17,276 17,218 15,481 16,271 177,424 223,590 237,469 233,353 230,628 193,610 240,866 254,687 248,834 246,800 15,793 23,205 26,562 23,614 18,488 -41,585 -53,744 -52,046 -57,043 -71,256	Fiscal years*  1978 1980 1981 1982 1983 1954  \$ million  31,978 40,481 43,780 39,085 34,769 38,027 135,838 169,846 185,423 176,310 158,373 170,014 167,818 210,327 229,203 215,405 194,142 208,041  16,186 17,276 17,218 15,481 16,271 18,916 177,424 223,590 237,469 233,353 230,628 287,736 193,610 240,866 254,687 248,834 246,900 316,652  15,793 23,205 26,562 23,614 18,488 19,111 -41,585 -53,744 -52,046 -57,043 -71,256 -127,722	Fiscal years*  1978 1960 1981 1982 1983 1954 1985  \$ million  31,978 40,481 43,780 39,085 34,769 38,027 31,201 135,838 169,846 185,423 176,310 159,373 170,014 179,236 167,818 210,327 229,203 215,405 194,142 208,041 210,437 16,186 17,276 17,218 15,481 16,271 18,916 18,740 177,424 223,590 237,468 233,353 230,628 287,736 313,722 193,610 240,866 254,687 248,834 246,800 316,652 333,482 15,793 23,205 26,562 23,614 18,488 19,111 11,461 -41,585 -53,744 -52,046 -57,043 -71,256 -127,722 -134,486	Fiscal years*  1978 1980 1981 1982 1983 1954 1985 1986  \$ million  31,978 40,481 43,780 39,085 34,769 38,027 31,201 26,325 135,838 169,846 185,423 176,310 188,373 170,014 179,236 176,813 167,818 210,327 229,203 215,405 194,142 208,041 210,437 202,938 16,186 17,276 17,218 15,481 16,271 18,916 18,740 20,675 177,424 223,590 237,468 233,353 230,628 287,736 313,722 342,855 193,610 240,866 254,687 248,834 246,800 316,652 333,482 363,730 15,793 23,205 26,562 23,614 18,488 19,111 11,461 5,450 -41,585 -53,744 -52,046 -57,043 -71,256 -127,722 -134,486 -165,242	Fiscal years*  1978 1980 1981 1982 1983 1954 1985 1986 1987 F  \$ million  31,978 40,481 43,780 39.085 34,769 38.027 31.201 26.325 26.000 135,838 169,846 185,423 176.310 158,373 170.014 179,236 176.613 NA 167,818 210,327 228,203 215,405 194,142 208,041 210,437 202,938 NA 16,186 17,276 17,218 15,481 16,271 18,916 18,740 20,875 20,000 177,424 223,590 237,468 233,353 230,629 287,736 313,722 342,855 NA 193,610 240,866 254,687 248,834 246,800 316,652 333,482 363,730 NA 15,793 23,205 26,562 23,614 18,488 19,111 11,461 5,450 6,000 141,585 -53,744 -52,046 -57,043 -71,256 -127,722 -134,486 -165,242 NA

\*Fiscal years begin October 1 and and September 30. Fiscal year 1886 began Oct. 1, 1885 and ended Sept. 30, 1886. 1/ DomestiC exports including Department of Defense ehipments (F.A.S. value). 2/ Imports for consumption (customs value). NA = not evailable. F \* forecast. Information contect: Steve MacDonald (202) 786-1621.

,		Fier	i yeare*		Ma-		Finan			
	1884	1985	1986		Mar 	1984	1985	1 years*	1987 F	Mar 1987
				and units		7007	,,,,,	\$ million	1207	1307
Exporte										
Animal®, live (no) 1/	754	996	570		2.1	276	255	344	**	12
Meats 5 preps., excl. poultry (mt)	422	427	451		42	929	906	1,012	7-	106
Dairy products (mt) Poultry meats (mt)	418 225	423 234	481 265		39 26	393	414	430	400	44
Fets, oils, & greases (mt)	1.395	1,217	1,355		107	280 703	257 608	282 477		3 t 3 d
Hides & ekins incl. furskins			(1000			1,318	1,325	1,456		155
Cattle hides, whole (no) 1/	24.283	25,456	25.973		2,066	1,010	1,019	1,150		103
Nink pelts (no) 1/	2,551	2,237	2.697		320	67	60	65		12
Graina & feeds (mt) Wheat (mt)	108,194	93.903	74,437		7.774	17,304	13,285	9,476	4/8,200	752
Wheat flour (mt)	1.071	28,523	25,490 1,137		1,783	6.497 234	4,264 164	3,259 204	5/3,000	192
Rice (mt)	2,293	1.972	2,382		171	897	677	648	500	40
Feed grains, incl. products (mt)	55,546	55,362	36,293		4,685	8,217	6.884	3.819	3,000	359
Feeds & fodders (mt)	7,021	6.533	8.381	., ,	930	1,216	1,004	1,289		133
Other grain products (mt) Fruits, nuts, and preps, (mt)	564	795	754		80	243	293	257		26
Fruit juices incl. froz. (hl) 1/	1.931 5.598	1,807	2.003 3.652		179 379	1,594	1,687	1.766		151
Vegetebles & preps. (mt)	1.527	1,420	1.467		152	223 999	200 946	1,000		17 116
Tobacco, unmanufactured (mt)	227	257	224	200	20	1,433	1,588	1,318	1,400	107
Cotton, excl. linters (mt)	1,481	1.277	482	1,500	138	2.395	1,945	678	1,700	144
Seeds (mt)	252	289	269		24	326	352	366	400	32
Sugar, cane or best (mt) Dilaceds & products (mt)	285	355	375		57	74	65	75	- 4	11
Oilseeds (mt)	26,961	23,803 17.886	27,557	B/19.600	2.859 1.876	8.602	6,195	6, 266	7/6,000	578
Soybeans (mt)	19,265	16,621	20,139	18.100	1.845	6.254 5.734	4.324 3.876	4,394	4,000	371 354
Protein meal (mt)	5,060	4,606	5.588	6.000	810	1,217	853	1,127	1,000	169
Vagetable oils (mt)	1,435	1,311	1.284		74	1,131	1,018	746		38
Essential oils (mt)	- 11	12	7		1	96	105	105		10
Other	465	443	568		44	1,082	1.069	1, 126		114
Total	143,794	125,967	109 . 94 1	127,500	11,462	38,027	31,201	26,325	26.000	2,416
Imports										
Animale, live (no) i/	1,907	2,120	1,885	-	197	596	569	637	700	56
Meate & preps., excl. poultry (et)	905	1,123	1,139	1,127	107	1,931	2,214	2,248	2,400	227
Beef & veal (mt) Pork (mt)	550 328	674 416	693	712	64	1,165	1.295	1.252	1,500	128
Dairy products (mt)	382	418	406 400	415 410	39 26	703 757	847 763	900	900	91
Poultry and products 1/		7.0	400	410		122	93	786 101	800	61 10
Fets, 0110, & greases (mt)	18	21	22		2	13	18	17		2
Hides & skine, incl. furekins 1/						216	240	200		40
Wool, unmanufactured (mt)	59	43	53		5	193	145	160	**	16
Greins & feeds (mt) Fruite, mute, & preps.	1,805	2.070	2,311	2,580	208	534	604	668	700	62
excl. juices (et)	4.036	4.483	4.637	4.830	524	1,634	1,691	1,976	2,000	247
Banenae & Planteins (mt)	2,727	3.022	3,042	3,100	278	666	752	740	700	73
Fruit juices (ht) 1/	27.247	35,112	31.539	28,000	2,865	671	995	698	600	66
Vegetables & preps, (mt)	2,093	2,140	2,189	2,260	281	1,314	1,347	1,560	1,500	158
Tobacco, unmanufactured (mt) Cotton, unmanufactured (mt)	190	191	208	220	21	563	556	605	700	62
Seeds (mt)	32 82	31	41		5	17	17	.14		1
Nursery stock & cut flowers 1/		92	89	8.8	22	97	91	111	100	22
Sugar, cane or beet (mt)	2.829	2,338	1.905	1,800	127	282 1,144	318 812	353 654	*-	25 47
Ollsmeds & Products (mt)	1,137	1,271	1.508	1.788	137	799	784	639	600	52
Dileads (mt)	223	253	197		12	95	98	68		14
Protein meel (mt) Vegetable oils (mt)	118	159	138	4.4	20	21	17	15		2
Beverages excl. fruit juices (h1)1/	797 14, 120	859 15,494	1,173		105	683	670	555		46
Coffee, tee, cocpa, spices (mt)	1,776	1,868	1,940	1,868	1.367	1,547	1,622	1,848	r 400	165
Coffee, incl. products (mt)	1.128	1,128	1,223	1.160	113	3,300	4.983	6.099 4.400	5,400 3,800	446 292
Cocoa beans & products (mt)	451	539	507	525	46	1.058	1.285	1,189	1,200	93
Rubber & allied gums (mt)	BOB	798	801	800	85	854	680	615	600	74
Other						844	900	885		73
Total				9						

<sup>\*</sup>fiscal years begin October 1 and and September 30. Fiscal year 1886 began Oct. 1, 1985 and anded Sept. 30, 1986. -- not available. 1/ Not included in total volume. 2/ Forecasts for footnoted items 2/-5/ are based on slightly different groups of commodities. Fiscal 1986 exports of categories used in the 1987 forecasts were: 2/ 413 thousand at. 3/ 1,306 thousand at. 4/ 9,648 million. 5/ 3,489 million, 1.m. includes flour. 6/ 8,218 thousand at. 7/ 6,439 million, 8/ 20,481 thousand at. Fiscal 1986 million. 5/ 3,489 million, 1.m. includes flour.

18,916 19,740

20,875

20,000

Information contact: Steve MacDonald (202) 786-1621,

1,812

Table 31, U.S. Agricultural Exports by Region

		riscar	years*		Nar		ange from	year- earl		Ma
gion & country	1994	1985	1986	19 <b>87</b> F	1987	1984	1985	1986	1987 F	191
			\$ m1111	on				Parcen	t	
stern Europe	8,265	7.183	6,857	6.800	681	-8	-22	-5	-3	
European Community (EC-12)	8.650	6,668	6,442	6.400	646	.8	-23	-3	-2	
Beigius-Luxenbourg	836	470	361		27	31	-44	-23		
Frence	5 10	396	431		43	-1	-22	9	=-	
Germany, fed. Rep.	1.260	900	1.001		135	-13	-38	11	13	•
Itely	771	677	693		77		-†2	2		
Natherlands	2,227	1,926	2.042	The sales	185	-21	-14	6		_
United Kingdom	790	628	628 308		46 31	-4	-20 -28	-39		_
Portugal	702	502 832	723		65	10	-32	-13		
Spain, incl. Canary letands	1,232	515	415	400	35	-10	- 16	- 19	0	-
Other Western Europe 5witzerland	311	232	128		18	-12	-36	-45		
etern Europe	741	532	447	500	166	-10	-28	-16	0	
German Dem. Rep.	132	81	52		14	7	-39	-36		
Poland	197	126	42		20	-15	-36	-66		
fugoelavie	180	137	134		15	-28	-24	-2		
toman 1 e	155	96	112		6	35	-43	27	7777	
S R	2.512	2,525	1,105	900	30	156	1	-56	-45	
10	15,209	11,033	10,498	11,700	1.018	12	-22	-12	⊴2	
(est Asia (Midenst)	1.865	1.452	1,243	1,600	159	26	-22	-14	<b>10</b> -	
Turkey	222	129	111		16	693	-42	-13		
lraq	423	371	321		36	31	-12	- #3		
Israel	351	300	255		29	20	-15	-15		
Saudie Arabie	497	381	335		61	11	-23	-12		
outh Asia	867	599	517	400	23	-26	-31	-14	-2	
Bengladesh	157	205	94		3	3	31	-54		
India	376	129	90		8	-51	-66	-30		
Pak 10tan	265	228	285		6	33	-20	25		
in ina	692	239	88	200	20	27	-65	-63 -9	0	
aPen	6.835	5.663	5.139	5.500	430 61	18	-18 -31	-14	14	
outheast Adia	1,218	842	725 172	800	10	7	+53	-16		
Indonesia	438 300	204			25	-21	-5	-5		
Philippines	3,631	285 3,138	270	3,200	326	10	-14	-11	7	
ther East Asis	1.408	1,342	1,108	3,200	123		-5	-17		
Teluen Korea, Rep.	1,816	1.400	1,277		165	14	-23	-9		
Hong Kong	407	396	398		37	18	-3	1		
ica	2,868	2.527	2.135	1,900	140	26	-12	-16	or 5	
iorth Africa	1,542	1,207	1.402	1,300	101	6	-22	16	0	
Morocco	341	156	159		13	52	-54	2		
Algeria	162	220	330		34	-20	36	50	.4-1	
Egypt	882	766	875		4,6	-3	-13	14	- 4 46	
ub-Sahara	1,327	1,320	733	600	3 <b>0</b> 6	62	-1 6	-44 -57	- 1 4 <sup>6</sup>	
Nigeria Rep. S. Africa	345 525	36 <b>7</b> 1 <b>8</b> 9	158 70		2	304	-64	-63		
in America & Caribbean	5,279	4,570	3,599	3.800	315	9	-13	-21	8	
rezil	438	557	444		26	10	27	-20		
eribbean Ielends	827	771	752	800	69	7	-7	-2	0	
entrel America	396	361	334	400	26	11	-9	-7	33	
olombia	220	238	137		f3	-14	8	-42		
exico	1,966	1,566	1,115	1,300	133	11	-20	-25	27	
eru enezuela	227 778	106 721	108 493		33	-12 26	-53 -7	-32		
ada	1,936	1,727	1,466	1,700	14,7	<b>4</b> 1	-11	-15	:7	
an1a	216	204	216	200	19	Z.a.t	-6	6	0	
Total	38,027	31,201	26,325	27,500	2,416	8)	-18	- 16	± 44	
				14,200		4	-21	-a	±3	
#Bloped Countries Se Developed Countries	19.180 14.902	15.225 12,680	13,963 10,721	14,200	1,304	7	-15	-15	÷3	
SE NEADINHAM FORUILISE	3.945	3,296	1,640	1.500	116	67	-16	-50	-3 k	

<sup>\*</sup>Fiscal years begin October 1 and end September 30. Fiscal year 1986 began Oct. 1, 1985 and ended Sept. 30, 1986. File forecast.

Note: Adjusted for transchipments through Canada.

Information contact: Steve MecDonald (202) 786-1621.

Table 32. - Farm Income Statistics

							Calandar	yeare				
		1977	1978	1979	1980	1981	1982	1983	1984	1985	1986 P	1587 F
							\$ b11	11pn				
1.		97.5	114.3	133.0	142.0	144.1	147.1	140.9	146.4	148 5	139	f31 to f33
	Crops (incl. net CCC loans)	48.6	53.2	62.3	71.7	72.5	72.4	67.0	69.2	72.7	63	54 to 56
	Liveatock	47.6	59.2	69.2	68.0	69.2	70.2	69.5	72.9	69.4	71	71 to 73
	Farm related 1/	1.2	1.9	3.2	2.3	2.5	4.5	4.4	4.3	6.4	5	4 to 6
2.	Direct Government Payments	1.8	3.0	6.4	1.3	1.9	3 5	8.3	8.4	7.7	12	15 to 17
	Cash payments	1.8	3.0	1.4	1.3	1.9	3.5	4.1	4.0	7.6	B	7 to B
	Value of PIK commodities	0.0	0.0	0 0	0.0	0.0	0.0	5.2	4.5	0.1	4	7 to 9
3.	Total gross farm income (4+5+6) 2/	108.8	128.4	150.7	149.3	166.3	163.4	152 4	174.4	166.6	158	154 to 156
4.	Grose cash income (1+2)	99.3	117.3	135.1	143.3	146.0	150.6	150.2	154.9	156.2	151	146 to 148
5.	Nonmoney income 3/	8.4	9.3	10.6	12.3	13.0	14.1	13.2	13.3	11.5	10	8 to 10
6.	Value of inventory change	1.1	1.9	5.0	-6.3	6.5	-1.3	-10.9	6.3	-1.1	-3	-4 to 0
77.	Cash expenses 4/	71.4	84.2	101.7	109.1	113.2	113.8	113.0	(15.6	112.1	102	96 to 98
Β.	Total expenses	88.9	103.2	123.3	133.1	139.4	140.7	139.5	141.7	136.1	125	119 to 121
9.	Net cash income (4-7)	27.8	33.1	33.4	34.2	32.8	36.8	37 (	39.3	44.0	49	48 to 52
10.	Net farm income (3-8)	19.9	25.2	27.4	16.1	26.9	22.7	13.0	32.7	30.5	33	33 to 37
	Darlated 1982\$)	28.5	34.9	34.9	18.9	28.6	22.7	12.5	30.3	27.3	29	27 to 30
11.	Off-ferm income	¥ 26.1	29.7	33.6	34.7	35.8	16.4	37.0	37.9	40.8	43	43 to 45
12.	Loan changes 5/: Real estate	7.6	7 6	13.0	9.3	9.4	4.0	2.5	-O.B	-5.6	-8	-8 to -4
13.	5/: Nonreel estate	6.8	0.3	10.9	5.8	6.2	3.4	1.0	-0.8	-9.2	- 10	-9 to -5
14.1	Rental income Plus monetary change	3.5	4.1	6.3	6.1	6.4	6.4	5.7	7.8	8.0	7	5 to 7
15.	Capital expenditures 5/	15.0	17.9	19.8	18.0	16.8	13.7	13.0	12.5	10.1	á	6 to 8
16.	Net cash flow (9+12+13+14-15)	30.8	35.1	43.7	37.5	37.9	37.0	33.3	33.0	27.1	30	34 to 38

P = praiminary. F = forecast. 1/ Income from machine hire, custom work, males of forest products, and other size. Cash sources. 2/ Numbers in parentheses indicate the combination of items required to calculate a given item. 3/ Value of home Consumption of malf-produced food and imputed gross rental value of farm dwellings. 4/ Excludes capital consumption, perquisites to hired labor, and farm housahold sxpenses.

5/ Excludes farm housaholds. Totals may not add due to rounding.

Information contact: Richard Kodi (202) 786-1808.

Table 33.—Balance Sheet of the U.S. Farming Sector

					Cal	endar year					
	1977	1975	1979	1960	1981	1982	1983	1984	1985	1986 P	1987 F
						\$ billion	1				
nsete											
Real astate 1/	507.7	600.7	704.2	779.2	780.2	745.6	736.1	639.6	559.6	515	515
Non-real setate	149.0	183.0	213.8	224.0	225.0	232.2	220.4	216.5	211.9	196	196
Livestock & Poultry Machinery & motor	31.9	51.3	61.4	60.6	53.5	53.0	49.7	49.6	45.9	44	48
veh101es	69 9	78.2	90.6	96.8	103.0	103.7	100.8	95.0	92.2	86	86
Crops atored	24.8	28.0	33.5	36.5	36.1	40.6	33.2	33.7	37.1	29	26
Financial assats	22.4	25.5	28.2	30.1	32.4	34.9	36.5	38.1	36.7	35	36
Total farm essets	656.7	783.7	818.1	1,003.2	1,005.2	977.8	956.5	856.1	771.4	711	711
iabilities											
Real estate	58.0	65.6	79.5	87.9	97.2	101.2	103.7	102.9	97.3	90	8.00
Non-real estate	52.4	66.4	76.7	82.5	91.6	102.4	98.7	85.6	84.8	87	63° 75
CCC loans	4.5	5.7	5.1	5.0	8.0	15.4	10.8	8.6	16.9	19	14
Other non-rael estate	52.4	60.7	71.6	77.5	83.6	67.0	87.8	87.1	77.0	68	61
Total farm liabilities		131.9	155.2	170.4	168.8	203.6	202.4	198.7	192.1	177	158
Total farm equity	541.8	651.6	762.9	632.9	816.4	774.2	754.0	657.3	570.3	534	553
						Percent					
lected ratios											
Debt-to-assets	17.5	16.8	16.9	17.0	18.8	20. 0	24.2				
Debt-to-equity	20.0	19.3				20.8	21.2	23.2	24.9	24.9	22.2
Oebt-to-net cash income			19.6	19.7	23.1	26.3	26.8	30.2	33.2	33 1	28.6
Sept to ret Cash Income	412.3	398.2	464.4	497.7	576.1	553 Q	545.5	505.8	436.2	361 2	316.0

<sup>1/</sup> Excludes fare household. P = preliminary. F = forecast.

Information contact: Richard Kodi (202) 786-1808.

Table 34.-Cash Receipts from Farm Marketings, by State

	Lt	vestock & P	roducta			Crop	s 1/			Total	1/	
Region				Nar			Feb	Mar			Feb	Malh
State	1985	1986	Feb 1987	1987	1985	1986	1987	1987	1995	1986	1987	1987
	1503					\$ m111	ton 2/					
orth Atlantic						4.0	20	:24	378	383	39	44
Na 174	250	241	19	20	127	142 38	3	3	107	110	9	10
New Hampshire	71	72	6	6	36	36	2	2	384	398	31	34
Versont	352	J6 1	29	33	32	292	10	34	389	423	20	25
Meesechusetts	124	131	11	11	265 48	63	3	4	63	75	4	5
Ahode Island	13	12	. 1	17	110	162	9	12	316	372	24	29
Connecticut	206	210	15	156	719	691	39	47	2.564	2.501	160	203
New YORK	1,845	1,811	141		447	430	16	22	591	580	20	35
New Jeresy	144	150	12	201	966	925	7.1	76	3,150	3,163	250	277
Pennsylvania	2,184	2,238	180	201	900	3.0	* *	, -				
orth Centrel			440	127	2,430	2.017	58	94	3.940	3,582	176	221
Ohio	1.511	1,565	118	137	2.869	2,591	109	57	4.597	4.441	240	194
Indiana	1,728	1.650	131	186	5.704	4,692	218	174	7.768	6,036	377	371
Illinoia	2,063	2.144	159	100	1,619	1.418	\$5	49	2.850	2,655	150	150
Michigan	1,231	1,237	95	370	1.012	889	11	4	5,111	5,049	331	371
wiaconsin	4.100	4.160	321	303	3,102	2.644	51	71	6.472	6,039	308	374
Minneagte	3,370	3.395	258	470	4,390	4.026	278	89	9.201	8.007	700	559
Iowa	4,811	4.980	423	169	1.738	1.572	63	69	3.668	3,496	200	238
Missouri	1.930	1.925	137	69	2,060	1.599	41	74	2,746	2,275	119	143
North Dakota	686	676	76	139	1,076	922	10	4	2.979	2,448	160	144
South Dakots	1,903	1.526	150	337	3.093	2.632	73	18	7,206	6,891	479	355
Nebraska	4.113	4,260	406		2,478	1,957	54	35	5,741	5,404	341	346
Kansaa	3,264	3.447	287	311	4,470	11207	-					
Southern				27	137	111	-4	4	490	470	33	31
Delaware	352	359	29	58	378	370	14	27	1.148	1,185	78	84
Maryland	770	8 14	63		623	488	18	21	1.627	1,614	92	10
Virginia	1,004	1.127	74	86	49	71	5	3	241	227	15	10
west Virginie	192	156	11	13		1,598	26	32	3.914	3,777	178	200
North Carolina	1,934	2,179	152	167	1.980	437	8	10	1,033	890	40	45
South Carolina	415	453	32	35		1,340	34	51	3.327	3,224	172	203
Georgia	1,727	1,885	139	152	1.600	3.856	459	505	4.741	4.856	546	594
Florida	1.015	1,000	87	88	3,726 1,519	1.074	33	24	2.971	2.385	103	100
Kentucky	1,352	1.311	70	107	1.057	692	27	28	2,057	2,025	108	135
Tanneasse	1,000	1,144	81		776	573	18	35	2,077	2.003	113	140
&1abama	1.301	1,431	95	114	1,126	726	10	2	2,136	1,771	68	75
Mississipp1	1,010	1,046	78	82 135	1.455	960	15	В	3.280	2.982	142	12
Arkenses	1,825	2,022	127	40	968	862	21	7	1,460	1.365	56	4
Lou te tana	491	503	35	142	938	745	14	16	2,664	2,580	126	16
Dk 1 ahowa	1.726	1,835	112		3,857	2.910	96	-125	0,298	8.404	522	65
Texas	5.441	5,483	427	578	3,637	2.010	46					
wae tern			59	61	405	434	ž	12	1,207	1,154	62	7
Montana	802	720	63	71	1,200	1.059	51	50	2,063	1.927	113	12
Idaho	862	868	31	40	110	110	5	4	589	565	- 36	4
wyoming	479	455	167	209	1,145	890	28	36	3,164	3,109	196	24
Colorado	2.019	2.219	48	81	369	307	13	12	1.086	1.015	61	9
New Mexico	71B	709	51	65	827	798	37	113	1,529	1,497	ėв	17
Ar 120na	102	699			138	133	11	0	548	569	57	4
Utah	409	436	46	38	138 78	72	8	7	222	232	22	1
Nevada	144	160	15	14		1.812	111	120	2,797	2,793	180	15
Washington	932	981	69	73	1.865	1,135	65	74	1,778	1,782	111	13
Oragon	622	647	47	56	1.156	9,982	518	510	13.970	14.539	824	8
California	4,165	4,557	306	346	9,805	9,982	1	1	26	30	2	
Alaeka	₽	10	1	1	18	503	38	43	540	587	45	į
Hawa11	63	84	7	7	458	63,997	2,862	2.810	142 , 103	135,687	8,357	8,9
United States	69,401	71,690	5.495	6.105	12.702	03,337	41004	-1010				

<sup>1/</sup> Sales of farm products include receipts from Commodities placed under CCC loses minus value of redemptions during the period. 2/ Estimates as of the end of current month. Rounded data may not add. "Yalua rounded to Zero.

Note: The cash receipts for 1985 published in the May lesue were incorrect and should be disregarded.

Information Contact: Roger Strickland (202) 786-1804.

Table 35. - Cash Receipts from Farming

				innua1				1986			1987	
	1981	1982	1883	1984	1965	1986	Mar	Nov	Dec	Jan	Feb	Noc
						\$ mill:	lon					
Farm marketings and CCC loans *	141.616	142,624	136,460	142,153	142, 103	135,687	9,474	15.632	13.671	12.972	8,357	8.915
Livestock and Producte	69,151	70.249	69,453	72.905	69,401	71,690	5.683	6.626	5.718	6.164	5,495	6,105
Mest animals	39.748	40,917	36.893	40.832	38,185	39, 131	BPO, E	3,696	3,130	3.537	3,153	3,553
Dairy Products	18.095	18.234	18.757	17,944	18.135	17,B24	1,536	1,468	1,534	1.551	1,399	1.576
Poultry and aggs	9.949		10.003	12.219	11,196	12.833	924	1,204	931	933	831	850
Other	1.358		1,800	1.910	1,885	1,901	124	25B	123	144	111	125
Crops	72,465	72.375	67,007	69,248	72.702	63,897	3.791	9.006	7,953	6.808	2,862	2,810
food grains	11.619	11.469	9.733	8.578	8.846	5.862	281	412	348	405	49	89
Feed Crops	17,770		15, 367	15.728	21,397	17,557	874	2,959	3,125	2,682	547	24
Cotton (lint and #8ed)	4,055	4,454	3,711	3.270	3.800	2.842	99	636	380	481	f30	62
TobacCo	3,250	3.342	2.768	2.841	2,722	1,915	20	182	417	167	26	10
Oil-bearing crops	13,853	13,812	13.530	13,861	12,237	10,760	655	2.072	1:440	1,450	514	693
Vegetables and melons	8.772	8.113	8.512	9,237	8.582	B. 761	703	463	454	730	555	735
Fruite and tree nuts	6,603	6.821	6.062	6.787	6,612	7,387	388	1.005	776	307	465	420
Other	6,543	6.960	7,326	7,946	8.306	8.910	772	1,276	1.013	588	577	778
Government payments	1,932	3.492	9,295	8.430	7,704	11.813	42	434	1.961	479	1.499	1,338
Tot#1		146.116	145,755	150.583	148.807	147.500	9,516	16,066	15,632	13,451	9.856	10,253

<sup>\*</sup> Receipts from loans represent value of commodities placed under CCC loans aims value of redemptions during the month.

Information contact: Roger Strickland (202) 786-1804.

Table 36. -- Farm Production Expenses

					Celend	ier years				
	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986 P
					\$ m111	1on 2/				
Feed	13.967	16.036	19,314	20.971	20.855	18.592	21.725	19.850	19.588	18.206
Livestock	7.072	10, 150	13,012	10.670	8.999	9.696	8.814	9,498	8,991	9,536
Seed	2.484	2,639	2,904	3,220	3,428	3.172	2.987	3.447	3,369	2,984
Farm-origin inputs	23,523	28,824	35,230	34.861	33,282	31,460	33,526	32.795	31,948	30,725
Fert 11 tzer	6,529	6,619	7,369	9,490	9,409	8,018	7,067	7.429	7,258	5.787
Fuels and oils	4,356	4,609	5,635	7.879	8.570	7.888	7,503	7,143	6.584	4.790
Electricity	1.069	1,389	1,447	1,526	1,747	2,041	2,146	2.166	2,073	2.090
Pest1cides	1,938	2.656	3,436	3,539	4.201	4.282	4.161	4.768	4,965	4.331
Manufactured inputs	13.892	15,273	17.887	22,434	23,027	22,229	20,877	21,506	20.882	16.998
Short-term interest	4,203	5.167	6,868	8,717	10,722	11,349	10,615	10.396	8,821	7,110
Real estate interest	4,329	5,060	6,190	7,544	9,142	10,481	10,815	10,733	9,878	8,611
7otal interest charges	8.532	10,227	13,058	16.261	19,864	21,830	21,430	21,129	18,698	15,721
Repair and Operation	5.765	6,638	7,280	7,648	7,587	7,730	7,543	7.850	7.450	7.318
Hired labor	7.953	8.279	8,982	9,294	8.932	10,182	9,660	9,838	10.347	10.255
Machine hire and custom work	1,682	1.776	2.063	1,823	1,984	2.025	1.896	2,170	2.185	1,791
Oairy deduction	0	0	0	0	0	0	633	656	163	431
Other operating expenses	4.972	7,703	9,047	9.378	9,865	10,700	10,646	10.860	11,522	10,958
Total operating expenses	20,372	24.396	27,732	28,143	28.368	30,637	30.378	31,374	31,667	30.753
Depreciation	15,493	16,963	19,345	21,474	23,573	23,886	23,491	23.020	21, 101	19,784
Taxes	3.660	3.603	3,871	3.891	4,246	4,394	4.323	4.384	4,423	4,471
Net rent to non-operator										
landlord	3,412	3,963	6,182	6,075	6,184	6,219	5,441	7.504	7,387	6,646
Other overhead expenses	22,565	24.529	29,398	31,440	36,003	34,499	33.255	34,908	32,911	30,901
Total Production expenses	88,884	103,249	123,305	133, 139	139,444	140.654	139,466	141,712	136.108	125,098

<sup>1/</sup> Includes operator household. 2/ Totals may not add due to rounding. P = preliminary.

Information contact: Richard Kodi (202) 786-1808.

Note: The cash receipts for 1982-85 published in the May leaus were incorrect end should be disregarded.

Table 37.—CCC Net Outlays by Commodity & Function \_\_\_\_\_\_\_(See the June 1987 issue.)

Information contact: Richard Pazadalski (202) 447-5148.

#### Transportation

Table 38 - Rail Rates: Grain & Fruit/Vegetable Shipments

		Annua I			1986				1987	
	1984	1985	1986	P Apr	Nov	0ec	Jan	Feb	Har	Apr
1) freight rate index 1/										
Dec 1984=100)								00.1	00 + 0	100.1
All products	99.3	100 0	100.7	101.0	100.5	99.0	99.7 F			
Farm Producte	98.7	99.0	99.6	99.7	99.1	96.5	98.5			
Grein	98.6	98.3	98.9	99.1	98.5	97.8	97.8			
Food producte	89 1	100 . 1	99.9	100.9	99.2	98.4	98.4	98.4	98.4 P	90.6
ain.										
(a1) carloadings (thou care) 2/	27.2	22.9	24.3	17.7	29.8	24.8	23.0	26.7	P 27.3 P	25.
ish fruit & vegeteble Shipments										
logy back (thou cut) 3/ 4/	570	602	629	694	486 P	479 P	527 P	543 P	493 P	678
Rail (thou cut) 3/ 4/	640	532	555	499	705 P	740 P	663 P	518 P	533 P	624
Truck (thou cut) 3/ 4/	8,006	8.298	0,658	9,770	8,511 P	8,345 P	8,180 P	8,454 P	8,541 P	9,771
THOOK TIME COLF -7 -7										
at of operating trucks hauling produc	a 5/									
Owner operator (cts/mile)	115.5	116.1	113.1	112.7	112.4	113.0	114.9	115.0	115.1	115.
lest operation (ctm/mile)	115.3	116.7	113.6	113.3	113.0	113.5	115.2	115.2	114.8	115.

t/ Department of Labor, Bureau of Labor Statistics, revised March 1985. 2/ Weekly average: from Association of American Relironds. 3/ Weekly average: from Agricultural Marketing Service, USDA. 4/ Preliminary data for 1986 and 1987. 5/ Office of Transportation, USDA. P = preliminary.

Information contact: T.Q. Hutchinson (202) 786-1840.

## Indicators of Farm Productivity

Table 39.—Indexes of Farm Production Input Use & Productivity
(See the JanFeb. 1987 issue.)
Information contact: James Johnson (202) 786-1800.
Table 40.—Supply & Use of Major Pesticides
(See the Oct. 1986 issue.)
Information-contact: Stan Daberkow (202) 786-1458.

### Food Supply and Use

Table 41.—Per Capita Food Consumption Indexes (1967	r = 100)	

(See the Dec. 1986 issue.)

Information contact: Harry Harp (202) 786-1870.

Table 42.—Per Capita Consumption of Major Food Commodities (Retail Weight)

(See the Dec. 1986 issue.)

Information contact: Harry Harp (202) 786-1870.

# A MAGAZINE FOR DECISIONMAKERS.



Yes. Start my subscription to AGRICULTURAL OUTLOOK right away. An annual subscription (11 issues plus a free yearbook) costs \$26 (\$32.50 to foreign addresses). For additional information, call (202)786-1494.

Enclosed is my check or money order for \$\_\_\_\_. Make payable to USDA/ERS and mail to: ERS Publications, USDA, Room 228, 1301 New York Ave., N.W., Washington, DC 20005-4788.

Name			Company or Organization	
Street Address or Post Office Box No.				
City	State	Zip Code	Daytime Phone No.	_

OFFICE USE ON	LY	
---------------	----	--

Date.

Amount

Pubs Req'd

First Issue

Last Issue

United States
Department of Agriculture
Washington, DC 20250

OFFICIAL BUSINESS
Penalty for Private Use, \$300

FIRST-CLASS MAIL POSTAGE & FEES PAID U.S. Dept. of Agriculture Permit No. G-145



Moving? To change your address, send this sheet with label intact, showing new address, to EMS Information, Rm. 228, 1301 New York Ave., N.W., Washington, D.C. 20005-4788

# **Outlook '87 Proceedings & Charts**

Proceedings and charts from USDA's 63rd Agricultural Outlook Conference, held in Washington, D.C., last December are available in two special publications.



The 660 page <u>Outlook '87 Proceedings</u> includes more than 80 speeches covering the domestic and world agricultural outlook, effective marketing strategies, and prospects for U.S. farming in the late 1980's. **\$15** per copy.

Outlook '87 Charts offers reproductions of almost 190 charts and tables shown by Conference speakers. Each black and white chart measures 4½ by 5½ inches for easy reproduction or use in overhead transparencies. \$2.75 (\$3.50 foreign) per issue.

convities) of Outlook 187 Proceedings at S15 each

Outlook '87

EMS/USDA Room 228

1301 New York Avenue, N.W.

Washington, D.C. 20005-4789

to the state of th			
Please send me	copy(ies) of Outlook '87 Ch	narts at \$2,75 (\$3.50 foreign).	
Enclosed is my check	or money order for \$	(No billings or Invoices.)	
Please Print or type			
Name			
Company or organization			
Street address or P.O Box			
City	State	Zipcode	

To learn more about OCR and PDF Compression go to ThePaperlessOffice.org

Return this entire form and payment to:

For additional information,

(202)786-1494